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Chemist & Druggist

25 November 1972

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Wholesaling

SPECIAL SECTION

NPUM board changes

Nationalised pharmacies?

Professional practice in France

Larodopa price reduction

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The newsweekly for pharmacy
25 November 1972 Vol. 198 No. 4837
114th year of publication

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Ireland and of the Pharmaceutical Society of
Northern Ireland

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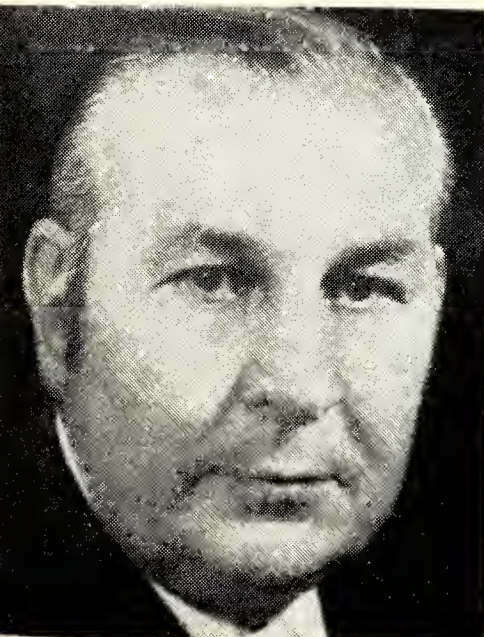
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Mr A. Trotman, new managing director
of NPU Marketing (see p802)



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Top management moves at NPU Marketing

At the board meeting of the NPU Marketing Ltd on November 15, Mr J. Wright was appointed deputy chairman and Mr A. Trotman who was previously chief executive was made managing director. Mr A. O. Bond is the chairman of the company, the other directors are Mr A. Aldington and Mr D. Sharpe.

The background to the new appointments in some degree reflects the successful efforts in the rationalisation of N P U products and the improved delivery and stockholding of franchised distributors.

ABPI's committees reorganised

The Association of the British Pharmaceutical Industry has set up a scientific and technical council as part of a reorganisation of its committee structure.

The Council will report to the Association's board of management and is chaired by Dr F. Wrigley, deputy chairman Wellcome Foundation Ltd. The council will advise the Board on technical and scientific matters, and will direct the work of a number of new committees, including a committee for research and development, a medical committee, and a committee for production, standards and quality control. Also reporting to the Council will be a committee concerned with the question of the misuse of drugs, and a regulatory committee which will deal with all aspects

of technical legislation affecting the pharmaceutical industry.

Another major committee to be appointed is the commercial affairs committee under the chairmanship of Mr R. G. Hoare, a vice-president of ABPI and chairman of ICI pharmaceuticals division. The committee will advise the board on questions of commerce, marketing and distribution.

New data sheet requirements

From March 1, 1973 every prescription medicine being promoted to the medical profession will require a data sheet. Transitional Regulations under the Medicines Act, at present controlling the production of data sheets for new products, will be superseded from that date by more stringent Regulations which are expected to be published before the end of the year.

Because of the large number of data sheets that will be necessary (some companies may require 100-200) the Association of the British Pharmaceutical Industry is thinking of ways to help its member companies.

One suggestion is the publishing of a data sheet compendium but this would require additional Regulations. A loose-leaf compendium would not require such Regulations but it is envisaged that this would be too bulky. It is still in doubt

whether pharmacists will be receiving copies of all data sheets.

The ABPI cannot act until the Regulations are published so it is preparing, for quick action to complete any such work before the appointed day.

The Regulations are expected to control the size and weight of card used (8 x 5 in is the likely size) and to lay down more strictly the entries on the card.

We have to pay £14 a year

"I am really surprised to learn that a number of doctors resent paying £5 a year to keep their names on the register" wrote Mr R. T. Alderton, a King's Lynn pharmacist in a letter in the *Daily Telegraph* last week.

He pointed out that the pharmacists, who dispenses their prescriptions, has to pay £14 yearly to maintain his (or her) name on the Pharmaceutical Register.

Mr Alderton was commenting on the present situation where a group of doctors are asking for reforms in the constitution of the General Medical Council and object to paying the recently introduced annual retention fee.

Cut-price trader's undertaking

In an action in the Chancery Division of the High Court brought by Sterling-Winthrop Group Ltd last week, the defendant, Brian Edwin Blaber, trading under the name Express Supplies at 12 Dale Terrace, Hassocks, Sussex, and at 89 Church Road, Burgess Hill, Sussex, gave an undertaking to the Court not to sell Panadol or any other of Sterling-Winthrop medicament products in breach of any condition as to their retail price.

The defendant also agreed to pay £100 towards the company's costs.

Scottish agency at initial stage

The likely form and functions of the Common Services Agency for Scotland are described in a circular issued recently by the Scottish Home and Health Department.

The Agency being set up under NHS reorganisation will provide both the Home and Health Department and the Health Boards with a variety of services. Final decisions on the Agency's functions have not yet been made, but it is anticipated that prescription pricing will be one of its activities.

Woolworth widen markets

Latest move by Woolworth is the introduction of their own range of baby care products to be sold under the Evette brand name. The baby range will comprise talc, oil, oil gel, lotion, cream, soap and shampoo. This launch follows the introduction by Woolworth in October of a range of Sabre toiletries for men. Both Evette and Sabre products are manufactured for Woolworth by E. R. Holloway Ltd, of Lavenham, Suffolk.



Pictured outside Buckingham Palace following his MBE investiture recently is Mr Michael Kirkness, overseas manager of the Association of the British Pharmaceutical Industry. Mr Kirkness received the honour for services to export following record overseas business by British based pharmaceutical companies. Last year, exports exceeded £160 million. Also pictured are Mrs Susan Kirkness (right) and ABPI colleague Mrs Olive Smith

Midlands pharmacists collect unwanted samples for overseas

Three Coventry pharmacists are collecting drugs to send to countries in need and to disaster areas. The three—Mr E. G. O'Rourke, Mr D. Varnish and Mr P. Southall—began their scheme in January this year and have already sent overseas some £5,000-worth, derived mainly from over 70 local doctors' unwanted samples. They have registered the service as Wayside Overseas Aid, a division of the Midlands charity organisation, Wayside.

Mr Varnish told *C&D* this week that other pharmacists in the Midlands were being contacted to increase the flow of samples—and there has been a response from the North of England.

The scheme's operation is along the lines of that operated from London by War on Want (*C&D* January 31, 1970, p 133). Applications for drugs are strictly screened, as are the drugs themselves, and it has been found possible to meet some specific requests for individual patients. In this, pharmaceutical manufacturers are beginning to co-operate by donating the drugs required, and the charity is itself raising money from other sources for the purchase of specific drugs.

Mr Varnish also appealed for the donation by pharmacists of old editions of publications such as Martindale's Extra Pharmacopoeia and MIMS. "Their value to someone in Calcutta or South America is enormous," he claims.

Increase in paracetamol self-poisoning

Paracetamol should become a prescription-only drug instead of being freely available in large quantities, according to two doctors of the Radcliffe Infirmary, Oxford.

Writing in last week's *British Medical Journal* they point out that paracetamol now accounts for 10 per cent of admissions for self-poisoning to their hospital.

The doctors describe the death of a woman who had taken 40g of the drug. Gross hepatic and renal damage were found at necropsy. They say the case emphasises some of the dangers and that there is no effective treatment after absorption.

"The very minimal initial symptoms ensure that medical advice is not sought at a stage when gastric lavage might present further absorption. There is a general misconception that paracetamol is a safe drug and for this reason may be chosen in preference to aspirin in attempted suicide," they write.

No contests in PATA election

There were no contests in this year's elections to the council of the Proprietary Articles Trade Association. The following were returned unopposed:—Manufacturers' section, Thos. Christy & Co Ltd, E. C. De Witt & Co Ltd. Wholesale section, East Anglian Wholesale Supplies Ltd, Northern Pharmaceuticals Ltd. Retail section, G. W. Herdman, J. R. Marshall.

Company News

Sanitas ready for expansion

The new premises of Sanitas Ltd at Stockwell Green, London, SW9 9JJ, recently habited by the company were officially opened on Monday by Mr Campbell Adamson director-general of the Confederation of British Industry.

The new complex, which is being taken over in phases, will eventually provide 250,000 sq ft of modern manufacturing, warehouse and office accommodation. The first phase has been the transfer of all activities from the former main premises at Clapham Road, south London.

The much increased space available (the old premises were only 70,000 sq ft) has enabled the company to rationalise all its operations and allow ample scope for expansions.

In regard to the latter, Mr W. G. Jelley, managing director of the Sanitas Trust Ltd and a director of LRC International Ltd (holding company of Sanitas) told *C&D* that "growth would be by both acquisition and by our own efforts". In the financial world Mr Jelley said that Sanitas were in the "early stages of discussion prior to the takeover of a large name in the toiletries field". An announcement was not far away.

ICI pharmaceutical investment in Germany

A £3m office and warehouse development for the Rhein Pharma division of Deutsche ICI GmbH—ICI's largest pharmaceutical's organisation in Continental Europe—was officially opened on November 20. The development consists of a new head-

quarters building and warehouse on a 10-acre site at Plankstadt, near Heidelberg.

Sales of ICI pharmaceutical on the European continent have almost trebled in the past five years—from under £9m to £25m much of the growth being achieved in the highly competitive West German market. In sales turnover it is now the largest market in Europe outside the UK for ICI's medical products (notably cardiovascular drugs and anaesthetics).

The Plankstadt development, designed by ICI pharmaceuticals division for Rhein Pharma, markets the company's medical products in West Germany.

Briefly

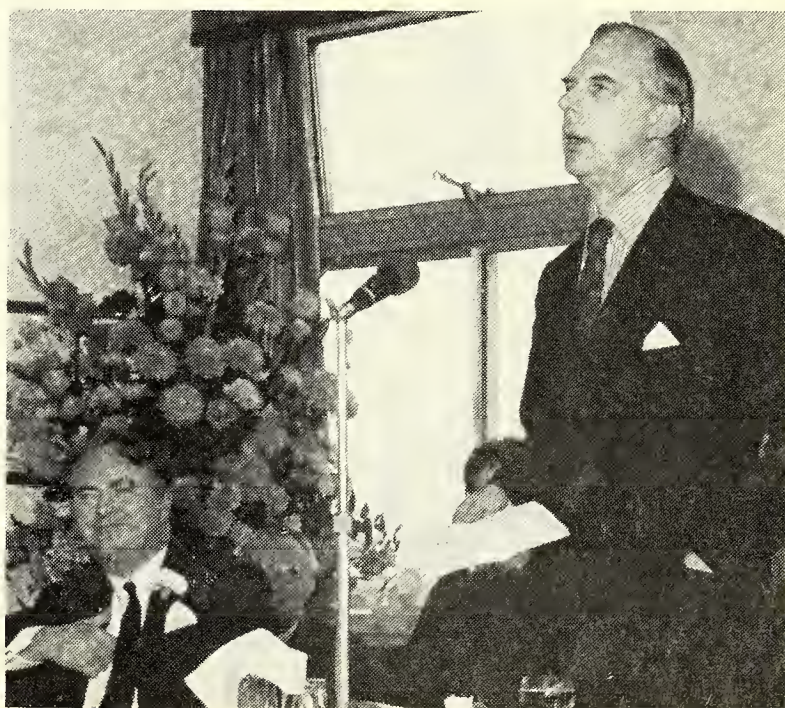
Radiol Chemicals Ltd's managing director, Gordon Souter and export director, Guy Moser, have left on separate overseas visits to selected markets. Both are returning in early December.

Peterborough Co-operative Chemists Ltd have closed their branch shop in High Street, Stamford, Lincs.

Mr H. Noel Thomas, MPS, 25 Whitcombe Street, Aberdare, Glam, is retiring on November 30 after 42 years in business. Mr and Mrs Alan Sheppard are taking over the pharmacy from December 1.

Stewart J. Greene, MPS has moved his pharmacy to larger premises at 5 Holdenhurst Road, Lansdowne, Bournemouth BH8 8EH (from 17 Holdenhurst Road).

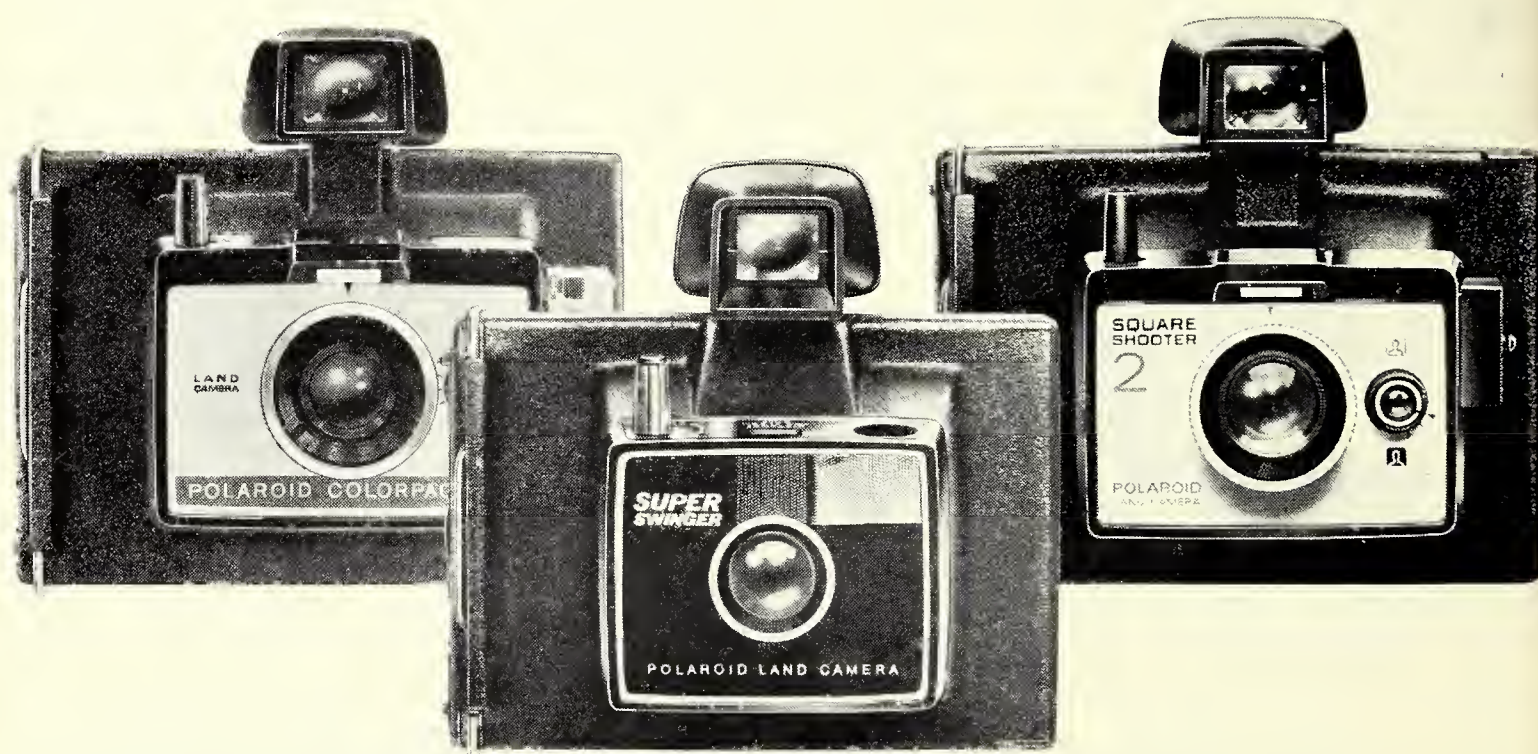
Alderman Hubert H. Black, MPS, mayor of Honiton, Devon, has disposed of his business in Honiton to Hinton Lake and Son Ltd. Home address: Greenway, Turnpike, Honiton, Devon. His son, David H. Black MPS, remains as manager.



Mr W. O. Campbell Adamson, director-general, CBI, at the opening of Sanitas House. Seated is Mr W. G. Jelley, managing director of Sanitas

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People

Topical reflections

BY XRAYSER

Paths to registration

It is naturally difficult for those of an earlier generation to appreciate the problems of the present-day graduate in coming to terms with his professional career. When I made my bow the custom was to serve an apprenticeship straight from school; to be thrown into a new world of strange things and strange words; to learn to sweep a floor and to dust bottles and wash mortars and, in general, to acquire over a period of four years a nodding acquaintance with practically everything in the pharmacopoeia in both crude and finished form. And we knew from practical experience that bismuth carbonate did not dissolve in water but potassium iodide did, and that iodine, while itself not water-soluble, dissolved in a solution of potassium iodide, for we made what at that time rejoiced in the name of tincture of iodine.

Over the years, by repetition, we gained a proficiency which has lasted and is still, on occasion, found to be of use. The theory, or some of it, was absorbed at evening classes, available to those fortunate enough to live in large cities, so that before one went to college to have the finishing coat of paint there was an understanding of what pharmacy was about.

Today's graduate is cast in a different mould. To be able to fulfil a rôle not yet open to him, he has spent years in absorbing a wide knowledge which must be the envy of those like myself who entered pharmacy through a different door. But we are still faced with the problem of how best to introduce the graduate to the strange world which swallowed us in our very early and untutored years. The article by Mr Fenton-May recognises important truths. He writes of job satisfaction, that the young pharmacist's knowledge must be used "and if it is only partly formed it must be matured until it is of maximum use".

There is, in fact, everything to be said for a thorough academic knowledge, but that is only a foundation on which experience builds, and it is only after years that maturity comes. And that maturity does not stop short in the narrow field of pharmacy. And I wrote earlier that the pharmacist is capable of fulfilling a rôle not yet open to him. Your contributor and his young colleagues must go on to grasp every opportunity to prove their fitness to be regarded as specialists in a specialised field.

History

There is a note of sadness in the closing of the oldest pharmacy in Nottingham after three centuries of service, and the only comforting feature is the knowledge that the director of the city's Castle Museum has acquired the fittings and equipment, although your report does not make it clear that the old prescription books and records have formed a part of the transaction. It may be that those are elsewhere and accessible, for they would provide excellent material for research for a young graduate, widening his knowledge of his chosen profession and creating some valuable pages in history. They could be the basis for a historical paper at the British Pharmaceutical Conference at Nottingham in 1974, linking up with a visit to the reconstructed pharmacy.

[The pharmacy's records have been acquired by the Museum—Editor.]



Mr Dunnett (left) receives from Mr David Godfrey, UK regional director, a radio clock and cheque given by his colleagues.

Mr J. S. Dunnett, MPS, has retired from Burroughs Wellcome & Co after 27 years' service. As a tribute to his loyal service the company entertained him and his wife at the UK headquarters in Berkhamsted. Mr Jack Dunnett, after qualifying in 1933, gained experience in wholesale and retail pharmacy before joining Burroughs Wellcome as a marketing executive. He was made responsible for the handling of insulin and became secretary of the British Insulin Manufacturers. Later he returned to Edinburgh as a medical representative and was soon active in the local branch of the Pharmaceutical Society, being chairman for a time and currently editor of the news letter. He is also a member of the Scottish Pharmaceutical Executive.

The story is told of how, on his last working day, Mr Dunnett called to see a certain group of doctors. As he was leaving they gave him a number of sample boxes which he had previously left saying they were not wanted. On opening the boxes he discovered a supply of golf balls—a tribute from his customers and an indication of how he will spend his retirement.

Deaths

Wardell: Recently, Mr Robert Ernest Wardell, MPS, 13 Stumperlowe Avenue, Fulwood, Sheffield 10. Mr Wardell qualified in 1919. He was formerly in business at Chatsworth Road, Chesterfield, Derbys, for many years and also served as secretary of the local NPU.

Dewar: on November 11, Mr Hugh Dewar, MPS, FSAO, 87 Fairfield Park, Fairfield Road, Ayr. Mr Dewar qualified in 1925.

News in brief

□ A leaflet entitled "Free prescriptions or refund of charges on grounds of income" has been revised by the Department of

Health. Available from post offices and local Social Security offices the revised leaflet exempts people with a higher level.

□ Kodak Ltd have opened their new photographic gallery at 246 High Holborn, London WC1, with an exhibition of photographs from the Condé Nast publications, *Vogue*, *House and Garden* and *Brides*. The exhibition is open until

December 15 (except Saturdays and Sundays), admission free.

□ The Northern Ireland Local Pharmaceutical Committee has postponed *sine die* the meeting it had proposed to hold on November 30. No notices of motion for the agenda had been received and few contractors had notified that they would attend.

Professional News

Pharmaceutical Society of Ireland

Members reminded: 'Observe caution on supply of steroid preparations'

Exercise caution in the supply of topical steroid preparations to the public—particularly in relation to the most potent ones. That was the advice to members attending the November meeting of the Council of the Pharmaceutical Society of Ireland in Dublin.

A letter from a Cork doctor said that he had been concerned at the number of female patients he was treating for facial erythema which proved, on investigation, to be a iatrogenic rash from the use of topical fluorinated steroids in either lotion, cream or ointment.

The doctor stated that it was a distressing problem for the patient because it was on such an exposed place. The embarrassing moment came for him when he was asked the cause and had to reply that it was the result of the steroid being used and which, on most occasions, had been obtained from the pharmacist without a prescription ("such is the current law").

The letter added that when one patient was not told the cause she went to Dublin to see a colleague of the doctor's. "I personally think that these particular, highly complex steroids should not be available to the public on request without prescription and I would be very interested to have your Society's views on the matter and to know if anything can be done about it", the letter added.

Mr M. F. Walsh said he would not accept unequivocally that the steroid itself was essentially the cause of the condition complained of.

Minimum quantities

The vice-president, Dr W. E. Boles (who presided in the absence of the president, Mr R. J. Semple) said that pharmacists supplying these products on request but not on prescription, as they were legally entitled to do, should ask the patient to observe caution and should only supply the minimum quantities. In no circumstances should steroid preparations be recommended for ophthalmic use without a prescription.

Mr T. R. Miller reported on a meeting of the Pharmaceutical Contractors' Committee on November 8. Among the matters discussed was the question of Health Boards in areas adjoining the Border having contracted with pharmacists in Northern Ireland to supply medicines to patients in the Republic under the reorganised Health Services scheme.

Mr Miller said it was understood that a number of Northern Ireland doctors had also been engaged for medical services. He explained that eligible people in the Republic, for convenience sake, were going

across the Border to their nearest pharmacist with their prescriptions.

Apparently the Health Boards had agreed that pharmacists along the Border in the North could dispense the prescriptions and be paid for them at the official rates.

Mr Miller considered that the Contractors' Committee which had negotiated the scheme on behalf of Irish pharmacists should at least have been consulted by the Department before this new facility was approved. He intended to raise this matter with officials of the Department when the Contracting Committee next met them. "I think it is wrong that this should have happened".

Health scheme negotiator

Mr Miller went on to say that the new administrative officer for the Contractors Committee would take over all future negotiations regarding the Health scheme. He would be supplied with an office and all necessary facilities, and would work solely for the Pharmaceutical Contractors' Committee.

Dr Boles said one of the difficulties in relation to the dispensing of prescriptions by pharmacists in Northern Ireland under the scheme was that the Society's inspector would not have access to these pharmacies, or liberty to inspect their records.

Pharmacists in the Republic had not been given similar reciprocity under the Northern Ireland Health Services scheme.

Mr R. J. Power expressed the hope that when the new administrative offices were established, the address would be published and all relevant information relating to the scheme would be dealt with by the new officer. It would not be necessary for other bodies to be involved in routine matters affecting the Health Services.

Mr W. E. Butler reported that he had received a copy of the proceedings at the recent FIP conference (General Practice of Pharmacy sector). Also attached was a questionnaire relating to the education of pharmacy students and the continuing education of pharmacists in the Republic.

Mr Butler said he would like the question of Assistants to be discussed as they would have to know what was happening in EEC countries. He thought they should have to have a meeting of the Practice of Pharmacy Committee and draw up a list of suggestions which they would like to see incorporated in any FIP recommendations.

Mr Power said that Mr O'Donnell was the Council's sole representative on FIP and he would like to see Mr Butler, in addition to Mr O'Donnell, attending the various working party meetings of that or-

ganisation as it was too big a task for one man. It was agreed to refer the matter to the Practice of Pharmacy Committee.

The assistant registrar, Mr M. J. Cahill, reported on a meeting which representatives of the Council had with members of the Irish Medical Association on November 9 to discuss the question of the advertising and sale of certain pharmaceutical preparations and to see what steps, if any, should be taken to remedy the situation.

At the meeting, the Society's president had stressed that the question of Medicines' Legislation should be dealt with in a unified way.

Mr Walsh proposed that a special committee be set up to investigate the feasibility of having private prescriptions costed on a fee-only basis, as was the case in the present Health scheme, eliminating the present "on-cost" arrangement. He was of the opinion that pharmacists on the continent and in Great Britain were "trading" when they decided to charge an "on-cost". A professional fee would be a more equitable arrangement.

Agreeing, Mr Michael Shannon said it was the only answer to the present spate of criticism in which pharmacists were being wrongly blamed for the cost of drugs. Mr Walsh said such an arrangement would underline the professional nature of the pharmacist's work. It was agreed to refer the matter to the Practice of Pharmacy Committee.

A letter from M. J. A. Verreydt, secretary general, Pharmacy Group, European Community, said that the annual subscription for Ireland towards the group would be £290.22. A special meeting would be convened soon to decide on policy relating to the work of the group.

The Irish Drug Association has notified the Council that the Association's representatives to the Special Irish Joint EEC committee were Messrs. J. P. Burke, R. C. O'Higgins, D. O'Sullivan, E. D. Leavy and the secretary, Mr B. R. Smith.

Mr Miller, as chairman of the Committee for Pharmaceutical Re-Organisation, wrote stating that the new Union would be established at a very early date, its Constitution having been agreed by the major interested parties. All that remained now was to register that body with the Registrar of Friendly Societies and with the Department of Labour.

Membership drive

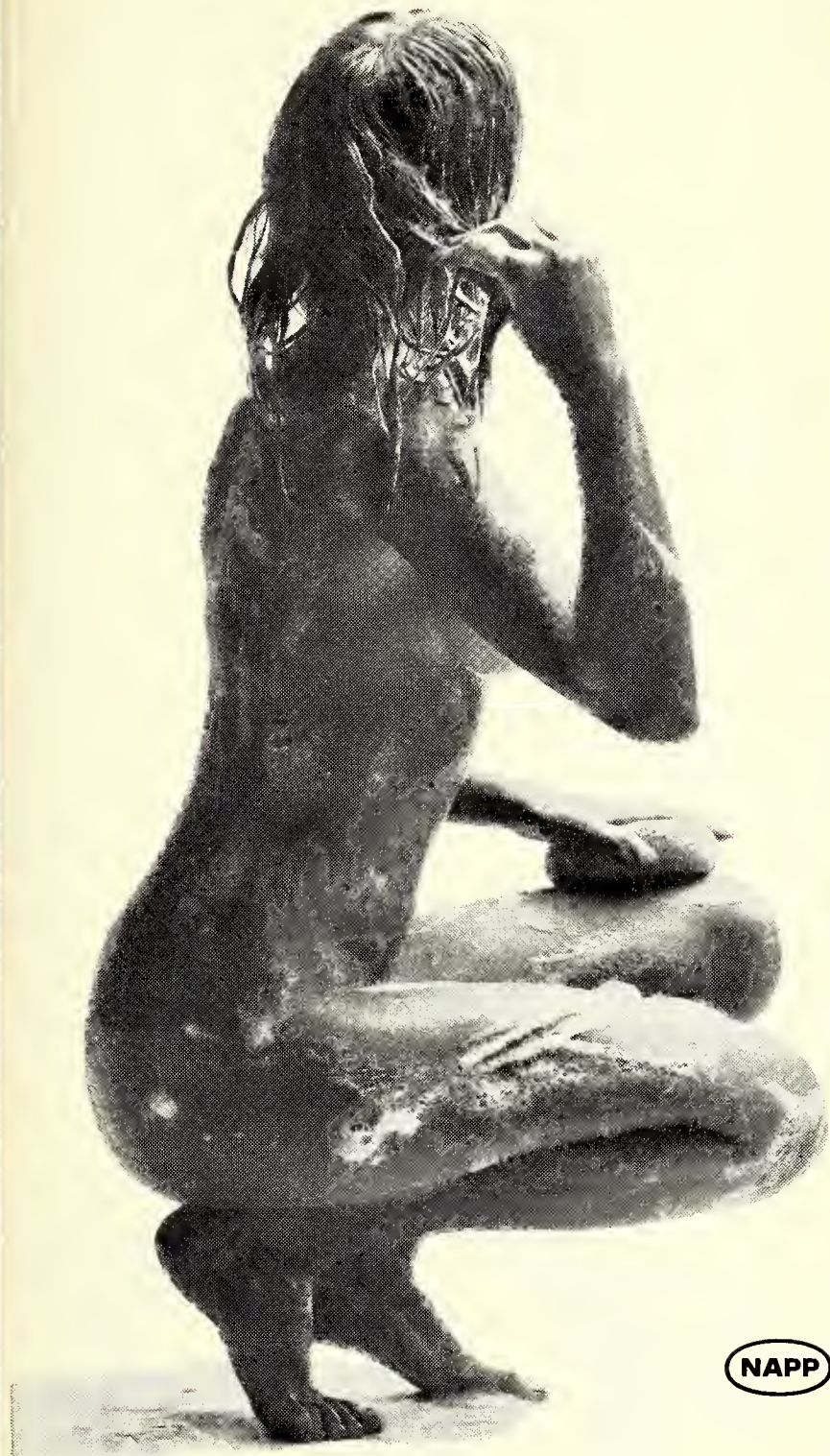
The Constitution laid down that a caretaker executive be set up for a period of one year. This was necessary for the launching of a membership drive and other essential requirements. He recommended that urgent and serious consideration be given to the formation of the caretaker executive. It should, in his opinion, be ready to commence this task at the beginning of January next.

Arising out of the Law Committee, Mr Shannon told how a patient had recently presented a prescription marked "repeat six times" for a potent preparation.

Mr Shannon had refused to dispense the script because the patient had displayed "certain worrying symptoms". The husband of the patient later thanked Mr Shannon and pointed out that she had already collapsed twice while driving her car.

Mr Shannon thought the only remedy

continued on p808



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continued from p806

for this type of situation was the introduction of a drug chart.

Mr Power said these were situations in which the pharmacist should exercise his responsibility because they were dealing with people who needed help—people who had not got control over themselves.

Dr Boles said that people in certain categories needed a much heavier dosage and it was essential that the prescriptions be monitored. The pharmacist was under a moral as well as a legal obligation to observe carefully that the quantity being taken was not in excess of the prescribed dosage. In cases of suspected addiction always consult the prescriber.

Professor R. F. Timoney stressed that a pharmacist should always satisfy himself that a prescription for a dangerous drug was genuine and should either know the signature of the prescriber or take the necessary steps to establish its authenticity. He added that when dispensing controlled preparations, all the requirements of the Medical Preparations (Control of Sale) Regulations 1966 should be strictly observed.

On the suggestion of Mr Hillery it was agreed to hold the December meeting of Council at 7 p.m. to facilitate country members finding it difficult to attend a day meeting during the Christmas period.

After Mr J. E. Burrell had renewed his appeal to pharmacists to contribute £5 each towards the cost of the proposed economic survey of pharmacy Mr Miller said the bulk of subscriptions to-date (in the region of £500), had come from the Eastern Health region. Other regions apparently

had not appreciated the implications of the need for such a survey.

It was agreed to circularise each pharmacist on the register appealing for support for the undertaking.

Mr Power reported that a delegation consisting of the registrar and himself and the president of the Irish Drug Association and the secretary would be travelling to Brussels on November 19 to examine original proposals and amendments in regard to EEC draft directives and to get a clear picture of what was expected to emerge in relation to European pharmacy after January 1 next.

New members

Mrs Maeve Cullen, LPSI, Melle View, Deanscurragh, Longford; Miss Mary McGuinness, LPSI, Main Street, Roscommon and Mr Eugene Gilsenan, LPSI, Main Street, Kilcullen, co Kildare, were elected to membership.

Mrs Brigid Walsh (née Herlihy), LPSI was restored to the Register.

The following changes of address were noted: Mrs Margaret Mary Helen Cox (née Connolly) to Site 151 Pine Valley Estate, Grange Road, Rathfarnham; Mrs Mary U. Keegan, to 55 Palace Road, East Molesey, Surrey, England; Miss Anne M. Cogan, to 4 St Mary's Villas, Drogheda, co Louth; Mr Desmond Cox, to Site 151 Pine Valley Estate, Grange Road, Rathfarnham; Mr Francis de Buday Goldberger, to 54 bis, Avenue Aristide Briand, 27000-Evreux, France; Mr John Fitzgibbon, to 152 Ard na Mara, Malahide, co Dublin; Mr Thomas Moran, to South Cork Industrial Estate, Pouladuff Road, Cork.

Chemicals EDC visit to Holland

A party of managers and trade unionists from the UK chemicals industry flew to Holland last week as part of their project of comparing industrial relations and manpower productivity in UK companies with the situation inside EEC companies. Their visit is part of a European Mission being organised by the Chemicals Economic Development Committee (Little Neddy).

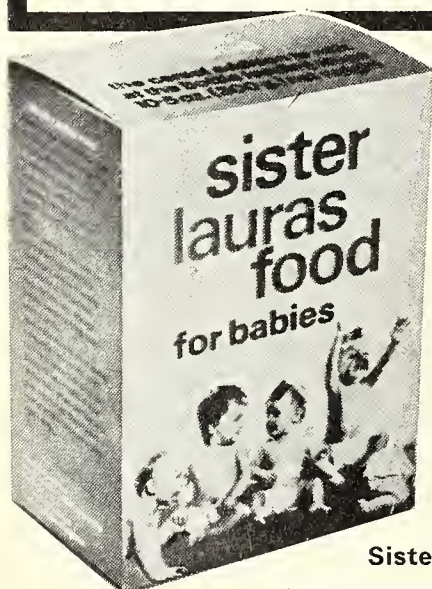
Among the issues being covered by the mission are:

- ☐ The extent of employee involvement in the operation of chemical companies in the EEC. A comparison of management, trade union and employee relationships in the firms visited in the UK and EEC, and the effectiveness of communications. The role of capital and profit sharing as operated by many EEC companies.
- ☐ The systems of co-determination as operated in West Germany and Holland; comparison between the rights of British and EEC workers to obtain information about their own company.
- ☐ The increasing harmonisation of conditions of employment for manual and office employees.
- ☐ Differences in organisational structure.
- ☐ The role and significance of law in industrial relations practice in the EEC.

Among the team were Mr E. L. Archer, personnel manager, Boots Co Ltd and Mr C. G. Bridge (joint leader), director of personnel, Reckitt & Colman Ltd.

When mothers of 'difficult' babies seek your advice... suggest

Sister Lauras



The simple cereal content is purposely NOT fortified with added minerals or vitamins therefore it can be given with 'other' foods, (this could give you even more profit!). A simple, honest food that encourages healthy babies, quiet nights, happy days. From all wholesale chemists.

sold only through chemists *

Sister Lauras food for babies

Manufactured since 1920 by Sister Lauras Infant & Invalid Food Co. Ltd., Bishopbriggs, Glasgow G64 1PF. Distributing agents for the Republic of Ireland: May Roberts Ltd., Grand Canal Quay, Dublin 2.

The British Dyewood Co Ltd

Tannic Acid

in all qualities

Fine Chemicals for Industry

The British Dyewood Company Ltd

Head Office, 19 St. Vincent Place, Glasgow G1 2EA
Tel: 041-221 4425

10 Victoria Street, Liverpool L2 6RB
Tel: 051-236 5272

New products and packs

Dry powder foot spray

Avlex, a subsidiary of ICI Pharmaceuticals Division, have launched an "all year round" dry powder foot spray (£0.45) called Footsy. An antiperspirant-deodorant, it has been specially formulated for spraying inside boots and shoes or on to feet, even through tights. Footsy is available in 165g aerosols, packed in counter display outers of six packs. It is currently available on special bonus terms (Avlex, ICI Pharmaceuticals Division, Alderley House, Alderley Park, Macclesfield, Cheshire SK10 4TF).

Rupert Bear design

British Tissues are producing facial tissues random printed with Rupert characters aimed at housewives with children and Rupert fans of all ages. Each pack is printed in four colours and contains 140 facials (£0.14). Launch packs have back panels with three different sets of cut-out characters and the pack can be used as a toy 'stage' when empty.

Initially the product will be packed 24 to an outer. 2 x 1 dozen shrink wraps will be introduced later for cash and carry outlets. (British Tissues Ltd, Brougham Road, Worthing, Sussex).

Walt Disney tissues

Sterling Mansell have launched a new tissue product aimed specifically at children and to coincide with the re-issue of the Disney film *Snow White and the Seven Dwarfs* which is being shown at Rank cinemas over the Christmas school holiday period.

They are available in four colours: white, pink, yellow and blue and are over-printed in either pink or blue with eleven characters from the film, giving a total of 88 random-packed colour and figure combinations.

The tissues come in a brightly-coloured box also featuring characters from the film. On the back of each box different sets of three selected characters are displayed in full colour so that children can cut them out and build up a collection of cardboard figures. Walt Disney Tissues are available from the manufacturer packed in transit cases of 36 (Sterling Mansell Ltd, Mansell Way, Horwich, Bolton BL6 6JC).

Sealed-in absorbency

What is claimed to be a completely new and technically advanced manufacturing process has been introduced into the UK market by Kimberly-Clark to produce their new paper towel. Called Kleenex Maxi-Dri towels (£0.22) they are designed

to absorb more liquid than other towels.

Each ply of Maxi-Dri towels is embossed and then the two plies are sealed together, 'nesting' the two patterns. 'Nesting' ensures that when sealed together the pattern of one ply is 'nested' between the embossing of the second ply, so creating a honeycomb of air-pockets between the layers giving the towels greater absorbency, thickness and strength.

Kleenex Maxi-Dri towels are sold in twin packs only, and are available in two attractive border designs—blue and orange. The product is packed 12 twin packs to a case (Kimberley-Clark Ltd, Larkfield, Maidstone, Kent).

Improved baby seat

Baby Relax have designed an improved version of their standard baby seat (£3.50). It now incorporates a rocker base and is called the baby seat/rocker (£5.25). The new model comes complete with an upholstered mattress, tray, safety harness and the adjustable back support. The rocker base can be stabilised, if required, by pushing a stand down into position. Both models are available in white, blue or orange (Baby Relax Ltd, Wennington Road, Rainham RM13 9TL).

Prescription specialities

EFUDIX cream

Manufacturer Roche Products Ltd, Broadwater Road, Welwyn Garden City, Herts
Description Cream containing fluorouracil 5 per cent, a fluorinated pyrimidine antimetabolite. The base incorporates parabens as stabilising agents

Indications Superficial premalignant and malignant skin lesions

Contraindications Known hypersensitivity to Efudix or parabens. During pregnancy

Method of use Under specialist medical supervision only, for premalignant conditions should be applied to the affected area once or twice daily and for malignant conditions should be applied once or twice daily, under an occlusive dressing where practicable

Precautions Should not be allowed to come into contact with mucous membranes or the eyes

Side effects Transient erythema may occur in healthy skin surrounding the area being treated

Storage Room temperature. Protect from heat

Pack Tube of 20g (£0.82 trade)
Issue November, 1972 (hospitals only)

BRETYLATE injection

Manufacturer Burroughs Wellcome & Co, Temple Hill, Dartford, Kent

Description Ampoules each containing bretylium tosylate 100mg in 2ml

Indications Ventricular dysrhythmias resistant to conventional treatment

Dosage Initially 0.1ml/kg bodyweight (equivalent to 5mg bretylium) by intramuscular injection avoiding important nerves. Further injections may be given at 6-8 hourly intervals. Individual doses should not exceed 0.1ml/kg

Precautions Noradrenaline or sympathomimetic amines should not be administered concurrently. Direct intravenous injection of Bretylate should not be used

Side effects May cause orthostatic hypotension. Nausea, sometimes with vomiting, may follow intramuscular administration

Storage Between 20°C and 25°C, shelf life 5 years

Pack Of 20 ampoules (£20 trade)

Issued November 1972

LANVIS tablets

Manufacturer Burroughs Wellcome & Co, Temple Hill, Dartford Kent

Description White tablets, marked Wellcome U3B, each containing thioguanine 40mg

Indications Acute leukaemia and chronic granulocytic leukaemia

Contraindications Pregnancy

Dosage Should be adjusted for individual patients. Initially approximately 2mg/kg/day. If there is no clinical improvement or leucocyte depression after 4 weeks dose may be increased to 3mg/kg/day cautiously

Precautions Patients should be hospitalised during induction therapy and blood counts taken daily

Side effects Leucopenia, thrombocytopenia, bleeding, jaundice, nausea, vomiting, anorexia and stomatitis

Pack Bottle of 25 tablets (£4.66 trade)

Supply restrictions P1, 54A

Issued November 1972

TRASICOR 80 mg tablets

Manufacturer CIBA Laboratories, Horsham, Sussex

Description White scored tablets each containing oxprenolol hydrochloride 80mg

Indications Hypertension

Contraindications Atrioventricular block and marked bradycardia

Dosage Initially 160mg daily in divided doses, may be increased by a further 160 mg at suitable intervals. When used without a diuretic 960mg/day may occasionally be needed

Precautions Cardiac failure must concurrently be controlled with digitalis and/or diuretics. Caution is needed in cases where bronchospasm may be provoked, eg in asthmatics. Care should be exercised in patients with diabetics, alcoholism and metabolic acidosis

Side effects Dizziness and minor gastrointestinal disturbances

Pack Securitainers of 100 tablets (£3.98 trade)

Supply restrictions Recommended on prescription only

Issued November 1972

Trade News

Takes 110 film

A pocket size instant load camera, the Prinz 110 Luxe (£9.50) is being offered by Dixons Photographic Ltd, 18 High Street, Edgware, Middx. It takes the new 110 films and has a f9.5 fixed lens, two-speed shutter, it sets automatically for flash and has a thumbslide film advance.

Shorter title, new size

Calmic Ltd, Berkhamsted, Herts, have re-named Ferromyn "S" with folic acid. The preparation, which contains the iron absorption promoter succinic acid, plus ferrous succinate and folic acid is now called Ferromyn S folic. The product is available in a new pack of 1000 tablets, (£3.00), in addition to the existing pack of 100 tablets.

To be withdrawn

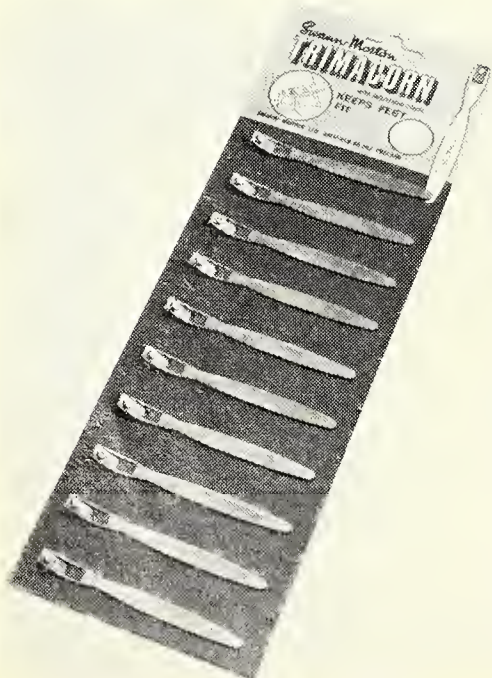
Kabi Pharmaceuticals Ltd, Bilton House, Uxbridge Road, Ealing, London W5 2TH, are withdrawing Cycloserine KABI capsules from the market on November 30.

Disprin change

Reckitt & Colman Products Ltd, Dansom Lane, Hull, are replacing the Disprin 26 tablet pack with a bottle containing 28 tablets (£0.20).

New dispenser pack

The Trimacorn corn plane made by Swann-Morton Ltd, Owlerton Green, Sheffield 6, is now being supplied in a new display dispenser pack. Each pack (£0.99) contains ten Trimacorn planes each individually shrink wrapped on to a perforated card. Extra blades are available in a separate pack containing 50 packets of five blades (£0.79).



Improved Liptrex

J. Pickles & Sons of Knaresborough, Yorkshire, have increased the size of Liptrex, their product for dry, cracked lips. New Liptrex is made of a vegetable oil and now contains lanolin, wheat germ oil, vitamins D, A and E and also PCL which serves as a weather resistant barrier. Liptrex is still made in two colours, pink and white, but now has an improved holder.

Crown it all

Potter & Clarke Ltd, of 9 Wellesley Road, Croydon CR9 3LP, have introduced a new pack crowner for their dandruff lotion, Sebril, which gives a visual demonstration of Sebril being used.

Correction

The new division formed by H. & T. Kirby, Mildenhall, Bury St Edmunds, Suffolk, for hair products is Teeda hair products and not as stated in last week's issue.

Bonus offers

Napp Laboratories Ltd, Watford WD2 7RA. Betadine scalp and skin cleanser, 12 invoiced as 10 (until December 31).

Gerhardt Pharmaceuticals Ltd, Thornton Laboratories, Purley Way, Croydon CRO 3BE. Carters cough syrups, inhaler, silver pine bath essence, 12 invoiced as 10. Gerhardt rodenticides, Dethmor, Rinoxin, Pied Piper with Prolin and Di-Thoxin, 12 invoiced as 10.

Fassett and Johnson Ltd, 19 Radford Crescent, Billericay, Essex. Rosedale Lanospray aerosols, 108 invoiced as 72. Hairspray sachets refills, 24 invoiced as 22, 72 invoiced as 60. Family shampoo 280cc, 84 invoiced as 72. Herbal bath sachets 25cc, 42 invoiced as 36. Splash Cologne and Lavender water 210cc, 12 invoiced as 11. Dry shampoo, 12 invoiced as 10. Herbal and pine bath 250cc bottles, 14 invoiced as 12. Hair thickener 20cc, 36 invoiced as 24. John Bell, Hills and Lucas Frador, Fradojel display unit, 12 invoiced as 9. Nestle Lemur Nestle Lite 24 invoiced as 22, 336 invoiced as 288. Spraze for blondes, 12 invoiced as 10. Streaks 'n Tips, 14 invoiced as 12.

Promotions

Quoting customers

Glaxo state their customers have had some good things to say about New Complan and their comments are used to good advantage in the point-of-sale-items produced by the company. For example the counter wobblers (MD683) has speech "balloons" featuring testimonial quotes of the type used in the advertisements currently occupying dominant positions in national newspaper and women's magazines.

The wobblers and other New Complan point-of-sale items can be obtained from



the representatives or the Merchandising Officer, Glaxo Laboratories, Greenford.

Stayfree sampling

As part of their major promotional programme in support of the launch of new Stayfree mini-pads, Johnson & Johnson are sampling more than a million homes door to door throughout Great Britain, starting with new towns in November.

The Stayfree polybag samples, which consists of two mini-pads together with a self-explanatory leaflet, will be addressed to "the lady of the house".

In some areas the sample will be run in combination with a 3p coupon offer. Whole page advertising support will appear in the *Daily Mirror*, *Glasgow Daily Record* and major women's publications during the promotional period (Johnson & Johnson Ltd, Slough, Bucks).

on TV next week

Ln = London; M = Midland; Lc = Lancashire; Y = Yorkshire; Sc = Scotland; WW = Wales and West; So = South; NE = North-east; A = Anglia; U = Ulster; We = Westward; B = Border; G = Grampian; E = Eireann; CI = Channel Islands.

Alka-seltzer: All areas

Alpine Spring (bath additive): So

Askit powders: Sc, G

Beechams powders: All except E

Buttercup syrup: Lc, Y

Tom Caxton home brew: All except Sc, U, G

Close up: All except E

Faberge: Ln, M, Lc, Y, Sc, WW, So, NE, A We

Falcon: Ln, M, A

Lux soap: All except E

Menthalin: All except E

Old Spice: All areas

Oriental Spice: So

Philips-Philishave: All except E, CI

Remington electric shaver: All except E

Sandrine: All except E, CI

Sunsilk hairspray: All except E

Sunsilk shampoo: All except E

Tabac: Ln, Y, NE

Three Wishes: All except E

Viking Brews: M, Y, Sc, WW, So, NE, We

Socialist Medical Association

The case for pharmacy nationalisation

Mr Stanley Blum, secretary of a Socialist Medical Association working party, declared last week that nationalisation of retail pharmacy was the answer to present dilemmas.

Speaking at a SMA meeting at the House of Commons, Westminster, Mr Blum listed the problems as: The inadequate basis of remuneration; disappearing pharmacies; adaptation of pharmaceutical practice to the changing nature of medical practice: the inequality of opportunities for independent pharmacies as compared with those owned by public companies and the lack of opportunity for rural pharmacists to give a service and earn a livelihood.

He said that under public ownership pharmacies would not be allowed to close down haphazardly as at present, without compensation. A planned distribution was envisaged taking into account the present location of pharmacies and surgeries.

It was anticipated that two types of health centre would exist in future—a larger central type which was likely to contain a pharmacy unit and smaller peripheral centres, similar to present-day group practices, which could be served by existing pharmacies under public ownership.

The domiciliary needs of patients in local communities would continue to be served by their pharmacies. But should the number of prescriptions dispensed by a pharmacy become "insignificant" it could be turned into a non-prescription shop and function merely as a collection point for medicines, being served by a neighbouring pharmacy. Mr Blum described a similar arrangement that now exists in Denmark.

Remuneration remedy

Inadequacies in remuneration would be remedied by nationalisation, Mr Blum believed. That was because pharmacists engaged in health centres would be paid an "actual" rather than a "nominal" salary, which could take into account not just the number of prescriptions dispensed but the pharmacist's other duties, both advisory and supervisory and seniority of service. He would be sure of getting a reasonable living. From comparisons with the situation in countries where nationalisation had occurred, such as Sweden, Mr Blum assumed that pharmacists would be earning more.

Nationalisation would iron out inequalities of opportunity which existed between the large public companies and the smaller independent pharmacy, which was unable to obtain its drugs at the same favourable rates as the multiples. Nationalisation places all pharmacists engaged in general practice onto a realistic economic level and would unite the profession by

removing the artificial barrier which exists between employer and employee," he said.

It would give the pharmacist further opportunity to impartially advise his medical colleagues about new preparations on the market. In Holland pharmacists often arranged meetings with doctors to give them details of medicines. Manufacturers were encouraged to channel this information through the pharmacist. In Sweden since nationalisation no dispensing by doctors had taken place.

The SMA believed that such a change would give all pharmacists in retail the right to practise their role to the full.

Mr Blum concluded: "The old image which the public held of the pharmacist in the past with 'one hand in the till and one on the medicine measure' will be destroyed forever, and the full professional rank and status will be established once and for all, to the benefit of those concerned".

'Entrepreneurs'

Earlier Mr Blum had spoken of unqualified entrepreneurs employing pharmacists and opening pharmacies where they were not really needed. In such pharmacies they used the dispensing services as a "draw" to enable them to sell highly profitable, but non-pharmaceutical, items.

On the closure rate he said that the SMA did not feel that the Pharmaceutical Society's present work on "planned distribution" was the complete answer.

With entry into the Common Market imminent he believed that many independent practitioners would welcome the opportunity to throw out the "flotsam and jetsam" of commerce which lined their shelves.

Mr Bob Edwards, MP, national officer of the Transport and General Workers' Union, said that the pharmaceutical industry should not be left in the hands of private enterprise. He thought it should be publicly accountable and a large part should be owned by the public.

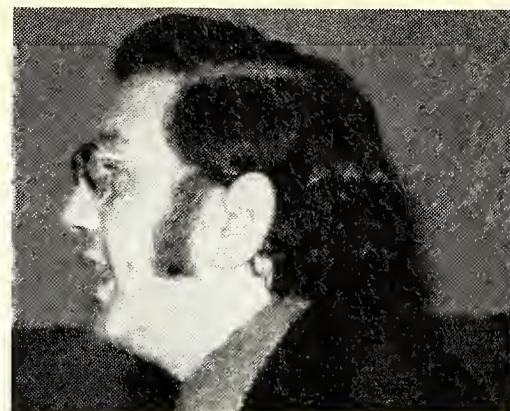
There was a "tremendous concentration of power in the hands of a few people in the United Kingdom". The fifty top companies controlled 96 per cent of the output.

Only 27 per cent of medicines supplied against prescriptions here were made by British companies.

It was, emphasised Mr Edwards, a multinational based industry which "had been fleecing the country for generations."

Mr Edwards attacked several large pharmaceutical companies. He said they were self-financing and slipped the taxation laws and so escaped their responsibilities to the community.

He also attacked Roche Products, the Beecham Group, and Pfizer, adding: "We should buy out a company like Glaxo."



Mr S. Blum

The case for socialising a section of the industry was indisputable. It would be difficult because they were multinational, he did not know how it could be done, but at least companies could be made accountable.

He said that many patent medicines were useless, in Sweden the price of such products had been increased by the government so that "people were forced to go to the doctor to get proper advice."

Over the counter medicines in this country accounted for £60m a year going through chemists' shops. "An advertiser's delight and a doctor's nightmare."

Dr D. Stark Murray, a past president of the Socialist Medical Association, in calling for a "democratic integrated National Health Service" said no one should make profit out of the sickness of another person. He had been involved in the setting up of the service in 1948 but the mistake that was now being made was that its formation was not being carried through to its obvious conclusion.

The new NHS would not be sensitive to public opinion, he contended. He had looked at the staffing of a large modern hospital and found that there were actually 42 groups of staff who should be represented. But only doctors and occasionally nurses were to have representatives in the reorganised NHS administration.

"Only when every worker is allowed to join in will have a satisfactory service," he said.

The pharmaceutical industry could be nationalised with large scientific and monetary benefits. People were being "cheated and robbed" by the industry at present.

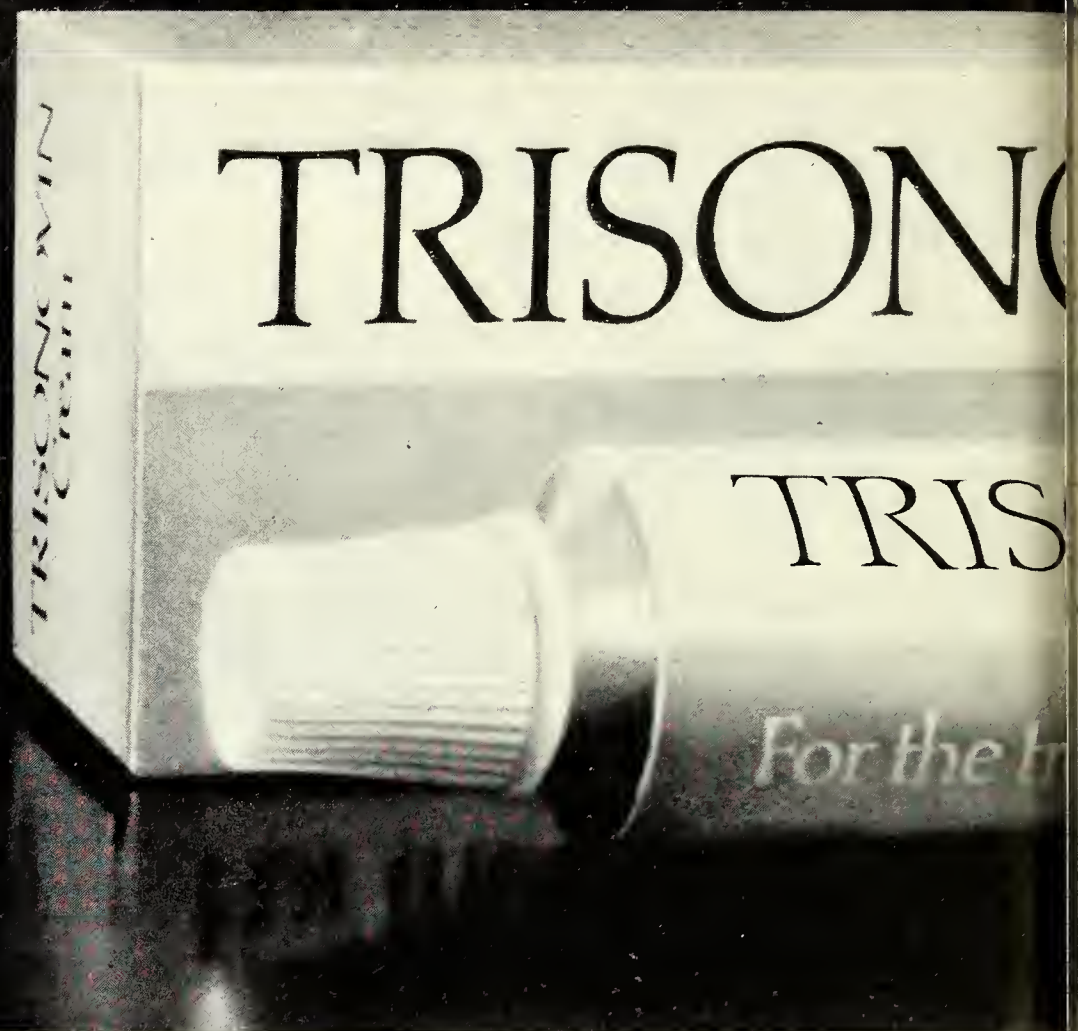
Research done in "an ivory tower of some laboratory" was not research at all. It had to be done in a social context, in relation to all aspects of health and social wellbeing.

Missed opportunity in NHS reorganisation

No attempt has been made to forecast the possibilities of integration of the pharmaceutical services within the NHS, Mr J. P. Kerr, president of the Pharmaceutical Society, said of the Government's proposals for reorganising the administrative structure. "The suggestions relating to pharmacy seem to be based on the premise that integration is just not possible".

However, Mr Kerr accepted that much depends upon the interpretation of "inte-

Continued on page 814



You can't go Triso

You know what they're saying about
hexachlorophene.

What will you say when a young girl
asks your advice on skin creams and lotions.

One thing is certain.

You can reco
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It does not co
and it never has.

Trisonovin does not contain



DENTIFIX

Complete denture repair kit.

Free simple rules for rapid price checking.
First look under 'This week's changes.' If the price is not listed... 2. Check cumulative section. If the price is not listed... 3. Refer to the last main price list. The price is still correct.
Trade prices are given per unit unless otherwise stated. Bold upright figures (14) in the retail column indicate the price is subject to resale price maintenance. Italic figures (0.14) is manufacturer's recommended price. Light upright (0.14) is a suggested guide. a=Price advanced. r=Price reduced. ●=New entry. d=Delete. c=Correction. i=Insert.

Chemist & Druggist

Price Service

Cumulative amendments to September Quarterly Price List

	Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p
DEBUT (366 Dendron)				AGFA (16 AGL)				ALADDIN (23 ALAD)			
EF 600 small	4.33dz	1.03dz	0.60	films black & white				vacuum flasks			
medium	6.86dz	1.63dz	0.95	Agfapan 1000				Ambassador	16 oz	..	0.65
EF 1200 small	5.05dz	1.20dz	0.70	roll 120	0.22	0.055	0.36%	32 oz	..	..	1.04
medium	8.30dz	1.97dz	1.15	Dia direct				Concorde	8 oz	..	0.57
large	13.71dz	3.26dz	1.90	35mm 36exp	0.79	0.115	1.23	16 oz	..	..	0.61
teanser	6.13dz	1.46dz	0.85	Isopan 126 12exp	0.17	0.04	0.27%	23 oz	..	..	0.92
MO-SERT (2 Abbott)				20exp	0.235	0.06	0.39%	32 oz	..	..	0.98
distributors 938 PD)				Isopan 1F and ISS				Continental	8 oz	..	0.54
disposable syringe with 4				roll 127, 120 & 620	0.135	0.035	0.24	16 oz	..	..	0.57
applicators				35mm cassette				23 oz	..	..	0.89
Pentothal rectal suspension				Rapid	0.185	0.045	0.31	32 oz	..	..	0.95
2 g	0.91	..	1.36%†s1s4A	20exp	0.22	0.055	0.37%	Escort	16 oz	..	0.57
STEM (746 Lederle)				36exp	0.29	0.07	0.48	32 oz	..	..	0.92
tablets 100	1.78	0.445		5 metre length	0.455	0.115	0.76	food flask	16 oz	..	0.81
CHROMYCIN (746 Lederle)				17 metre length	1.41	0.35	2.37	32 oz	..	..	1.03
eye and ear ointment 1%				Isopan Ultra				super	16 oz	..	1.03
3.5 g	0.12	..	TS	35mm cassette				32 oz	..	..	1.30
intramuscular 100 mg				36exp	0.29	0.07	0.48	jug	32 oz	..	2.43
10	1.89	..	TS	5 metre length	0.455	0.115	0.76	refills	8 oz	..	0.32
intravenous 250 mg	10	1.89	TS	17 metre length	1.41	0.35	2.37	flask	16 oz	..	0.35
500 mg	10	3.40	TS	Agfapan 35mm				23 oz	..	..	0.53
ointment 3%	25 mg	0.21	TS	Isopan 1FF			d	32 oz	..	..	0.55
ophthalmic oil suspension								food flask	16 oz	..	0.58
6 ml	0.32	..		AGFACOLOR (16 AGL)				food flask or jug	32 oz	..	0.70
paediatric drops	10 ml	0.29	TS	projectors				food flask super	16 oz	..	0.60
CHROMYCIN V (746 Lederle)				automatic 50	22.945	5.735	41.03%	32 oz	..	..	0.72
capsules 250 mg	20	0.62	TS	negative film CNS							
100	2.31	..	TS	standard cassette							
1000	22.00	..	TS	35mm							
paediatric drops	10 ml	0.31		12exp	0.315	0.08	0.46%				
syrup	100 ml	0.39	TS	20exp	0.385	0.095	0.57				
500 ml	1.76	..	TS	36exp	0.525	0.13	0.77%				
STIFED (208 BW)				126	12exp	0.335	0.085				
compound linctus				20exp	0.42	0.105	0.62				
125 ml			d	Rapid	0.335	0.085	0.50				
ST-JEL (922 Ortho)				roll film 127, 120, 620							
with applicator	0.46	0.09	0.78				0.41%				
tube only	0.34	0.09	0.60	reversal film CT18							
STIFED (1610 WCSD)				126	20exp	0.93	1.27%				
compound linctus				35mm							
100 ml	2.40dz	..	0.30 †DDI	cassette							
TOMOL (649 IC1)				20exp	0.93	0.14	1.27%				
capsules 5mg	1.00	0.25	1.50 †s4B	36exp	1.355	0.18	1.85				
TRILAWN (818 M&B)				Rapid	0.73	0.085	1.05				
weedkiller	4oz	2.64dz	0.33	roll film 127, 120, 620							
8 oz	4.92dz	..	0.61%								
A. M. (1091 Rybar)				8mm cine CT135							
mixture	150 ml	0.24	0.06	25ft	1.10	0.175	1.51%				
APTOPRUF (339 CG)				8mm cine CK17							
Master 1 in x 5 yd				super 8	1.31	0.23	1.82				
M205	1.65dz			8mm Movex cassette	1.26	0.23	1.99				
2 in x 5yd	2.66dz			16mm cine							
3 in x 5 yd	3.55dz			spool	100ft	3.105	4.30				
enaline (1091 Kybar)				AGLA (208 BW)							
entire entry			d	atomiser			d				
RENAPAX (868 MC)											
450 g	1.50		†	AIRWICK (671 Jeyes)							
ROSOPORIN (208 BW)				aerosols							
0.5 ml	0.72	..	1.08 TS	alpine, lilac time,							
TER SIX (337 Curtis)				springtime	10 oz	1.72dz	0.18%				
entire entry			d	AKINETON (969 Pfizer)							
AROL (1310 WW)				ampoules 5mg/1 ml	5	0.59					
2.25 l	11.54dz	..	1.28	tablets 2 mg	50	0.98					



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promoted in Woman's Journal '19'

Candida

during November-March. Stock up now from your usual wholesaler.

A product of HALAS LABORATORIES LIMITED, Thorp Arch Trading Estate, Wetherby, Yorkshire (Boston Spa 842695)

THE MAKE-UP REMOVER

	Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p		
ETHAM'S (106 Beetham)				savoury beef	4 meal	2.86dz	0.31	BRAGG'S (162 Bragg)					
glycerin and cucumber	85 cc	2.76dz	0.69dz	0.40	smokey bacon	4 meal	2.86dz	0.31	biscuits	6½ oz	1.80dz	0.19	
165 cc	4.20dz	1.05dz	0.60	sweeteners	100	0.72dz	0.08	13 oz	3.24dz	0.34½	d		
glycerin and lavender	85 cc	2.76dz	0.69dz	0.40	200	1.42dz	0.16	700 g pack	7 oz	0.96dz	0.10		
glycerin and rose water	85 cc	2.76dz	0.69dz	0.40	500	3.37dz	0.38	dog biscuits	14 oz	1.62dz	0.17		
glycerin and white lilac	85 cc	2.76dz	0.69dz	0.40	vienna wafers	4 meal	3.15dz	0.57dz	7 lb	0.84	1.05		
hand cream	1 oz	2.04dz	0.51dz	0.30	water biscuits	4 oz	1.92dz	0.20	tablets	50	1.05dz	0.11	
teenage skin cream	25 g	2.04dz	0.51dz	0.30	4½ oz	1.92dz	0.20	100	1.68dz	0.17½			
					7½ oz	2.87dz	0.29	250	3.68dz	0.38½			
					15 oz	4.76dz	0.49						
ELLODIA (1071 Robins)				BISMAG (655 ICC)				BRANDS (1438 RHM)					
bath oil	2 oz	1.12	0.28	2.30	powder	1.10dz	0.28dz	0.14	essence of beef	2½ oz	2.347dz	0.25½a	
eau de Cologne	4 oz	1.76	0.44	3.20	BISODOL (655 ICC)				essence of chicken	2½ oz	2.347dz	0.25½	
8 oz	2.92	0.73	5.30	powder	1.10dz	0.28dz	0.14	BREEZE (756 Lever)					
spray	2½ oz	1.92	0.48	3.50	rollmints	0.54dz	0.14dz	0.07	soap	small	3.151	0.739	0.06
eau de toilette	2 oz	1.48	0.37	2.70	30	1.14dz	0.29dz	0.15	large	(6dz)	2.510	0.589	0.09½
4 oz	2.52	0.63	4.60	100	2.60dz	0.66dz	0.34		(6dz)				
8 oz	3.84	0.96	7.00	BLACK AND WHITE (975 PWL)				BRICANYL (68 Astra)					
parfum de toilette	75 cc	2.32	0.58	4.20	bleaching cream	12 g	4.00dz	1.00dz	ampoules 1 ml	5	0.60		
perfume	½ oz	1.56	0.39	2.80	32 g	6.30dz	1.575dz	0.92 †	inhaler	200 ml	0.82		†
¾ oz	2.20	0.55	4.00	ointment	4 g			d	syrup	100	1.50		
½ oz	3.56	0.89	6.50	pluko hair dressing	12 g	2.82dz	0.705dz	0.41 †	tablets	100	1.50		
1 oz	5.24	1.31	9.50	amber	6 oz	2.40dz	0.60dz	0.35	BRITEL SODIUM (1477 Elanco)				
2 oz	7.96	1.99	14.50	white	6 oz	4.38dz	1.095dz	0.64	ampoules (vet.)	0.5 g	0.60	0.90	†sls4
ENCARD (113 Bencard)				skin whitener	12 g	2.82dz	0.705dz	0.41 †	2.5 g	1.62	2.43	†sls4	
skin test solutions				soap	3½ oz	2.28dz	0.57dz	0.33	BRIGHTENER (848 Minnesota)				
intra dermal and prick	2 ml	0.35		cold cream				d	toothpaste	150 g	1.50dz	0.375dz	0.21
21 skin test outfit	21 x 2 ml	6.00		vanishing cream				d	BRITMARINE (555 Haffenden)				d
standard cabinet	72 x 2 ml	22.00		BLAKE'S (135 TB)					swimcaps only				
refill	18.00			witch hazel cream	50 g	1.44dz	0.36dz	0.21½	BRITMARINE (555 Haffenden)				
hospital cabinet	120 x 2 ml	35.50		100 g	2.78dz	0.69dz	0.41	0.41	shower caps				
refill	29.00			lip salve	1.44dz	0.34dz		0.20	frilly	4.73dz	0.52dz	0.65	
ENGERS (1530 Fisons)				BLOC HYALIN (1637 Landaw)					plain	2.91dz	0.32dz	0.40	
food	8 oz	2.50dz	0.26	after shave block	0.19	0.0475	0.34		swimcaps				i
1.1 lb	4.43dz	0.46		BLUE EYETEC (1073 Robinson) entire entry				d	bubble crepe				
2.2 lb	7.31dz	0.76		BLUE EYETEC (1073 Robinson)				i	56, 64, 65	2.69dz	0.30dz	0.37	
3.5 lb	13.07dz	1.36		first aid dressings with					45, 46, 47	3.06dz	0.34dz	0.42	
ENYLIN (938 PD)				metallic strip waterproof					99	2.55dz	0.28dz	0.35	
expectorant	2½ l	1.51	†s7	dressing strips					99 (strapped)	2.84dz	0.31dz	0.39	
with codeine	2½ l	2.40	†s7DDI	¾ in x 2½	48	0.4922	0.235		decorated				
EPLATE (1352 Wyeth)				04922					S116	0.60	0.07	0.99	
elixir	150 ml	0.24	0.32	04931					S502	0.67	0.07	1.10	
1200 ml	1.315	1.75½	†sls4A	¾ in x 3 in	48	0.4923	0.27		S500, S512, S513	0.76	0.08	1.25	
ERKMYCEN (117 BPL)				04932					S506, S510, S511, S518	0.91	0.10	1.50	
tablets 250 mg	1000	5.00	7.50	1½ in x 3½ in	50	0.4925	0.545		S193	1.06	0.12	1.75	
ETADINE (878 Napp)				1½ in x 2½ in	50	0.4926	0.315		S508, S505	1.15	0.13	1.90	
vaginal douche	500 ml	1.96	2.62	finger dressing					S501, S504, S550, S5082, S557	1.18	0.13	1.95	
240 ml			d	1 in x 7 in x 24	04920	0.555			S509, S5235, S553, S558	1.37	0.15	2.25	
DEX (631 Hudnut)				wound dressing					S503, S559	1.51	0.17	2.50	
dry spray	51 g	2.545dz	0.635dz	2 in x 3 in x 50	04928	0.69			S243	1.67	0.18	2.75	
140 g	4.525dz	1.13dz	0.64	1½ in x 2 in x 50	04929	0.38			S554, S409	1.82	0.20	3.00	
sachet	6	0.99dz	0.25dz	waterproof strapping					moulded				
12	1.84dz	0.46dz	0.26	½ in x 5 yd x 12	04900	1.115			Clipper 1				
LE BEANS (1530 Fisons)				1 in x 5 yd x 12	04901	1.585			Clipper 2 (strapless)	1.96dz	0.22dz	0.27	
small	0.49dz	0.12dz	0.07	2 in x 5 yd x 12	04902	2.62			Penguin				
medium	1.18dz	0.30dz	0.15	brilliantine	50 cc	1.48dz	0.37dz	0.23	(strapless)	2.33dz	0.25dz	0.32	
family	2.43dz	0.61dz	0.32	BLUE ORCHID (1630 R&RL)					Standard	2.18dz	0.24dz	0.30	
LIGRAM (1479 SCL)				friction	108 cc	2.32dz	0.58dz	0.36	(strapless)	2.69dz	0.30dz	0.37	
ampoules 5 x 30 ml	4.78			108 cc	2.32dz	0.58dz	0.36		Trident				
infusion 5 x 100 ml	11.68			shampoo	250 cc	2.32dz	0.58dz	0.36	(strapless)	2.69dz	0.30dz	0.37	
O FACIAL (1631 Mediline) (Southern area only)			d	BN (848 Minnesota)					childrens				
O FACIAL (1631 Ski)			i	liniment	100 ml	1.50dz	0.375dz	0.21	99 (strapped)	2.84dz	0.31dz	0.39	
OFORM (1639 S.B.A.L.)				200 ml	2.14dz	0.535dz	0.30		108, 99	2.55dz	0.28dz	0.35	
protectives (3)	0.25			BOLDOLAXINE (346 Dales)					S516, S517	4.37dz	0.48dz	0.60	
plus (3)	0.25			(distributors 1556 Farillon)					highlights				
OKETS (848 Minnesota)				BOND STREET (1355 Yardley)					567, 128	6.45dz	0.71dz	0.89	
18	1.35dz	0.16	†	dusting powder	2709	0.845	0.211	1.48	133	7.20dz	0.79dz	0.99	
OMYDRIN (1310 WW)				perfume	2791	0.771	0.193	1.35	208	5.70dz	0.62dz	0.79	
15 ml	2.22dz	0.27	TS	perfumed Cologne	2784	0.554	0.139	0.97	mens				
ORLEYS (1418 Strenol)				2785					54	2.55dz	0.28dz	0.35	
antacid tablets			d	mini spray	2745J	0.419	0.105	0.74	55	2.69dz	0.30dz	0.37	
SKS (1530 Fisons)				spray mist	2745	0.794	0.188	1.39	459	2.18dz	0.24dz	0.30	
barbecued chicken	4 meal	2.86dz	0.31	soap toilet	2762	0.138	0.035	0.22	Clipper 3	1.96dz	0.22dz	0.27	
cheese and celery	4 meal	2.86dz	0.31	talcum	2707	0.280	0.070	0.49	special				
chocolate bars				Crystallized Cologne					102, 114	2.55dz	0.28dz	0.35	
hazelnut, milk, orange				2770					182, 95, 135	3.28dz	0.36dz	0.45	
wafer, plain	1.38dz	0.25dz	0.17	BONOMINT (1037 Reckitt)					184, 170, 112	3.06dz	0.34dz	0.42	
chocolate creams 4 meal	2.86dz	0.31		16	0.52dz	0.124dz	0.07		130	2.84dz	0.31dz	0.39	
choc nut cookies 3 meal	2.86dz	0.31		16	1.06dz	0.251dz	0.15		110, 96	3.57dz	0.39dz	0.49	
chocolate digestive				BOULES QUIES (346 Dales)					67, 142	4.00dz	0.44dz	0.55	
5 meal	3.15dz	0.57dz	0.38	(distributors 1556 Farillon)					115	4.73dz	0.52dz	0.65	
coffee creams	2.86dz	0.31		BOND STREET (1355 Yardley)					BRICILLIN (1393 BRL)				d
cream crackers	2.61dz	0.27		dusting powder	2709	0.845	0.211	1.48	tablets 125mg packs of 20 and 100				
custard creams	2.86dz	0.31		perfume	2791	0.771	0.193	1.35	BRONCHOTONE (1295 Wade)				
digestive sweetmeal				perfumed Cologne	2784	0.554	0.139	0.97	100 ml	0.19	0.05	0.34	†
8 oz	3.07dz	0.31		2785					dp 500 ml	0.76		†	
fruit and nut	1.38dz	0.25dz	0.17	mini spray	2745J	0.419	0.105	0.74	dp 2 l	2.74		†	
instant coffee	1 oz	3.18dz	0.35	spray mist	2745	0.794	0.188	1.39	BRONNLEY (194 Bronnley)				
4 oz	8.93dz	0.99		soap toilet	2762	0.138	0.035	0.22	after bath Cologne				
milk chocolate coated biscuits				talcum	2707	0.280	0.070	0.49	0733	0.18			
12 x 2	1.24dz	0.22dz	0.15	Crystallized Cologne					0738	0.60			
milk chocolate water bar				2770					141 cc	0.27			
6	2.60dz	0.47dz	0.32	BONOMINT (1037 Reckitt)					powder	95 g	0.22		
muesli bar	1.38dz	0.25dz	0.17	16	0.52dz	0.124dz	0.07		soap	0132	0.21		
orange creams 4 meal	2.86dz	0.31		16	1.06dz	0.251dz	0.15		bath crystals	0402	1.20		
peppermint creams				BOULES QUIES (346 Dales)					0438	0.6			

	Trade	Tax	Retail		Trade	Tax	Retail		Trade	Tax	Retail	
	£.p	£.p	£.p		£.p	£.p	£.p		£.p	£.p	£.p	
Veterinary												
capsules 50 mg 100	0.82	..	1.23 TS	COLOURVUE (1170 SHL)				CUCKOO (453 Fecher)				
1000	7.71	..	11.57 TS	photograph albums				pumice stone				
ophthalmic ointment				Collecta	0.58	0.145	1.00	coloured	0.06	0.015	0.11	
4 g	0.10	..	0.15 TS	Companion 3½ in x 3½ in			1.31	existing entry for pumice stone			d	
tincture aerosol				3½ in x 5½ in	0.75	0.188		CUSSONS (338 Cussons)				
6 x 28 ml	2.21	..	3.32 TS					Imperial Leather				
94 ml	1.10	..	1.65 TS	Compact 3½ in x 3½ in	0.95	0.237	1.66	soap toilet	0.654dz	0.161dz	0.08	
colourless				3½ in x 5½ in	0.80	0.20	1.39	bath	0.982dz	0.242dz	0.12	
6 x 28 ml	2.21	..	3.32 TS	Magnet	0.99	0.248	1.73	giant	1.309dz	0.323dz	0.16	
CHRISTIAN DIOR (1619 PCDL)				photo fixers	1.35	0.338	2.36	CUTEX (256 CPL)				
nail gloss					0.75	0.188	0.13	Blinkers eye shadow powder				
mini size	..	..	0.95		(¹ / ₁₂ dz)	(¹ / ₁₂ dz)			3.28dz	0.84dz	0.45	
	..	..	0.50	COMET (810 Maw)				mascara	4.72dz	1.20dz	0.65	
CRISTY (261 Christy)				blades	1.62	0.405	0.16	hand and nail accessories				
hand and body lanoline	2.20dz	0.55dz	0.32		(20 pkts)	(20 pkts)		basecoat	1.98dz	0.495dz	0.27	
lanoline tube				COMPYNE (1025 RC&C)				cuticle cream	2.42dz	0.605dz	0.33	
small	0.96dz	0.24dz	0.14	entire entry			d	remover	1.98dz	0.495dz	0.27	
large	1.30dz	0.325dz	0.19	CONGREVES (1534 Fennings)				emery boards	1.00dz	0.25dz	0.14	
face pack	0.68dz	0.17dz	0.10	balsamic elixir				hand cream	2.42dz	0.605dz	0.33	
tube	1.36dz	0.34dz	0.20	small	2.03dz	0.51dz	0.27	nail body	3.30dz	0.825dz	0.45	
				medium	3.88dz	0.97dz	0.52	nail flex	2.42dz	0.605dz	0.33	
DOMYCIN (1087 Roussel)				large	6.32dz	1.58dz	0.85	oil polish remover				
cream				CONTAC 400 (835 M&J)				small	1.32dz	0.33dz	0.18	
15 g	0.51		TS	30	0.73	..	0.97 †	large	1.98dz	0.495dz	0.27	
30 g	0.99		TS	CONTROVLAR (1479 SCL)				strong nail	2.54dz	0.635dz	0.35	
ointment				tablets				CUTISAN (346 Dales)				
15 g	0.51		TS	21	0.30	..	0.45 †s4B	(distributors 1556 Farillon)			i	
30 g	0.99		TS	500	6.24	..	9.36 †s4B	CUXSON GERRARD (339 CG)				
ANEST (68 Astra)				CONTUSOL (1054 R&B)				bandages w.o.w. B.P.C.				
plain ampoules				antiseptic dp 500 ml	4.56dz	1.14dz		1 in x 4 yd	0.28dz	..	0.03½	
1.5%	25 ml	0.32	†s4B	COOPERS (295 CM&R)				1½ in x 4 yd	0.37dz	..	0.05	
vials				veterinary				2 in x 4 yd	0.46dz	..	0.06	
0.5%	20 ml5	0.70	†s4B	varidoser	3.45	..	4.60	2½ in x 4 yd	0.57dz	..	0.07	
50 ml	0.33		†s4B	warble fly liquid 1 gal	4.65	..	6.20	3 in x 4 yd	0.65dz	..	0.08	
1%	20 ml5	0.73	†s4B	COPHOLCO (1295 Wade)				4 in x 4 yd	0.82dz	..	0.10	
50 ml	0.35		†s4B	100 ml	0.19	0.05	0.34 †DD	boil treatment	0.89dz	0.222dz	0.14	
4%	22 ml100	2.65	†s4B	dp 500 ml	0.76		†DD	calico 4 in x 4 yd	1.18dz	..	0.15	
with adrenaline 1-250,000				dp 21	2.74		†DD	cellulose tissue	0.33dz	..	0.49½	
vials 0.5%	50 ml	0.33	†s4B	CORDILOX (969 Pfizer)				wadding	0.20dz	..	0.26½	
with adrenaline 1-200,000				ampoules 2 ml	5	1.38	0.345	cotton wool B.P.C. 1 oz	0.61dz	..	0.07	
vials 1%	50 ml	0.35	†s4B	tablets 40 mg	100	3.78	0.845	2 oz	1.04dz	..	0.13½	
with adrenaline 1-300,000				500	17.00	4.25	†s4B	4 oz	1.73dz	..	0.20	
Citanest '30'				COREGA (1178 Stafford)				1 lb	5.69dz	..	0.67	
1.8 ml100	2.60		†s4B	denture powder				paper wrapped ½ oz	0.46dz	..	0.05½	
topical 4%	25 ml	0.30	†s4B	small	1.265dz	..	0.15	8 oz	3.17dz	..	0.37½	
Octapressin	2.2 ml100	2.65	†s4B	medium	2.055dz	..	0.24½	1 lb	5.61dz	..	0.66	
AIROL (172 BMCL)				large	3.445dz	..	0.41	crepe bandage B.P.C.				
Blonde colourant	0.332	0.083	0.57	CORIMIST (1111 Schwarzkopf)				2 in	1.26dz	..	0.17½	
lightener	0.385	0.096	0.66	shampoo 140 cc	2.50dz	0.625dz	0.35	2½ in	1.58dz	..	0.21	
condition hair conditioner	0.187	0.047	0.32	CORTIFOAM (969 Pfizer)				3 in	1.80dz	..	0.25	
creme rinse	0.03	0.008	0.05	spray				3½ in	2.10dz	..	0.30	
bottle	0.117	0.029	0.20	15 g	0.41		TS	4 in	2.42dz	..	0.32	
Moiving Care	0.253	0.063	0.44	50 g	1.12		TS	5 in	2.94dz	..	0.36	
lice 'N Easy hair colour	0.324	0.081	0.56	CORTIPHENICOL (346 Dales)				6 in	3.57dz	..	0.43	
Summer Blonde	0.274	0.096	0.47	(distributors 1556 Farillon)				domette bandage B.P.C.				
ARADIN (894 Nicholas)				CORTRIL (969 Pfizer)				3 in x 6 yd	3.13dz	..	0.36	
tablets 300 mg 100	0.90	0.225	1.57½	lotion 0.5%	20 ml	0.21	TS	4 in x 6 yd	4.18dz	..	0.46	
ARASIL (1055 RM)				1.0%	20 ml	0.31	TS	6 in x 6 yd	6.05dz	..	0.66	
cleansing lotion 100 cc	3.34dz	0.835dz	0.44	spray 50 mg	30 ml	0.42	TS	dressings pack sterile	1.25	..		
cream skin tinted	3.03dz	0.76dz	0.40	100 mg	60 ml	0.74	TS	first aid cream	0.60dz	..	0.07½	
white vanishing	3.03dz	0.76dz	0.40	topical ointment				first aid outfits				
terwash 100 cc			d	non-greasy 0.5% 15 g	0.18		TS	factory No.1 A135W	3.60	..	5.40	
ANSEL (671 Jeyes)				1.0% 15 g	0.26		TS	A135J	2.90	..	4.35	
rose spray	1.56dz	..	0.15½	50 g	0.69		TS	A135M	2.00	..	3.00	
OMID (838 Merrell)				2.5% 15 g	0.53		TS	A135R	1.85	..	2.78	
tablets 30	5.50	..	8.25 †s4B	greasy 1.0% 15 g	0.26		TS	No.2 A136W	4.85	..	7.28	
OSE-UP (412 Elida Gibbs)				2.5% 15 g	0.53		TS	A136M	4.40	..	6.60	
toothpaste				CORVETTE (1038 R & C)				A136R	3.30	..	4.95	
standard	1.175dz	0.295dz	0.15½	existing entry			d	No.3 A137W	6.70	..	10.05	
large	1.74dz	0.435dz	0.22½	CORVETTE (1038 R & C)			i	A137M	7.00	..	10.50	
economy	2.355dz	0.59dz	0.30½	after shave	3.48dz	0.87dz	0.49	A137R	5.20	..	7.80	
OVOTOX (818 M&B)				deodorant spray	3.07dz	0.77dz	0.44	farms outfit A	A20	1.04	..	1.56
4 oz	2.16dz	..	0.27	hairspray	3.07dz	0.77dz	0.44	A20R	0.96	..	1.44	
8 oz	3.60dz	..	0.45	pre-electric shave	3.48dz	0.87dz	0.49	A21	1.55	..	2.33	
1 qt	1.17	..	1.75	shave foam	2.72dz	0.68dz	0.39	A21R	1.40	..	2.10	
DURAL (848 Minnesota)				talc	3.07dz	0.77dz	0.44	general purpose A162	0.30	..	0.45	
tablets 15	1.50dz	0.375dz	0.21 †	COSSACK (1038 R & C)				A159	1.08	..	1.62	
ELORINE (413 Lilly)				men's hair dressing				A158	1.84	..	2.76	
ulvules 100			d	aerosol				A210	0.84	0.045	1.30½	
ENE (1530 Fisons)				6 oz	2.29dz	0.575dz	0.30	office, shops & railway				
tablets 35	2.59dz	0.65dz	0.34 †DDI	12 oz	3.68dz	0.92dz	0.48	premises				
EGATE (280 CP)				18 oz	5.01dz	1.25dz	0.65	A12	0.91	..	1.37	
ental cream with MFP				COSTA BRAVA (106 Beetham)				A12R	0.82	..	1.23	
standard	4.88	1.22	0.15½	sun tan cream	2.04dz	0.51dz	0.30	A13	1.80	..	2.70	
(4 dz)	(4 dz)			COTY (301 Coty)				A13R	1.65	..	2.48	
large	5.32	1.33	0.22½	Air Spun				A14	3.65	..	5.48	
(3 dz)	(3 dz)			creme blush	0.426	0.107	0.75	A14R	1.65	..	2.48	
ex-large	2.41dz	0.60	0.30½	cremestick	0.272	0.068	0.48	A15	4.28	..	6.42	
family	2.99dz	0.75dz	0.38	honey pot lip conditioner	..	..	0.55	A15R	3.00	..	4.50	
duor with MFP	2.44	0.61	0.15½	Originals				A16	5.08	..	7.62	
standard	(2 dz)	(2 dz)		protein eye shadow	0.532	0.133	0.95	A16R	3.00	..	4.50	
large	3.54	0.89	0.22½	lash conditioner	0.84	0.21	1.50	A17	6.28	..	9.42	
(2 dz)	(2 dz)			mascara	0.70	0.175	1.25	A17R	4.50	..	6.75	
CLAR'N CUFF (1127 Seton)				COUGAR (1355 Yardley)				R. A. C.				
distributors 93 BJ)				after shave lotion 2458J	0.408	0.102	0.72	A45	0.50	..	0.7	

	Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p
pads (swabs)				CYTACON (518 Glaxo)					DERL (1314 Weddel)		
8 ply 3 in x 3 in	0.50dz	..	0.06½	liquid 200 ml	0.21	..	0.28		medicated toilet soap	0.71dz	0.09dz 0.09%
3 in x 3 in	100	0.38		21	1.75	..			DESERT FLOWER (1131 Shulton)		d
4 in x 4 in	100	0.59		tablets 25	0.175	..	0.24		existing entry		
12 ply 4 in x 4 in	100	0.82		250	1.24	..			DESERT FLOWER (1131 Shulton)		i
16 ply 2 in x 2 in	100	0.33		DALZOFOAM (1127 Seton)			d		hand and body lotion	1709	2.62dz 0.64dz 0.39
3 in x 3 in	100	0.50		existing entry					perfumed Cologne 1735	5.64dz 1.37dz 0.84	
gauge and cotton tissue				DALZOFOAM (1127 Seton)			i		talcum 6163	2.62dz 0.64dz 0.39	
B.P.C. 1 lb	0.57	..	0.76	(distributors 93 BJ)					DETECLO (746 Lederle)		TS
Drug Tariff No.4	1 lb	0.49	..	adhesive backed					syrup 100 ml	0.34	
ileo-colostomy bags				22.5cm x 45cm thin	1.10	..	1.65		DETTOL (1037 Reckitt)		
sealed one end				medium	1.44	..	2.16		ointment 1 gal	16.80dz 3.832dz 2.00	
12 x 5	0.408dz			thick	1.78	..	2.67		small	0.77dz 0.178dz 0.10%	
18 x 5	0.437dz			roll plain					large	2.02dz 0.461dz 0.26	
12 x 4	0.383dz			90cm x 45cm thin	0.76	..	1.14		DETTOLIN (1037 Reckitt)		
18 x 4	0.408dz			medium	1.10	..	1.65		B	1.29dz 0.295dz 0.17½	
sealed both ends				thick	1.44	..	2.16		20 oz	5.70dz 1.316dz 0.70	
12 x 5	0.437dz			4.5m x 90cm thin	5.26	..	7.89		80 oz	13.74dz 3.10dz 1.60	
12 x 4	0.462dz			medium	7.64	..	11.46		D'HAUSSEY (477 AF&B)		
18 x 4	0.437dz			thick	10.00	..	15.00		depilatory pads	0.25dz 0.0625dz 0.04	
lint absorbent B.P.C.				DANS LA NUIT (1350 Worth)					DIABINESE (969 Pfizer)		TS4B
½ oz	0.64dz	..	0.08	eau de Cologne 57 cc	..	..	1.80		tablets 100 mg 100	1.06	TS4B
1 oz	0.94dz	..	0.11½	114 cc	..	..	3.00		250 mg 100	2.33	
2 oz	1.80dz	..	0.22	228 cc	..	..	5.20		DIAMOND (333 Cupal)		
4 oz	3.07dz	..	0.36	½ l	..	..	8.80		foot powder	1.62dz	0.18½
8 oz	6.00dz	..	0.66	1 l	..	..	16.00		DIAMON-DEB (957 Perl)		
1 lb	0.93dz	..	1.29	eau de toilette 57 cc	..	..	2.30		foot file	10.68dz	1.50
boric B.P.C. '63	1 oz	0.96dz	..	114 cc	..	..	4.20		DIAMOX (746 Lederle)		
2 oz	1.78dz	..	0.21½	228 cc	..	..	6.50		sodium parenteral	500 mg	1.88
4 oz	3.24dz	..	0.34½	½ l	..	..	11.90		DIBEXIN (938 PD)		d
8 oz	5.90dz	..	0.64½	1 l	..	..	20.80		entire entry		
1 lb	0.99	..	1.18½	parfum					DICONAL (208 BW)		
multipack dressing No.1	2.80dz	..	0.31½	Bijou 7 cc	..	..	3.70		tablets	25 0.20	0.30 s1D
No.2	5.72dz	..	0.66	Flacon Boule 14 cc	..	..	4.40		100	0.60	0.90 s1DD
rigid porous belladonna plasters				Plat 28 cc	..	..	7.40		DICOTOX (818 M&B)		
BPC 7½ in x 5 in	0.67dz	..	0.08	56 cc	..	..	12.90		8 oz	2.88dz	0.36
11 in x 7 in	1.35dz	..	0.16½	Le Medaillon 7 cc	..	..	3.40		1 pt	5.04dz	0.63
red flannelette				Traveller 3.5 cc	..	..	2.30		1 qt	9.04dz	1.13
7½ x 5 in	0.99dz	..	0.12	soap toilet (3)	..	..	1.60		1 gal	28.80dz	3.56
11 in x 7 in	1.99dz	..	0.25	talcum 92 g	..	..	1.40		DIETADE (840 EMF)		
rigid zinc oxide plaster				DARACLOR (208 BW)					fruit sugar	0.188	0.25
½ in x 1 yd	0.39dz	..	0.05	tablets 4	0.06	..	0.09		DIGOPAK (1345 Woodward)		
1 in x 1 yd	0.53dz	..	0.06½	DARCREME (1630 R&RL)					tablets 0.25 mg 100	0.18	0.27
½ in x 3½ yd	0.90dz	..	0.11	hair darkening cream	125 cc	2.32dz	0.58dz 0.36		DIMANIN (96 BA)		TS1
1 in x 3½ yd	1.25dz	..	0.15½	DARICON (969 Pfizer)					DIIMANIN (818 M&B)		d
½ in x 5 yd	1.18dz	..	0.15	tablets 5 mg 100	1.30	0.325			green slime remover	4.32	0.27
1 in x 5 yd	1.72dz	..	0.21½	DAVENOL (1352 Wyeth)					(2 dz)		
2 in x 5 yd	2.90dz	..	0.35	linctus 150 ml	0.24	..	0.32 TS7D1		DIPTEREX (96 BA)		d
3 in x 5 yd	3.95dz	..	0.48	1200 ml	1.66	..	2.21½TS7D1		DIPTEREX (818 M&B)		i
½ in x 10 yd	1.67dz	..	0.20	D.D.D. (359 DDD)					garden insect spray	2.40dz	0.30
1 in x 10 yd	2.61dz	..	0.31½	(distributors 366 Dendron)					DIREMA (1477 Elanco)		d
2 in x 10 yd	4.17dz	..	0.49	ordinary medium	2.39dz	0.57dz	0.30		tablets (vet.) 25 mg pack of 500		d
3 in x 10 yd	5.89dz	..	0.70	large	3.35dz	0.80dz	0.42		50 mg pack of 500		d
standard dressing No.2	1.68dz	..	0.21	extra strong medium	2.39dz	0.57dz	0.30		DIRTY PAWS (683 Kay)		d
No.3	0.35dz	..	0.04	large	3.35dz	0.80dz	0.42		entire entry		i
No.4	0.49dz	..	0.06	balm tube economy	2.39dz	0.57dz	0.30		DIRTY PAWS (1638 R & CHD)		i
No.7	0.32dz	..	0.04	ordinary 16 oz			d		hand cleanser 1 gal	0.58	0.68
No.8	0.54dz	..	0.07	extra strong 16 oz			d		DISTAQUAINE FORTIFIED (1477 Elanco)		
No.9	0.85dz	..	0.11	balm 16 oz			d		(vet.) m.u. 4.0 10 vial	1.58	2.37 TS
No.10	0.35dz	..	0.04	DEBS (1073 Robinson)					pack of 1 vial		d
No.11	0.57dz	..	0.07	cotton wool balls					DISTAQUAINE-V (378 Dista)		d
No.12	0.89dz	..	0.11	coloured 50	0.72dz	..	0.09		tablets 250 mg 100		
No.13	0.69dz	..	0.08	100	1.28dz	..	0.16		DISTAQUAINE-V (1477 Elanco)		
No.14	0.92dz	..	0.12	DECASERPYL (1087 Roussel)					tablets (vet.) 125 mg		
No.15	1.36dz	..	0.17	tablets 5 mg 500					100	0.51	0.76 TS
No.16	0.64dz	..	0.08	DECKERS (923 OG)					500	2.40	3.60 TS
triangular bandages				bay rum			d		1000	4.70	7.05 TS
36 in sides	1.42dz	..	0.17	DELSEY (702 KC)					250 mg	100	0.92
38 in sides	1.55dz	..	0.18½	facial tissues					500	4.35	6.52 TS
white wool felt				regular	2.18	0.25	0.13		1000	8.26	12.39 TS
1 yd x 18 in wide				(2 dz)	2.42	(2 dz)	0.13½		200		d
semi compressed ¾ in	2.25			(2 dz)	2.42	(2 dz)	0.13½		40 oz	0.18	0.27
¾ in	2.85			(1½ dz)	1.23	..	0.09		40 oz	1.26	1.89
¾ in	3.65			(2 dz)	2.05	..	0.10½		1000 mcg 50	2.75	4.13
soft ¾ in	1.92			DELTAACORTIL (969 Pfizer)					20 mcg pack of 100		d
CVK (2 Abbott)	2.60			intramuscular/intra-articular					100 mcg pack of 500		d
capsules 125 mg 100 and 500			d	injection 25 mg/1 ml					injection (vet.) 1000 mcg 10ml		d
CYCLAX (341 Cyclax)				5 ml	1.35		TS		DOCTEUR PIERRE'S (1407 Jaccaz)		
anti-shine foundation				100	0.29		TS		eau dentifrice 114 cc	4.05dz	1.01dz 0.61
50 cc	..	..	0.95	5 mg	100	0.94	TS		170 cc	2.40dz	1.43dz 0.86
creme blusher	..	..	0.60	500	4.20		TS		DOMESTOS (756 Lever)		
eye make up	..	..	0.60	enteric-coated					large	2.38	0.13½
creme eyeshadow	..	..	0.60	2.5 mg	100	0.66	TS		giant	1.736dz	0.16½
CYCLIMORPH (208 BW)				500	2.88		TS		family	2.057dz	0.19½
ampoules 10mg/1ml 5	0.30	..	0.45 s1DD	DENTINOX (366 Dendron)					regular		d
25	1.34	..	2.01 s1DD	gel	1.80dz	0.43dz	0.25		DOP (525 Golden)		
15mg/1ml 5	0.32	..	0.48 s1DD	liquid	1.73dz	0.41dz	0.24		shampoo 5 dose	1.47dz	0.37dz 0.19
25	1.44	..	2.16 s1DD	DENTU-CREME (1178 Stafford)					10 dose	2.46dz	0.62dz 0.35
CYCLOSAN (818 M&B)				standard	1.17dz	0.29dz	0.16		DOROTHY GRAY (536 GPL)		
4 oz	2.28dz	..	0.28½	large	1.585dz	0.395dz	0.22		Glossies, nail	0.26	0.062 0.45
8 oz	3.36dz	..	0.42	economy	2.155dz	0.54dz	0.29½		salon formula	0.82	0.205 1.50
1 lb	4.80dz	..	0.60	DEPIXOL (779 Lundbeck)					DRAZA (96 BA)		d
CYFOL (1091 Rybar)				(distributors 1556 Farillon)					DRAZA (818 M&B)		i
entire entry			d	ampoules 20 mg/1 ml					slug killer	2.16dz	0.27
CYSTEX (710 Knox)				10	8.00		TS4B		Dr D's (1465 DDP)		d
trial size	1.69dz	0.425dz	0.23	40 mg/2 ml	10	12.50	TS4B		existing entry		
standard	3.25dz	0.81dz	0.43	DEPOSTAT (1479 SCL)							
economy	6.34dz	1.585dz	0.83	syringe pack 2m x 5	5.56	..	8.34 TS4B				
CYSTOPURIN (1530 Fisons)				20	21.02	..	31.53 TS4B				
tablets				DEPRONAL SA (1310 WW)							
40	1.62dz	0.41dz	0.20	capsules	50	16.86dz	..	2.11			
80	2.61dz	0.65dz	0.36	250	75.84dz	..	9.48				

		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p
D'S (1465 DDP)					ELESTOL (97 Bayer)					EQUIZOLE (837 MSD)		
ue 14 ml	2.10	0.525dz		0.30	tablets dp 30	0.62	..	0.93 TS.		pellets (vet.) 4 oz	4.35	0.36
ay vitamin cream					dp 150	2.84	..	4.26 TS		(1 1/3 dz)	..	
28 ml	4.20dz	1.05dz		0.63								
56 ml	7.00dz	1.75dz		1.08	ELEVEN (76 Atkinson)					ERASMIC (412 Elida-Gibbs)		
28 ml	2.32dz	0.58dz		0.35	bath salts 400 g	..	..	1.50		shaving cream		
ight vitamin cream					eau de Cologne 44.2 cc	..	..	1.60		superfoam standard	1.48dz	0.37dz 0.19 1/2
28 ml	4.20dz	1.05dz		0.63	92.5 cc	..	..	2.55				
56 ml	7.00dz	1.75dz		1.08	atomiser 58 cc	..	..	2.80		ERYTHROCIN (2 Abbott)		
113 ml	11.50dz	2.875dz		1.75	parfum de toilette 44 cc	..	..	2.10		(distributors 938 PD)		
octurne cleansing cream					88.5 cc	..	..	3.50		(vet.)		
56 ml	2.08dz	0.52dz		0.31	extract	..	..	4.80		premix 4 lb	11.31	16.96 1/2 TS
113 ml	3.60dz	0.90dz		0.54	soap (1)	..	..	0.55		proportioner	23.12 g	3.00 4.50 TS
resentation hand lotion					(3)	..	..	1.65		water soluble improved	70 g	1.41 2.11 1/2 TS
113 ml	4.00dz	1.00dz		0.60	ELNETT (525 Golden)							
Rosedew toning lotion					Satin aerosol 75 g	2.54dz	0.64dz	0.36		ERYTHROCIN I.V. (2 Abbott)		
113 ml	3.40dz	0.85dz		0.50	130 g	3.76dz	0.92dz	0.52		(distributors 938 PD)		
erenade body lotion					245 g	5.36dz	1.34dz	0.76		50 mg/ml vial 2 g	1.06	1.59 TS
113 ml	3.60dz	0.90dz		0.54	360 g	6.98dz	1.74dz	0.99		ERYTROTIL (2 Abbott)		
pring moisture 56 ml	4.20dz	1.05dz		0.63	500 g	9.12dz	2.28dz	1.29		(distributors 938 PD)		
113 ml	6.60dz	1.65dz		0.98	special 160 g	4.40dz	1.10dz	0.62		(vet.)		
ephyr toning lotion					ELSET (1127 Seton)					I.M. 50 ml	3.25	4.87 1/2 TS
113 ml	4.20	1.05dz		0.70	(distributors 93 BJ)					intramammary		
EAMLAND (1501 DA)				d	cotton/elastic bandage					12 syringes	1.35	2.02 1/2 TS
EAMLAND (1501 DGL)				i	7.5cm x 6m	2.04dz	..	0.25		dry cow 12 syringes	1.85	2.77 1/2 TS
OLEPTAN (666 Janssen)												
mpoules 2 ml	10	2.36		†s4B	ELTROXIN (518 Glaxo)					ESOBACTULIN (1166 Southon)		
50	11.02			†s4B	tablets 0.05mg 100	0.12		†s4B		capsules	3.00dz	0.75dz 0.44
10 mg	50	1.94		†s4B	1000	1.00		†s4B		ESOBAN (1166 Southon)		
NHILL (1377 R&A)					0.1mg 100	0.15		†s4B		cream of calamine 1 oz	0.90dz	0.22dz 0.13
fter shave lotion 2 oz	0.39	0.10		1.00	1000	1.25		†s4B		4 oz	1.65dz	0.41dz 0.24
4 oz	0.68	0.17		1.75	ELVARON (96 BA)			d		55 g	1.80dz	0.45dz 0.26
8 oz	1.30	0.225		2.75	ELVARON (818 M&B)			i		330 g	6.00dz	1.50dz 0.87
fter sport Cologne 8 oz	1.56	0.39		3.50	blackspot spray	2.40dz	..	0.30		300 g		d
Cologne for men 2 oz	0.57	0.14		1.50	EMLAB (848 Minnesota)					ESO-COL (1166 Southon)		
4 oz	0.96	0.24		2.50	brewers yeast tablets 50	1.26dz	..	0.15		cold tablets	1.35dz	0.33dz 0.20
8 oz	1.72	0.43		4.00	100	2.01dz	..	0.24		ESTOLAN (109 BCL)		
leodorant aerosol 0.39	0.10			0.80	250	3.28dz	..	0.39		tube	1.32dz	0.33dz 0.19
air cream 0.29	0.07			0.60	childrens cough mixture					ESTROVIS (1310 WW)		
re-shave lotion 2 oz	0.39	0.10		1.00	125 ml	1.50dz	0.375dz	0.21		tablets	2	8.46dz 1.05 †s4B
4 oz	0.68	0.17		1.75	corn and wart application					20	84.24dz	10.53 †s4B
having foam aerosol 0.42	0.105			1.00	5 ml	0.93	0.238	0.13		Ethyl Chloride (115 Bengue)		
having lather tube 0.26	0.065			0.55	halibut liver oil capsules					general	50 ml	0.40 0.53
okers dental cream 0.23	0.06			0.50	100	1.35dz	..	0.16		refill	0.26	0.35
ap (1) 0.20	0.05			0.45	iron & brewers yeast tablets					100 ml	0.60	0.80
alc for men 0.29	0.07			0.60	50	1.26dz	..	0.15		refill	0.45	0.60
NLOP (396 DC)					100	2.01dz	..	0.24		local	30 ml	0.37 0.49 1/2
ntire entry				d	250	3.28dz	..	0.39		refill	0.23	0.31
NLOP (396 DC)				i	rubber gloves	1.46	0.164	0.19		50 ml	0.37	0.49 1/2
ot water bottles					tooth tincture 5 ml	0.93	0.238	0.13		refill	0.26	0.35
	2.02	..	..	2.60	EMPIRIN (208 BW)					100 ml	0.60	0.80
Cosimax					compound pack of 500			d		refill	0.45	0.60
Flag	0.48	..	..	0.72	ENDOCIL (1419 Intec)							
Symbol	0.48	..	..	0.72	foundation cream 30 g	3.432dz	0.852dz	0.50		EUCERIN (1154 SNP)		
BAN 50 (339 CG)					hand care 30 g	2.748dz	0.684dz	0.40		anhydrous dp 2kg	1.43	d
retch bandage					moisturising lotion 30 g	3.432dz	0.852dz	0.50		dp 4kg		
2 in	1.18dz				60 g	6.168dz	1.548dz	0.90		EUGENE (431 Eugene)		
3 in	1.69dz				30 g	3.432dz	0.852dz	0.50		Ten day colour set 20 cc	0.65dz	0.162dz 0.11
4 in	2.20dz				tinted 30 g	3.432dz	0.852dz	0.50		EUPHORAMIN (1091 Rybar)		
6 in	3.23dz				skin cleanser 150 cc	5.148dz	1.284dz	0.75		entire entry		d
PHALAC (1539 Duphar)					skin tonic 150 cc	5.148dz	1.284dz	0.75		EUPNINE VERNADE (1336 WJ&C)		
yrup 200 ml	0.92				treatment cream 30 g	3.432dz	0.852dz	0.50		EUPNINE VERNADE (1336 WL)		i
21	8.27				75 g	6.852dz	1.716dz	1.00		100 ml	0.52	0.13 0.91
PHASTON (1539 Duphar)					120 g	9.60dz	2.40dz	1.40		EUTHYMOL (938 PD)		
tablets 10 mg 80	7.00				ENERGEN (1438 RHM)					toothpaste	1.03dz	0.24dz 0.15
500	36.67				rolls 12	2.775	..	0.14		1.55dz	0.36dz	0.22 1/2
RENATE (97 Bayer)					36	3.37dz	..	0.34		EVANSOL (436 Evans)		
suspension 40 ml	0.41	..	..	0.61 †s4BTS	ENTEROSAN (1627 B&D)					lysol 100 ml	1.08dz	†
tablets 0.5 g 8	0.26	..	..	0.39 †s4BTS	tablets 16	1.40dz	0.35dz	0.20		EXCEDRIN (172 BMCL)		
100	2.64	..	..	3.96 †s4BTS	48	3.75dz	0.94dz	0.55		tablets 36	0.181	0.045 0.29
500	11.76	..	..	17.64 †s4BTS	ENTRAMIN (971 PSMB)					after shave	98 cc	1.15
VADILAN (1539 Duphar)					entire entry			d		158 cc	..	2.00
mpoules 10 mg					ENVACAR (969 Pfizer)					emulsion 100 g	..	1.25
6 x 2 ml	0.57	..	..		tablets 10 mg 100	2.34				bath foam 110 g	..	1.10
tablets 20 mg 50	0.94				500	11.34				Cologne 98 cc	..	1.65
250	4.17				40 mg 100	8.78				158 cc	..	2.85
LON (816 Maybom)					EPANUTIN (938 PD)					travel flask 770 cc	..	2.20
atifik kit				4.90	capsules 0.1 g 100	0.26	..	0.39 †s4B		deodorant spray 84 g	..	1.10
Miss Dylon					1000	2.30	..	3.45 †s4B		eau de toilette 67 cc	..	2.00
rain and stain repellent	2.80dz	..	..	0.35	0.05 g 100	0.20	..	0.30 †s4B		158 cc	..	3.50
suede cleaner	2.80dz	..	..	0.35	1000	1.80	..	2.70 †s4B		shaving cream 85 g	..	0.65
suede dye	2.00dz	..	..	0.25	with phenobarbitone					foam 155 g	..	0.85
REX (188 BSH)					100	0.36	..	0.54 †s1s4A		EXPIRAL (2 Abbott)		
ndustrial ear defenders	2.50	..	..	3.00	1000	3.25	..	4.88 †s1s4A		(distributors 938 PD)		
SIFIX (1160 Solport)					EPONTOL (97 Bayer)					(vet.) 200 mg/ml		
nger stalls					ampoules 10 ml 5	0.73	..	1.10		100 ml	0.53	0.79 1/2 †s1s4A
leather small	0.60dz	..	..	0.07 1/2	25	3.31	..	4.96		EXPLOIT (76 Atkinson)		
medium	0.60dz	..	..	0.07 1/2	EQUIPAGE (1525 PDP)					bath foam 105 g	..	1.00
ex. ex. large	0.76dz	..	..	0.10	after shave aerospray					230 g	..	1.80
U DE FRAICHEUR (Weil) (961 EGP)					4 oz	..	..	2.90		eau de Cologne 45 cc	..	1.30
au de Cologne 2 oz	0.97	0.242		1.80	gel 4 oz	..	..	2.50		81 cc	..	2.25
4 oz	1.57	0.392		2.90	lotion 4 oz	..	..	1.95		108 cc	..	2.75
8 oz	2.38	0.595		4.40	8 oz	..	..	2.95		soap (1)	..	0.50
atomiser 2 oz	1.14	0.285		2.10	bi-shaving cream 4 oz	..	..	0.90		(3)	..	1.50
3 1/2 oz	1.95	0.487		3.60	deodorant aerospray					FABAHIISTIN (97 Bayer)		
oam bath 6 1/2 oz	0.97	0.242		1.80	4 oz	..	..	2.20		suspension 100 ml	0.31	0.46 †s7
oap 3 1/2 oz	0.32	0.08		0.60	eau de toilette 4 oz	..	..	2.80		tablets 0.05 g 20	0.21	0.32 †s7
tablets 12	0.92dz	0.23dz		0.12 1/2	8 oz	..	..	4.60		250	2.54	3.81 †s7
ERDENT (721 LC)					16 oz	..	..	6.95		FALCON (103 Beecham)		
20	1.365dz	0.34dz		0.18 1/2	32 oz	..	..	10.85		anti-perspirant spray		
36	2.285dz	0.57dz		0.31	atomiser	..	..	3.90		deodorant	3.83dz	0.96dz 0.50
ASTOPLAST (1155 S&N)					shaving foam 8 oz	..	..	1.70		liquid hairdressing	3.065dz	0.77dz 0.40
irst aid dressings					soap toilet (1) 5 oz	..	..	0.95		hair spray	3.065dz	0.77dz 0.40
airstrip 7920	0.935dz	..	..	0.11	(3)	..	..	2.85		FAMEL (690 Keldon)		
7921	1.440dz	..	..	0.17	talcum 3 oz	..	..	1.05		syrup		
dispenser pack					duo-shave creme 4 oz	..	..	d		honey & lemon		
7983	0.600dz	..	..	0.07	EQUIPOSE (969 Pfizer)					114 ml	1.74dz	0.42dz 0.23
stretch fabric 4120	0.935dz	..	..	0.11	capsules 25 mg 50	0.98		†s4B		FEEL FREE (514 Gillette)		
4121	1.44dz	..	..	0.17	100 mg 50	1.48		†s4B		antiperspirant 130 g	2.99dz	0.71dz 0.41
dispenser pack					EQUIVERT (969 Pfizer)					190 g	3.72dz	0.89dz 0.51
4183	0.60dz	..	..	0.07	tablets 100	1.57						

	Trade £.p	Tax £.p	Retail £.p		Trade	Tax	Retail		Trade £.p	Tax £.p	Retail £.p
FELSOL (181 Felsol) (distributors 115 Bengue)				BPC ventilated				Cologne spray			
powders	12 0.14	0.035	0.22½	2in x 3yd 04416	2.92dz			IGR3	6.46dz	1.615dz	0.95
60 0.56	0.14	0.89		2½in x 3yd 04417	3.63dz			cream perfume IGR9	5.57dz	1.3925dz	0.85
dp 90 0.84				3in x 3yd 04418	4.145dz			milk bath IGR7	6.46dz	1.615dz	0.95
				4in x 3yd 04419	5.58dz			perfume oil IDJ8	2.30dz	0.575dz	0.35
FEMME (1612 Rochas)			d	lin x 3yd and 6in x 3yd			d	perfume atomiser			
FEMME (1633 Rochas)			i	elastic plaster adhesive				IGK8	4.58dz	1.145dz	0.70
FEMULEN (1121 Searle)				lin x 1yd 04550	0.905dz			talcum IGR6	3.93dz	0.9825dz	0.60
tablets	28 0.24	..	†s4B	2in x 1yd 04551	1.45dz			azure cleanser IGE9	3.93dz	0.9825dz	0.60
3 x 28 0.67			†s4B	½in x 3yd 04552	1.27dz			moisture IGF2	4.26dz	1.065dz	0.65
FENNINGS (1534 Fennings)				lin x 3yd 04553	1.815dz			toner IGF1	3.93dz	0.9825dz	0.60
cooling powders adult				first aid strip dressings				Bare Blush IGP6	3.27dz	0.8175dz	0.50
12 0.95dz	0.24dz	0.13		1½in x 1yd 04310	1.23dz			Barely Frosted IGR2	2.94dz	0.735dz	0.45
36 2.10dz	0.52dz	0.30		2½in x 1yd 04311	1.665dz			Barely There IGB8	2.94dz	0.735dz	0.45
children's 20 1.45dz	0.36dz	0.20		3in x 1yd 04312	1.915dz			cake liner IGC3	2.62dz	0.655dz	0.40
little healers 12 0.45dz	0.11dz	0.06½		first aid dressing				complexion brush			
36 1.05dz	0.26dz	0.15		outfit "A" 04304	0.67			IGE3	4.90dz	1.225dz	0.75
90 2.10dz	0.52dz	0.30		"B" 04308	0.655			eyebrow pencil IGE8	1.30dz	0.325dz	0.20
mixture				pocket tins 04253	0.605dz			eye catchers IGL8	4.26dz	1.065dz	0.65
lemon flavour for influenza				04254	1.21dz			eye glimmers IGP9	2.62dz	0.655dz	0.40
original 1.45dz	0.36dz	0.20		wound dressings flexible BPC				eyelashes			
rheumatic tablets 45 1.45dz	0.36dz	0.20		1½in x 2in 04260	0.60dz			fine lash IGP8	5.24dz	1.31dz	0.80
FE PAK (1345 Woodward)				2in x 3in 04261	0.755dz			natural lash IGP9	5.24dz	1.31dz	0.80
tablets 300 mg 100 0.18	..	..	0.27	flexible dressing strips				half measures			
FE PAK-FOLIC (1345 Woodward)				¾ x ½in x 144 04275	0.57			IGH7	4.90dz	1.225dz	0.75
tablets 30 0.15	..	..	0.22½	¾ x 2½in x 144 04276	0.63			full measures			
100 0.30	..	..	0.45	¾ x 3in x 144 04277	0.675			IGH6	5.57dz	1.3925dz	0.85
FERROGRADUMET (2 Abbott)				FLORIS (468 F)				lower lash IGR5	4.26dz	1.065dz	0.65
existing entry			d	pot pourri				eye instant liner			
FERROGRADUMET (2 Abbott)			i	sachet (lace edged)	0.35	0.088	0.65	IGM9	4.26dz	1.065dz	0.65
Filmtabs blister pack 30 0.32	0.08			FLUSH (430 Eucryl)				refill IGR2	2.62dz	0.655dz	0.40
blister pack 150 1.50					0.88dz	..	0.11	eye liner brush IGR3	1.72dz	0.43dz	0.25
FERRO-MANDETS (746 Lederle)				FOCUS (1242 Toni)				eye liqui tints IGL6	2.62dz	0.655dz	0.40
tablets 60 0.44	..	..		hair highlight	1.46dz	0.35dz	0.20	eye make up remover			
1000 5.00				FOLCOVIN (1091 Rybar)				IGL3	1.97dz	0.4925dz	0.30
FERROMYN (218 Calmic)				entire entry			d	eye shadow applicator			
elixir 100 ml 0.22	..	..	0.33	FOLEX (1091 Rybar)				IGM8	1.72dz	0.43dz	0.25
500 ml 1.00				tablets 100 0.64	..	..	0.96	IG41	1.72dz	0.43dz	0.25
tablets 100 0.28	..	..	0.42	packs of 50 and 500			d	IGC6	2.62dz	0.655dz	0.40
1000 2.70				FOLEX-350 (1091 Rybar)				IGF6	3.93dz	0.9825dz	0.60
"B" elixir 100 ml 0.24	..	..	0.36	tablets 100 0.60	..	..	0.90	moisture			
500 ml 1.12				1000 5.40				toner			
"B" tablets 100 0.30	..	..	0.45	packs of 50 and 500			d	IGM3	2.62dz	0.655dz	0.40
1000 2.80				FOLEX-350-C (1091 Rybar)				IGQ3	2.30dz	0.575dz	0.35
"S" tablets 100 0.34	..	..	0.51	entire entry			d	soft centre			
1000 3.00				FOLGUAL (1091 Rybar)				super smooth			
with folic acid 100 0.34	..	..	0.51	entire entry			d	IGM6	2.30dz	0.575dz	0.35
FERROTONE (1054 R&B)				FOLVRON (746 Lederle)				IGR8	2.62dz	0.655dz	0.40
21 0.99	..	..		tablets 100 0.45	..	..		IGC7	3.27dz	0.8175dz	0.50
FERSADAY (518 Glaxo)				FONTAREL (472 Fontarel)				lashmaker IGB3	4.58dz	1.145dz	0.70
tablets 28 0.27	..	..	0.36	Ormarin				refill IGB4	2.94dz	0.735dz	0.45
FERSAMAL (518 Glaxo)				eau de toilette 45 cc	..	..	0.76	mascara liqui lash			
syrup 200 ml 0.26	..	..	0.35	120 cc	..	..	1.35	IGL5	3.60dz	0.90dz	0.55
FERYBAR (1091 Rybar)				240 cc	..	..	2.49	refill IGL7	2.62dz	0.655dz	0.40
entire entry			d	satin lotion 193 cc	..	..	2.49	IGD4	2.30dz	0.575dz	0.35
FIELDS (893 Nicholas) existing entry			d	talcum powder 80 g	..	..	0.50	matte shadow IGA1	1.97dz	0.4925dz	0.30
FIELDS OF BOND STREET (894 Nicholas)				FOOTSY (75 Avlex)				nail polish IGB7	1.72dz	0.43dz	0.25
talcum				antiperspirant/deodorant				remover			
flowers, pink, moss			0.24½	dry foot spray powder				natural cleanser			
shave sticks			0.09	165 g	3.18dz	0.80dz	0.45	IGF3	3.93dz	0.9825dz	0.60
FIERY JACK (488 Fylde)				FORCEVAL-PROTEIN (1367 Unigreg)				moisture			
ointment 1.50dz	0.37dz	0.22		300 g 0.90	..	..	1.20	IGF5	4.26dz	1.065dz	0.65
FLAIR (1355 Yardley)				FORTIOR (878 Napp)				toner IGF4	3.93dz	0.9825dz	0.60
dusting powder 4809 0.845	0.211	1.48		capsules 25 0.21	..	..	0.28	neon lights			
Cologne 4884 0.554	0.139	0.97		150 1.05	..	..	1.40	eye lighter			
spray mist 4845 0.794	0.199	1.39		tablets			d	lipstick			
crystallized 4870 0.371	0.093	0.65		FRADOR (451 F & J)				nail polish			
mini spray 4845J 0.419	0.105	0.74			1.39dz	0.31dz	0.20	Night Life IGR8	4.90dz	1.225dz	0.75
perfume ¼ oz 4891 0.771	0.193	1.35		FREESIA (1355 Yardley)				pure moisture IGR7	4.90dz	1.225dz	0.75
soap 4862 0.138	0.035	0.22		bath salt tablets 1826	0.228	0.057	0.40	sensitive cleanser			
talcum 4807 0.280	0.070	0.49		creme perfume 1873	0.434	0.109	0.76	IGN4	4.58dz	1.145dz	0.70
FLEETWING (1181 SS)				crystallized Cologne				IGN5	4.58dz	1.145dz	0.70
soap				1870 0.371	0.093	0.65		IGA7	2.30dz	0.575dz	0.35
unwrapped gross 3.25				perfume 1891 0.714	0.179	1.25		IGC8	1.97dz	0.4925dz	0.30
large gross 5.65				perfumed Cologne 1884	0.434	0.109	0.76	skin bronzer IGB2	3.27dz	0.8175dz	0.50
FLEURS DE ROCAILLE (1071 Robins)				mini spray 1845J 0.419	0.105	0.74		translucent powder			
bath oil				spray mist 1845 0.737	0.184	1.29		IGD2	3.27dz	0.8175dz	0.50
eau de Cologne 2 oz 1.12	0.28	2.00		talcum 1807 0.209	0.052	0.37		IGN3	2.94dz	0.735dz	0.45
4 oz 1.76	0.44	3.20		1807L 0.280	0.07	0.49					
8 oz 2.92	0.73	5.30		toilet soap 1862	0.138	0.035	0.22	GALLOWAYS (430 Eucryl)			
spray 2½ oz 1.92	0.48	3.50		FRESH & DRY (172 BMCL)				bronchial expectorant			
eau de toilette 2 oz 1.48	0.37	2.70		alpine, blue and herbal				cough linctus junior			
4 oz 2.52	0.63	4.60		aerosol 120 g 0.249	0.062	0.40		1.725dz	0.43dz	0.23½	
8 oz 3.84	0.96	7.00		165 g 0.318	0.08	0.51		0.99dz	0.25dz	0.14	
parfum de toilette spray				28 cc 0.19	0.048	0.31		tissue BPC			
75 cc 2.32	0.58	4.20		42 cc 0.236	0.059	0.39		4 oz 2.028dz			
perfume ¼ oz 2.20	0.55	4.00		refill 28 cc 0.179	0.045	0.28		8 oz 0.303			
½ oz 3.56	0.89	6.50		FRESH'N QUICK (903 NPU)				16 oz 0.575			
1 oz 5.24	1.31	9.50		cleansing pads	1.08	0.27	0.07½	pink label			
2 oz 7.96	1.99	14.50		(2 dz)	(2 dz)			4 oz 1.764dz			
spray 7 cc 2.92	0.73	5.30		FUCIDIN (747 Leo)				8 oz 0.26			
refill 7 cc 1.76	0.44	3.20		ointment 10 g 0.35	..	..	0.52½TS	16 oz 0.488			
puffa talc 0.72	0.18	1.30		25 g 0.75	..	..	1.12½TS	GANTS (1407 Jaccaz)			
soap 0.60	0.15	1.10		FUCIDIN H (747 Leo)				friction gloves			
FLEXOPLAST (1073 Robinson)				ointment 10 g 0.38	..	..	0.57 1S	nylon mitts			
doctors set 04290 1.20				25 g 0.80	..	..	1.20 1S	GARDALL (265 JC & Co)			
refill 04291 1.005				GABAIL (1336 WL)				antiseptic			
elastic bandage adhesive				elixir 200 ml 0.40	0.10	0.70	†s4B	227.3 ml 0.96dz	0.24dz	0.14	
BPC full spread				500 ml 0.80	0.20	1.40	†s4B	568.2 ml 1.92dz	0.48dz	0.28	
2in x 3 yd 04406 2.92dz				GALA OF LONDON (876 MP)				4.546 l 9.60dz	2.40dz	1.40	
2½in x 3 yd 04407 3.63dz				Affair				GELUSIL (1310 WW)			
3in x 3 yd 04408 4.145dz				after bath lotion				lac antacid powder sachet			
4in x 3 yd 04409 5.58dz				IGK5	4.26dz	1.065dz	0.65	100 14.34dz	..	..	1.79½
lin x 3 yd & 6in x 3 yd			d	body and bath foam				500 ml 4.38dz	..	..	0.48½
BPC half spread			d	IGJ7	4.90dz	1.225dz	0.75	250 5.64dz	..	..	0.62½

TRISONOVIII IS A TRACE MINERAL.

	Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p
				JOHNSONPLAST (672 Johnson)				JOY-RIDES (1178 Stafford)			
pastilles				zinc oxide plaster				tablets	12	1.485dz	0.18%
antiseptic throat 50 g	1.07dz	0.27dz	0.16	flesh colour							
blackcurrant & glycerin				3½yd x ½in	0.917dz	..	0.11	JUSTSO (1160 Solport)			
50 g	1.04dz	0.18dz	0.15	1 in	1.267dz	..	0.15	wrist straps	0.196	..	0.29%
bronchial catarrh				5yd x ½in	1.195dz	..	0.14½				
50 g	1.07dz	0.26dz	0.16	1 in	1.763dz	..	0.21	KALIMUM DURELES (68 Astra)			
Creds 50 g	1.07dz	0.26dz	0.16	2 in	1.48dz	..	0.35½	tablets	100	0.37	
catarrh 50 g	1.07dz	0.26dz	0.16	3 in	2.009dz	..	0.48	500	1.66		
childrens cough 50 g	0.95dz	0.23dz	0.14	10yd x ½in	1.763dz	..	0.21	KANFOTREX (171 BLL)			
Envoy 50 g	1.07dz	0.26dz	0.16	1 in	2.785dz	..	0.33	ointment	5 g	0.32	0.48 TS
eucalyptus & menthol								15 g	0.80	..	1.20 TS
50 g	1.13dz	..	0.14	JOHNSONS (672 Johnson)				KANTREX (171 BLL)			
Gee's linctus BPC				baby				capsules	30	3.34	5.01 TS
50 g	1.13dz	..	0.14	cotton buds medium	0.064	..	0.09%	100	10.34	..	15.51 TS
glycerin lemon & honey				large	0.147	..	0.22	injection			
50 g	0.97dz	0.17dz	0.14	economy	0.204	..	0.30½	paediatric 75mg/2ml	0.78	..	1.17 TS
glycerin thymol 50 g	1.13dz	..	0.14	45 g	0.143	0.036	0.24	KANTREXIL (171 BLL)			
liquorice mentholated				85 g	0.245	0.062	0.41	suspension	150 ml	1.80	2.70 TS
bronchial 50 g	1.07dz	0.26dz	0.16	120 cc	0.147	0.037	0.25	500 ml	5.40	..	8.10 TS
night cough 15	1.07dz	0.26dz	0.16	205 cc	0.213	0.054	0.35½	tablets packs of 12 and 120			d
pholcodine 24	1.25dz	..	0.16	285 cc	0.267	0.067	0.45	KATRINA (506 Gerhardt)			
Ress-Q 1 oz	0.99dz	0.24dz	0.15	nappy liners	25	..	0.18 a	perfume Colognes	0.50	0.125	0.95
tablets				50	0.217	..	0.32½	KEMADRIN (208 BW)			
sulphur cellobags	0.80dz	0.19dz	0.11	100	0.382	..	0.54½	injection 10 mg/2 ml 5	0.60	..	0.90 +48
J CLOTH (672 Johnson)				200	0.715	..	1.02	KERGAL (La Fermiere) (1222 Taunton)			
6	0.111	0.013	0.16	oil	135 cc	0.147	0.25	pure apple juice	2.035dz	0.365dz	0.27
12	0.194	0.022	0.28	210 cc	0.213	..	0.35½	KHADINE (1355 Yardley)			
jumbo blue 4	0.111	0.013	0.16	powder	99 g	0.093	0.15½	Cologne	0.497	0.124	0.87
JEAN PATOU (386 Douek)				227 g	0.174	0.044	0.29	foam bath	0.436	0.109	0.77
bronze de chaldee	1.10	0.275	1.95	298 g	0.221	0.055	0.37	mini-spray	0.391	0.098	0.69
huile de chaldee	0.85	0.212	1.50	454 g	0.304	0.076	0.51	perfume	0.714	0.179	1.25
JECTORAL (68 Astra)				shampoo 85 cc	0.139	0.035	0.24	soap	0.138	0.035	0.22
tablets	100	0.60		soap 74 g	0.055	0.014	0.08½	talc	0.209	0.052	0.37
JECTORAL F (68 Astra)				124 g	0.072	0.018	0.11½	KILNET (818 M&B)			
tablets	30	0.33		dental floss	0.120	0.03	0.19½	weed killer	4 oz	2.64dz	0.33
JE REVIENS (1350 Worth)				bandages W.O.W. BPC				8 oz	4.08dz	..	0.51
bath oil 14 cc	..	..	2.50	2.5cm x 5m	0.032	..	0.04	KINIDIN DURELES (68 Astra)			
dusting powder 225 g	..	..	3.30	5cm x 5m	0.052	..	0.07	tablets	100	4.86	
tortoiseshell 225 g	..	..	5.60	7.5cm x 5m	0.073	..	0.10	250	11.09		
refill 225 g	..	..	2.70	10.5cm x 5m	0.093	..	0.12	KINX (1073 Robinson)			
eau de Cologne 57 cc	..	..	1.80	bandages crepe BPC				pleated wool mini	2.975		
114 cc	..	..	3.00	5cm x 4.5m	0.140	..	0.18	(6 dz)			
228 cc	..	..	5.20	7.5cm x 4.5m	0.201	..	0.27	(4 dz)			
½ l	..	..	8.80	10cm x 4.5m	0.269	..	0.36	(3 dz)			
1 l	..	..	16.00	15cm x 4.5m	0.391	..	0.52	roll	3.60		
Boule Luxe 150 cc	..	..	4.90	cellulose wadding BPC				(1½ dz)			
eau de toilette 57 cc	..	..	2.30	500 g	0.223	..	0.30	KITIEN (1407 Jaccaz)			
114 cc	..	..	4.20	cotton wool BPC	25 g	0.047	0.06	lipstick	3.00dz	0.75dz	0.46
228 cc	..	..	6.50	100 g	0.130	..	0.17	KLEENEX (702 KC)			
½ l	..	..	11.90	500 g	0.538	..	0.72	existing entry			d
1 l	..	..	20.80	cotton wool hospital				KLEENEX (702 KC)			i
Boule Luxe 150 cc	..	..	5.90	100 g	0.105	..	0.14	facial tissues			
parfum de toilette				500 g	0.415	..	0.55	boutique	2.10	0.24	0.12½
atomizer (de luxe)				dental floss	0.114	0.029	0.18½	(2 dz)	(2 dz)		
80 g	..	..	8.00	dressing pack sterilised	0.104	..	0.14	chiefs			
refill 80 g	..	..	4.00	gauze rolls BPC	1 m	0.086	0.11	handkerchiefs 3 ply	1.49	0.17	0.03
(sport) 80 g	..	..	5.60	3 m	0.187	..	0.25	single	(6 dz)	(6 dz)	
parfum				5 m	0.285	..	0.38	triple	2.92	0.33	0.09
atomizer (handbag)				10 m	0.555	..	0.74	(4 dz)	(4 dz)		
7 cc	..	..	6.50	gauze & cotton tissue				(2 dz)	(2 dz)		
refill 7 cc	..	..	4.30	BPC 500 gm	0.637	..	0.85	for men	2.86	0.32	0.17½
Bijon 7 cc	..	..	3.70	Drug Tariff 500 gm	0.535	..	0.71	handy	3.69	0.42	0.07
Flacon Luxe 9.5 cc	..	..	4.50	incontinence pads 12	0.403	..	0.54	(6 dz)	(6 dz)		
14 cc	..	..	6.50	lint rolls				pocket pack	2.16	0.21	0.02½
62 cc	..	..	18.40	BPC 25 gm	0.071	..	0.09	(1 gross)	(1 gross)		
4 oz	..	..	28.70	100 gm	0.227	..	0.30	regular & duets	2.54	0.29	0.15
½ l	..	..	79.20	500 gm	1.021	..	1.36	regular pop-up	4.27	0.48	0.12½
Plat 28 cc	..	..	10.30	boric 25 gm	0.075	..	0.10	(4 dz)	(4 dz)		
56 cc	..	..	17.10	100 gm	0.240	..	0.32	kitchen towels			
Le Medaillon 7 cc	..	..	3.40	multiple pack dressing				single	1.98	0.22	0.12
traveller 3.5 cc	..	..	2.30	No. 1	0.242	..	0.32	(2 dz)	(2 dz)		
soap, bath	..	..	1.40	No. 2	0.527	..	0.70	twin	2.79	0.31	0.23
toilet (3)	..	..	1.60	N. A. dressings				(1½ dz)	(1½ dz)		
talc glace 64 g	..	..	1.10	9.5cm x 9.5cm	0.031	..	0.04	flair			
92 g	..	..	1.50	sterilized lint dressings				patterned twins	2.79	0.31	0.23
flacon 92 g	..	..	1.40	small	0.036	..	0.06	border/all over	(1½ dz)	(1½ dz)	
JEYES (671 Jeyes)				medium	0.053	..	0.07	maxi dri (London area only)	2.09dz	0.24dz	0.26
fluid				large	0.082	..	0.12	towel holders	3.31	0.37	0.12
284 ml	1.17dz	..	0.11½	triangular bandage	0.119	..	0.16	(4 dz)	(4 dz)		
570 ml	1.79dz	..	0.19	JOIE DE VIVRE (341 Cyclax)				toilet tissue	1.84	..	0.12½
1.14 l	3.20dz	..	0.34	Cologne				twinpack	(1½ dz)		
1 gal	0.87	..	1.11	slim spray 17 cc	0.49	0.122	0.95	K-LENS (810 Maw)			
5 gal	3.60	..	4.24	spray 47 cc	0.91	0.227	1.65	eye lotion	3.68dz	..	0.46
Freshbin powder 680 g	1.22dz	..	0.12	ocean bath gel	0.61	0.152	1.10	KLING (672 Johnson)			
toilet flats				soap	0.42	0.105	0.75	conforming bandage			
soft single	2.57	..	0.07	talc	0.50	0.125	0.90	5cm x 3.5m	0.061	..	0.08
double	2.38	..	0.12½	body moisturiser	0.55	0.137	1.00	7.5cm x 3.5m	0.079	..	0.11
babysoft single	2.23	..	0.06½	JOY (Patou) (386 Douek)				10cm x 3.5m	0.094	..	0.13
double	2.14	..	0.11½	existing entry				15cm x 3.5m	0.130	..	0.17½
superstrong single	3.30	..	0.08½	JOY (Patou) (386 Douek)				KLOREF (311 C)			
double	3.04	..	0.15½	dusting powder	4.03	1.007	7.15	tablets	250	1.38	2.00
toilet rolls				eau de Joy	1 oz	3.10	5.50	KLOREF-S (311C)			
babysoft twin	2.20	..	0.13	1½ oz	4.36	1.09	7.75	granules	20 sachets	0.65	
(1½ dz)				3 oz	7.50	1.875	13.30	KNIGHTS (756 Lever)			
JIF (1449 R&CFD)				6 oz	13.40	3.35	23.80	castile soap	small	3.403	0.798
lemons	0.755dz	..	0.08	atomiseur 2 oz	6.98	1.745	12.40	(6 dz)	(6 dz)		
				vapomiseur 1½ oz	5.20	1.30	9.25	large	3.323	0.779	0.09½
				parfum				(4 dz)	(4 dz)		
				le compagnon ½ oz	4.90	1.225	8.75	family	2.268	0.532	0.13
				flaconette de luxe ¼ oz	5.70	1.425	10.25		(2 dz)	(2 dz)	
				flacon de luxe ½ oz	10.40	2.60	18.50				
				1 oz	15.48	3.87	27.50				
				1½ oz	27.40	6.85	48.50				
				2½ oz	42.25	10.562	75.00				
				vapomiseur ¼ oz	6.00	1.50	10.75				
				soap (3)	3.63	0.907	6.45				
				velours de Joy skin lotion							
				3 oz	6.70	1.675	12.00				

	Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p
DDAK (711 Kodak)				Bromide (DW) Bromesko (DW)				below knee stockings			
Instamatic camera outfit				4 1/2 x 6 1/2	100	1.12	1.96	pr	1.56	..	2.34
56X	4.075	1.019	7.09	6 1/2 x 8 1/2	100	1.95	3.41	pr	1.00	..	1.50
55X				8 x 10	10	0.38	0.67	pr	1.22	..	1.33
case	..	..	0.80	10 x 12	100	2.79	4.88	elastic net (Lastosheer)			
Instamatic				12 x 15	10	0.54	0.95	thigh stockings for women			
pocket camera outfit				16 x 20	10	0.80	1.40	pr	2.00	..	3.00
100	6.28	1.52	10.99	20 x 24	10	1.37	2.40	below knee stockings			
200	8.05	1.96	14.16		10	2.06	3.61	pr	1.56	..	2.34
300	10.51	2.575	18.56	KOLA ASTIER (1336 WJ)				one way stretch (Lastothread)			
400	15.31	3.655	26.89	dragees	0.40	0.10	0.70	seamless fine thread			
500	19.81	4.78	34.93	granules	0.40	0.10	0.70	thigh stockings			
50	31.96	7.99	57.16	KOLANTICON (838 Merrell)				pr	3.10	..	4.65
60	37.89	9.475	67.76	gel	150 ml	0.20	0.35	pr	2.30	..	3.45
case					500 ml	0.56	0.84	above knee stockings			
model 1	0.71	0.18	1.27	wafers	100	0.98	1.47	pr	2.30	..	3.45
model 2	0.92	0.23	1.65	KOLANTYL 838 Merrell				below knee stockings			
model 3	1.15	0.29	2.06	gel	250 ml	0.28	0.49	pr	1.46	..	2.19
magicube extender	0.87	0.22	1.52		1000 ml	0.98	1.47	pr	0.90	..	1.35
projectors				tablets	48	0.28	0.49	pr	0.90	..	1.35
Retinamat				KOLANTYL N.V. (838 Merrell)				leggings	pr	0.90	1.35
model 210	24.75	6.19	44.26	tablets	24	0.14	0.24 1/2	seamless stout thread			
model 610	33.21	8.305	59.39		120	0.66	0.99	thigh stockings			
films				KOLYNOS (655 ICC)				pr	2.88	..	4.32
black and white				chlorophyll toothpaste	45 g	1.00dz	0.25dz	above knee stockings			
Verichrome Pan				flouride toothpaste	53 g	1.00dz	0.25dz	pr	2.30	..	3.45
VP 110	0.205	0.05	0.34 1/2	super white dental				below knee stockings			
colour cartridge				cream		1.00dz	0.25dz	pr	1.46	..	2.19
Kodachrome II				KOSILI (366 Dendron)				anklets	pr	0.90	1.35
C 110-12	0.41	0.105	0.60	baby bath		1.80dz	0.43dz	pr	0.90	..	1.35
C 110-20	0.565	0.14	0.83	KOTEX (702 KC)				leggings	pr	0.90	1.35
Ektachrome X				loop towels				elastic socks for men (Lastofine)			
EX 110-20	0.665	0.165	0.97	regular size 1	12	6.12	0.17	pr	1.00	..	1.50
Kodachrome X				super size 2	12	3.60	0.19 1/2	tights			
KX 110-20	1.11	0.15	1.50	New Freedom				elastic net (Lastonet)	3.20	..	4.80
camera stand compact				bikini		3.45dz	0.39dz	maternity	4.40	..	6.60
model 2	1.62	0.405	2.90	pantie		3.58dz	0.40dz	elastic yarn (Lastolita)	2.32	..	3.48
chemicals				towels	12	3.10	0.17	(Lastofine)			
anti fog powder	1.1	0.22	0.33	tampons (London area only)				maternity (Lastolita)	2.80	..	4.20
colour film processing				regular/super	10	3.21	0.18		2.92	..	4.38
C22 unit 2					40	5.73dz	0.65	with adjustable waistband			
for 500 ml	0.82	..	1.23	KUTE (1160 Solport)				Spanflex support	1.86	..	2.79
600 ml pack				wrist-straps		0.192	0.29	LEDERKYN (746 Lederle)			
D.76 developer				KWIC-BRU (535 Granose)				tablets	24	0.69	ts4BTS
600 cc	0.21	..	0.31 1/2	3 oz		1.91dz	0.20		100	2.56	ts4BTS
2.5 l	0.365	..	0.55	6 oz		3.17dz	0.33	LEDERMYCIN (746 Lederle)			
5 l	0.47	..	0.70 1/2	3 lb		1.85	2.31	drops	10 ml	0.45	TS
D.76 replenisher	2.5 l	0.39	0.58 1/2	K. Y. (672 Johnson)				LEDERPLEX (746 Lederle)			
D.163 developer liquid				jelly	41 g	0.981dz	0.12	liquid	100 ml	0.52	
250 ml	0.19	..	0.28 1/2	82 g		1.515dz	0.19	LE DIX (Balenciaga) (386 Douek)			
500 ml	0.27	..	0.40 1/2	LABITON (718 LAB)				eau de toilette	1 1/2 oz	1.14	0.285
1 gal	1.16	..	1.74	tonic	200 ml	0.25	0.40		4 oz	1.84	0.46
powder for	1.1	0.285	0.43	LACAMEX (1091 Rybar)					7 oz	2.98	0.745
2.5 l	0.38	..	0.57	entire entry					15 oz	4.40	1.10
5 l	0.63	..	0.94 1/2	LACTEOL (1336 WL)					4 oz	2.34	0.585
20 oz, 80 oz and 1 gal				tablets	45	0.40	0.70	atomiser	32 oz	..	..
DK-50 developer for					90	0.72	1.26	perfume	1/2 oz	1.00	0.25
600 cc	0.24	..	0.36	LAEVALOR-C (218 Calmic)					1/2 oz	1.27	0.317
80 oz	0.40	..	0.60	liquid	dp 250 ml				1/2 oz	1.84	0.46
DK-50R replenisher				LA INDIA (975 PDS)					1/2 oz	3.04	0.76
for 80 oz	0.44	..	0.66	LA INDIA (975 PWL)					1 oz	4.83	1.207
film cement	50 ml	0.16	0.24	deodorant stick					2 oz	7.60	1.90
indicator stop bath	1 l	0.615	0.92	LANALEM (903 NPU)					4 oz	12.10	3.025
Kodafix solution				shampoos						2.52	0.63
250 ml	0.22	..	0.33	lemon cream,						1.72	0.43
liquid hardener				olive oil	jar	1.60dz	0.40dz	LEMPAK (261 Christy)			
250 ml	0.19	..	0.28 1/2	LANDS (1418 Strenol)				beauty mask	sachet	0.68dz	0.17dz
Metafix	250 g	0.27	0.40 1/2	rosebud liniment					tube	1.71dz	0.425dz
500 g	0.335	..	0.50	LANOXIN (208 BW)						1.64dz	0.41dz
Microdol-X developer				tablets 0.25 mg						1.64dz	0.41dz
for 600 ml	0.19	..	0.28 1/2	pack of 100							0.24
1 l	0.25	..	0.37 1/2	LAROLA (106 Beetham)				LEM-SIP (1037 Reckitt)			
2.5 l	0.335	..	0.50	skin lotion	85 cc	2.76dz	0.69dz	cold relief	(5)	1.76dz	0.412dz
5 l	0.535	..	0.80		125 cc	3.12dz	0.78dz		(10)	3.22dz	0.743dz
80 oz & 1 gal packs				LASTONET (733 Lastonet)				LENIUM (1599 Winthrop)			
replenisher	2.5 l	0.38	0.57	foot spray		2.64dz	0.66dz	economy size	113 g	0.41	0.102
80 oz pack				metatarsal pad	pr	0.44	0.66	LENATHERIC (1574 LM)			
photo-flo 200 solution				NVF elastic net bandage (Lastonet)				Tweed			
100 ml	0.23	..	0.34 1/2	3 in		0.46	0.69	foaming bath oil			
500 ml	0.42	..	0.63	4 in		0.58	0.87		100 cc	..	1.25
touching medium				5 in		0.96	1.44	LENTIZOL (1310 WW)			
50 ml	0.26	..	0.39	support stockings				capsules 25 mg	50	8.76dz	..
soft gradation				Spanflex	pr	1.30	1.95		250	39.30dz	..
developer powder				suspender belts men's					50	17.70dz	..
2.5 l	0.365	..	0.55	single		3.60dz	0.40dz	LESTREFLEX (1127 Seton)			
80 oz pack				double		4.20dz	0.47dz	(distributors 93 BJ)			
Unifix powder	250 g	0.23	0.34 1/2	surgical hosiery				elastic diachylon bandage			
500 g	0.285	..	0.43	elastic net (Lastonet)				fully spread or ventilated			
universal developer				thigh stockings					7.5cm x 4.5m	3.48dz	..
250 ml	0.22	..	0.33	women	pr	2.00	3.00		10cm x 4.5m	4.44dz	..
retting agent	100 ml	0.21	0.31 1/2	men	pr	2.16	3.24	LETHIDRONE (208 BW)			
wafers								10 mg/ml	5	0.62	..
Bromide (SW) Bromesko (SW)								1 mg/ml	5 ml	0.40	..
3 1/2 x 3 1/2	100	0.43	0.75					LEUCOVORIN (746 Lederle)			
3 1/2 x 4 1/2	100	0.525	0.92					ampoules 3 mg/ml	10	4.53	..
3 1/2 x 5	100	0.59	1.03					LEUKERAN (208 BW)			
3 1/2 x 5 1/2	100	0.63	1.10					tablets 2 mg	25	0.28	..
4 1/2 x 6 1/2	25	0.305	0.53					5 mg	25	0.40	..
100	0.96	0.24	1.68					LEVIUS (973 Pharmitalia)			
10	0.23	0.06	0.40					tablets	500	3.50	
100	1.65	0.415	2.89					LIBRESSE (1515 Sancell)			
8 x 10	10	0.325	0.57					sanitary towels	10	5.12	..
100	2.35	0.59	4.11					(40pkts)			0.16
250	5.87	1.47	10.27					(20 pkts)			0.29
10 x 12	10	0.46	0.81					LIDOTHESIN (970 PM)			
100	3.50	0.875	6.13					cartridge 2% 2ml	100	2.76	
12 x 15	10	0.69	1.17								
100	5.20	1.30	9.10								
16 x 20	10	1.19	2.08								
20 x 24	10	1.81	3.17								

	Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p
LIFEBUOY (756 Lever)				LUCOFEN SA (1310 WW)				MATIC (230 Carnrick)			
soap small	3.689	0.865	0.07	tablets 75 mg 50	10.98dz	..	1.36	tablets 100	0.63	..	0.84
large	3.531	0.828	0.10	LUMA (801 MP)			d				tsls4A
family	2.377	0.558	0.13½	LUMA (1636 Lennard)			i	MAWS (810 Maw)			
	(2 dz)	(2 dz)		LUSTRE DENT (280 CP)			d	baby pants			
LIGA (760 Liga)				entire entry				Tuffy all sizes	1.84dz	..	0.23
3 way food	0.96dz	..	0.10	LUX (756 Lever)			0.07½	nylon slimline bottle brush	306.02	0.74dz	0.09
LIGNOSTAB (147 Boots)				soap small	3.951	0.927	0.10½	Simple			
cartridges 2.2ml				large	3.708	0.87		bottle brush	306.03	0.88dz	0.10
jar of 50	1.26				(6 dz)	(6 dz)		gift set	327.00	13.28dz	1.65
LIGNOSTAB-A (147 Boots)				LYNDIOL (917 Organon)			0.10½	jug	306.09	3.99dz	0.55
cartridges 2.2ml				tablets 22	0.2667	..	0.40	mixer	306.10	0.79dz	0.10
jar of 50	1.26		ts4B	MACKENZIES (312 AC)			0.15½	sterilising set	327.05	7.29dz	0.94
LIGNOSTAB-A '100' (147 Boots)				smelling salts family	0.095	0.02	d	tablets 12	390.01	1.49dz	0.17½
cartridges 2.2ml			ts4B	handbag size			d	24	390.00	2.48dz	0.30
jar of 50	1.26			MADAME ROCHAS (1612 Rochas)			i	soothers Cherub	339.08	0.56dz	0.07
LIGNOSTAB-N (147 Boots)				MADAME ROCHAS (1633 Rochas)			d	spare caps & discs	306.05	0.52dz	0.07
cartridges 2.2 ml				MANDELAMINE (1310 WW)				teats Simpla assorted	301.04	1.34	0.08
jar of 50	1.26		ts4B	tablets 0.25 g	60	2.76dz	0.40½	(2 dz)	(2 dz)	..	
LINCTIFED (208 BW)				500	16.32dz	4.08dz	2.37½	slimline assorted	300.03	1.75	0.07
expectorant	21	3.30	..	0.5 g	30	2.58dz	0.37½	universal assorted	301.53	1.51	0.09
paediatric	21	2.56	..	250	14.34dz	3.585dz	2.09	(2 dz)	(2 dz)	..	
LION (205 Burgess)				500	27.60dz	6.90dz	4.02½				
ointment	1½ oz	1.20dz	0.30dz	MANDURIN (1305 WB)				Nursery Sundries			
3 oz	2.10dz	0.53dz	0.18	entire entry			d	bibs plastic	397.60	0.88dz	0.11
16 oz	0.60	0.15	0.92	MARBORAN (208 BW)			10.95	terry	397.50	1.04dz	0.13
36 oz	1.00	0.25	1.60	sachets 3 g 30	7.30	..	0.38dz	feeding beaker	396.45	1.70dz	0.23
pills	0.90dz	0.23dz	0.13	MARGO OF MAYFAIR (545 Grossmith)			0.22	feeding set	396.30	3.38dz	0.44
	1.70dz	0.43dz	0.25	talcum giant ovals 400 g	1.51dz	..		keep warm plate	396.05	3.68dz	0.50
LIORRESAL (262 CIBA)				MARY QUANT (876 MP)				Proprietaries			
existing entry			d	applicator kit	2.62dz	0.655dz	0.40	lanoline cream	488.01	2.28dz	0.33
LIORRESAL (262 CIBA)				bath beads	5.57dz	1.392dz	0.85	Surgical Dressings			
tablets 10 mg 100	5.84		i	bath oil	4.59dz	1.148dz	0.70	bandages B.P.C.			
LIPCOTE (1345 Woodward)				Blush baby compact	4.25dz	1.062dz	0.65	white open weave			
small	0.16	0.04	0.28	body shampoo sachets	0.65dz	0.162dz	0.10	1 in x 4 yd	110.18	0.28dz	
large	0.24	0.06	0.42	Cologne	3.59dz	0.898dz	0.55	2 in x 4 yd	110.02	0.46dz	
LIPIODOL (971 PSMB)				AM & PM	9 cc	2.62dz	0.655dz	3 in x 4 yd	110.04	0.65dz	
ultra fluid 10 ml	0.56	..	0.84	1½ oz	5.57dz	1.392dz	0.85	4 in x 4 yd	110.19	0.825dz	
viscous 20 ml	0.56	..	0.84	spray	5.08dz	1.27dz	0.75	crepe			
LIPIPHYSAN (1123 SLL)				Come Clean	3.92dz	0.98dz	0.60	2 in	141.00	1.666dz	
existing entry			d	eye care stick	3.92dz	0.98dz	0.60	3 in	141.02	2.386dz	
LIPIPHYSAN (1123 SLL)				eye gloss	3.92dz	0.98dz	0.60	3½ in	141.03	2.51dz	
10% 500 ml	3.45		i	eyelashes	5.24dz	1.31dz	0.80	4 in	141.04	3.216dz	
15% 500 ml	3.75			Jeepers Peepers				6 in	141.05	4.59dz	
LIP-LITE (633 H&P)				lower ladders, plush,				cellulose tissue	147.01	0.35	
existing entry			d	ultra-fine lowers, new natural				cellulose wadding	147.00	0.203	
LIP-LITE (633 H & P)				wisps	4.25dz	1.062dz	0.65	cotton wool B.P.C.			
lipstick with holder	0.76	0.19	1.38	eyelash adhesive	1.64dz	0.41dz	0.25	1 oz	102.01	0.63dz	
refill	0.20	0.05	0.38	eyelash colour	5.24dz	1.31dz	0.80	4 oz	102.03	1.77dz	
LIPOFLAVONOID (756 Lewis)				refill	3.92dz	0.98dz	0.60	16 oz	102.05	0.487	
existing entry			d	eyelash conditioner	3.92dz	0.98dz	0.60	hospital quality			
LIPOFLAVONOID (757 Lewis)				eyeliner brush	2.29dz	0.572dz	0.35	4 oz	102.09	1.415dz	
capsules 100	12.80dz	3.20dz	1.87	eyeshadow brush	2.62dz	0.655dz	0.40	16 oz	102.11	0.378	
500	59.20dz	14.80dz	8.63	eye tints	3.92dz	0.98dz	0.60	gauge B.P.C.			
LIPOTRAID (756 Lewis)				eye pencil	2.29dz	0.57dz	0.35	1 yd	137.02	0.985dz	
existing entry			d	eyes off	3.27dz	0.818dz	0.50	3 yd	137.03	2.08dz	
LIPOTRIAD (757 Lewis)				face brush	5.08dz	1.27dz	0.75	6 yd	137.04	3.74dz	
capsules 100	10.60dz	2.65dz	1.50	face final	4.25dz	1.062dz	0.65	12 yd	137.05	0.607	
1000	98.80dz	24.70dz	14.40	face shapers	5.24dz	1.31dz	0.80	gauge & cotton tissue			
liquid 200 ml	7.50dz	1.88dz	1.10	Get Fresh	3.92dz	0.98dz	0.60	pink label			
11	35.20dz	8.80dz	5.14	Jelly Babies				4 oz	146.09	0.157	
LIPPES LOOP (922 Ortho)				gel cheek colour	4.25dz	1.062dz	0.65	16 oz	146.11	0.546	
intrauterine double-S	1.04	..	1.56	eye colour	4.25dz	1.062dz	0.65	blue label			
LIPSAVER (835 M & J)				mascara	3.92dz	0.98dz	0.60	4 oz	146.12	0.18	
colourless lip moisturiser	2.88	0.72	0.19	refill	2.95dz	0.738dz	0.45	16 oz	146.14	0.61	
(2 dz)	(2 dz)	(2 dz)		skin colour	4.59dz	1.148dz	0.70	lint white B.P.C.			
LIQUAFILM TEARS (35 Allergan)				kit bag	5.08dz	1.27dz	0.75	1 oz	135.01	0.945dz	
existing entry			d	lipstick	3.59dz	0.898dz	0.55	4 oz	135.03	3.07dz	
LIQUAFILM TEARS (35 Allergan)				liquid liner	3.59dz	0.898dz	0.55	16 oz	135.05	0.93	
(distributors 11 21 Searle)				mascara				lint boric B.P.C.			
LIQUFRUTA (1102 Sanitas)				coloured tearproof	3.27dz	0.818dz	0.50	4 oz	143.09	0.27	
standard 15 cc	0.44	..	0.66	tearproof	5.24dz	1.31dz	0.80	sterilised dressing pack	148.02	1.30dz	
108 cc	1.63dz	0.41dz	0.21½	refill	3.92dz	0.98dz	0.60	triangular bandage 36 x 51 in	142.06	0.117	
330 cc	2.95dz	0.74dz	0.39	nail polish round	2.29dz	0.57dz	0.35				
1000			d	sparklers	2.95dz	0.738dz	0.45				
liquid 200 ml and 15 cc			d	remover	1.97dz	0.492dz	0.30				
LISTERINE (721 LC)				naishine	6.54dz	1.64dz	1.00				
antiseptic 3 oz	1.27dz	0.32dz	0.17	Nature Tint	3.92dz	0.98dz	0.60				
7 oz	2.09dz	0.525dz	0.28	overnighter	26.19dz	6.548dz	4.00				
14 oz	3.285dz	0.82dz	0.44	paint box	15.70dz	3.925dz	2.40				
LIVOX (878 Napp)				perfume lotion	5.57dz	1.392dz	0.85				
capsules 100	0.75	..	1.00	sac	7.84dz	1.96dz	1.20				
500	3.15	..	4.20	Shape & Blush	5.90dz	1.475dz	0.90				
L'OREAL (525 Golden)				skin drink	5.24dz	1.31dz	0.80				
bleach	2.04dz	0.52dz	0.29	skin saver	5.24dz	1.31dz	0.80				
LOREXANE (649 ICI)				Smoothers	3.92dz	0.98dz	0.60				
antiseptic cream (vet.)				Soft scrub	6.22dz	1.555dz	0.95				
100 g	0.13	0.035	0.20½	solo shadow	3.92dz	0.98dz	0.60				
500 g	0.61	0.155	0.94½	sticks	2.95dz	0.738dz	0.45				
cream 1%	50 g	0.13	0.20	Special recipes							
dusting powder	100 g	1.60dz	0.20	cream rouge	3.92dz	0.98dz	0.60				
head lotion	50 ml	1.40dz	0.20	foundation cream	4.59dz	1.148dz	0.70				
mange and lice dressing				lipstick	2.95dz	0.738dz	0.45				
(vet.) 500 g	0.56	..	0.74	mascara	4.25dz	1.062dz	0.65				
1 kg	0.96	..	1.27	perfume essences	5.08dz	1.27dz	0.75				
½lb & 2lb			d	Starkers	3.92dz	0.98dz	0.60				
shampoo 30 g	1.40dz	0.35dz	0.20	talcum - Bird Bath	3.59dz	0.898dz	0.55				
No. 3 dp 50 g	0.12			tan trap	4.25dz	1.062dz	0.65				
LOTUS (903 NPU)				topspeed tan	5.24dz	1.31dz	0.80				
nail polish remover	1.24dz	0.31dz	0.18½	vitamin pills	2.62dz	0.655dz	0.40				
LOXENE (1038 R&C)				mascara liquid							
shampoo sachet	1.225	0.305	0.04	refill							
	(4 dz)	(4 dz)		mini colour							
bottle small	1.19dz	0.30dz	0.15½	shadow shaper stick							
large	2.16dz	0.54dz	0.28	starters box							
				MASSE (922 Ortho)							
				cream 28 g	0.18	..	0.27				

	Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p
ALROSE (1069 R&SL)				MISTOL (255 Chembro)					NATIROSE NATIVELLE (1336 WL)		
skin tablets	0.60dz	0.15dz	0.09%	MISTOL (1333 WL)					dragees	50	0.40
				MIST. TUSSI INFANS (576 PH)							0.10
NDACO (710 Knox)				conc 1-3	500 ml	0.54	0.81		NATISEDINE NATIVELLE (1336 WL)		
tablets	2.37dz	0.595dz	0.30 †	21	1.75	2.63			tablets	20	0.52
tablets	4.31dz	1.075dz	0.56 †							100	2.20
NDUCIL (1419 Intec)	8.41dz	2.105dz	1.12 †	MITCHUM (1520 IPM)							0.13
entire entry				MITCHUM (1520 MTL)							0.91 †s1s4A
NE (1073 Robinson)				antiperspirant cream trial size							3.85 †s1s4A
sanitary towels				22 g	0.79	0.197	1.25		NATIVELLE DIGITALINE (1336 WL)		
				liquid trial size					ampoules 0.2 mg 1 cc	6	0.40
	size0	6.283	0.17	14 cc	0.79	0.197	1.25		solution 1/1000	10 ml	0.60
	size1	6.653	0.18	liquid perfumed					tablets 0.1 mg	40	0.22
	size2	7.762	0.21	28 g	1.33	0.332	2.12			200	0.70
	size3	7.207	0.26	'T' breath freshener	3.36dz	0.84dz	0.46			1000	2.80
	size4	6.283	0.34	MOMENT SUPREME (Patou) (386 Douek)					0.25 mg	40	0.30
sanitary belts, adjustable	1.213dz	0.137dz	0.15	Cologne	1 1/2 oz	1.06	0.265	1.90		200	1.20
de luxe	1.537dz	0.173dz	0.19	3 1/2 oz	1.70	0.425	3.00				0.90
ENTHALIN (1037 Reckitt)				2 oz	1.48	0.37	2.65		NATURAL WONDER (1052 Revlon)		
impregnated tissues	1.53dz	0.353dz	0.20	4 oz	2.40	0.60	4.25		fresh face		0.90
ETHO-LYPTUS (562 Hall)				parfum					great glow cheek stick		1.10
tablets cello bag			0.10	le compaignon	1/2 oz	1.70	0.425	3.00			
jars 6 lb			0.10 qtr	flacon	1/2 oz	1.80	0.45	3.25			
PAVLON (649 ICI)				1/2 oz	2.80	0.70	4.95		NATUSOL (695 TK)		
tablets 400 mg	30	0.24	0.36 †s4B	1 oz	4.70	1.175	8.35		entire entry		
	250	1.65	2.47 †s4B	2 oz	8.00	2.00	14.25		NATUSAN (1640 Benzon)		
RENTYL (838 Merrell)				MONOGRAM (1501 DA)					baby cream	50 g	1.72dz
syrup	150 ml	0.38	0.57	MONOGRAM (1501 DGL)					125 g	3.56dz	0.89dz
tablets	500 ml	1.08	1.62	MONSIEUR NET (Patou) (386 Douek)						190 g	2.98dz
	50	0.26	0.39	after shave cream tube	0.72	0.18	1.30		lotion	85 g	1.72dz
	250	0.88	1.32	after shave lotion flacon	1.36	0.44	2.40		powder	85 g	1.22dz
with phenobarbitone				1 1/2 oz	0.87	0.217	1.55		refill	85 g	1.22dz
	50	0.36	0.54 †s1s4A	3 1/2 oz	1.36	0.34	2.40		shampoo	150 cc	2.86dz
	150 ml	0.42	0.63 †s1s4A	Cologne	1 1/2 oz	0.98	0.245	1.75	soap	100 g	0.71dz
ETHIOLATE (1477 Elanco)				3 1/2 oz	1.70	0.425	3.00				0.10
vet. tincture	2.251	1.45	2.18 †	vapomiseur	5 oz	3.10	0.775	5.50	NAVANE (969 Pfizer)		
saleable only by authorised sellers of poisons				pre electric shave	1 1/2 oz	0.87	0.217	1.55	tablets 10 mg	100	3.97
TANUM (115 Bengue)				3 1/2 oz	1.36	0.34	2.40				†s4B
ointment	500 g	1.50		soap	0.85	0.212	1.50		NELSON'S (1629 Nelson)		
powder	100 g	0.25	0.33%	MONSIEUR ROCHAS (1612 Rochas)					influenza and common cold		
TATONE (938 PD)				MONSIEUR ROCHAS (1633 Rochas)					tablets	1.05	0.25
onic	2 1/4	1.20	†	MONSIEUR WORTH (1350 Worth)						(5)	(5)
THOTREXATE (746 Lederle)				after shave	100 cc	2.10			NEMBUTAL (2 Abbott)		
tablets 2.5 mg	100	3.98		deodorant	100 cc	2.50			(distributors 938 PD)		
THOTREXATE PARENTERAL (746 Lederle)				eau de toilette	100 cc	3.20			veterinary solution	100 ml	0.51
mpoules	5 mg	0.79		200 cc	5.20						0.76% †s1s4A
	50 mg	2.28		28 oz	17.80				NEOBACRIN (518 Glaxo)		
839 Mia)				shaving cream					ophthalmic ointment		
flush tint			0.49	brushless			1.10		ointment	3 1/2 g	0.20
concealer cream			0.49	lather			1.10			15 g	0.22
ool gel cleanser			0.50	soap	4 1/2 oz	1.30			NEO-EPININE (208 BW)		
skin conditioner			0.50	Sports Cologne			1.30		No.1 spray solution	10 ml	0.20
toning cleanser			0.50	Trousse de Voyage after shave			3.80		No.2 compound	10 ml	0.22
ye tints			0.36	MORKIT (96 BA)							0.30 †
pearly			0.36	MORKIT (818 M&B)							0.33 †
ice shaper			0.49	bird repellent spray 2 oz	4.32	0.27			NEO RYBAREX (1091 Rybar)		
oundation nature tint			0.50	(2 dz)					entire entry		
stick			0.42	MORNY (1574 LM)							
ascara automatic roll-on			0.44	Larry the lamb					NEOSPORIN (208 BW)		
ressed powder			0.40	soap (2)			0.50		eye drops	5 ml	0.40
RONOR (922 Ortho)				talc	110 g		0.38				0.60 TS
DAN (818 M&B)				MOUSTACHE (1612 Rochas)					NEOVIT (1091 Rybar)		
arden fungicide	4 oz	2.64dz	0.33	MOUSTACHE (1633 Rochas)					entire entry		
	8 oz	4.08dz	0.51	MUGUET DE BONHEUR (1071 Robins)					NEPHRIL (969 Pfizer)		
FARON (818 M&B)				perfume	1 oz	4.30	1.075	7.70	tablets 1 mg	100	1.03
ildew spray	1 oz	2.40dz	0.30	MULCETS (848 Minnesota)						500	5.00
K OF MAGNESIA (1190 SHP)				mouth ulcer tablets	20	1.28dz	0.32dz	0.18	NERISSA (1160 Solport)		
	small	1.37dz	0.17	MULSIVIN (1091 Rybar)					powder puffs		
	medium	2.175dz	0.27	entire entry					velour	2 1/2 in 1956	0.043
	large	2.825dz	0.35	MUM (172 BMCL)						2 1/2 in 1991	0.011
peppermint flavoured				Cologne	0.349	0.087	0.62				0.07%
	small	1.37dz	0.17	Intimist	50 g	0.181	0.045	0.29			
tablets	medium	2.175dz	0.27	Rollette	120 g	0.261	0.065	0.42			
LOPHYLINE (346 Dales)				refill	28 cc	0.182	0.046	0.30			
(distributors 1556 Farillon)				28 cc	0.231	0.058	0.38				
AR (1190 SHP)				refill	0.168	0.042	0.27				
	small	1.37dz	0.17	Rollette for men	0.199	0.05	0.33				
	medium	2.175dz	0.27	refill	0.168	0.42	0.28				
	500 ml	3.87dz	0.48	stick	0.109	0.027	0.18				
ION (1055 RM)				stick for men	0.12	0.03	0.19				
sterilising unit				MYCOLACTINE (1336 WL)							
MADEX (518 Glaxo)				tablets	50	0.20	0.05	0.35 †s7			
syrup	200 ml	0.17%	0.24	250	0.80	0.20	1.40	†s7			
NEL (649 ICI)				MYLERAN (208 BW)							
vet.)	1 lb	0.49	0.65	tablets 0.5 mg	100	0.44	0.66	†s1s4A			
	7 lb	2.81	3.75	2 mg	100	0.66	0.99	†s1s4A			
	56 lb	20.00	26.90	MYOLGIN (311 C)							
NERS (876 MP)				tablets	20	0.15	0.04	0.26% †DDI			
estern oils	2.04dz	0.51dz	0.30	NAILOID (31 AP)							
ye paint	1.57dz	0.395dz	0.23	(distributors 1377 R&A)							
ye shadow wand	2.17dz	0.54dz	0.32	nail manicure cream							
ye shockers kit	2.17dz	0.54dz	0.32	small	1.02dz	0.24dz	0.14				
p shock	1.10dz	0.275dz	0.16	large	1.95dz	0.46dz	0.27				
water colour kit	2.79dz	0.70dz	0.41	NAIR (235 CW)							
WILYN (917 Organon)				cream sachet	12 g	1.01dz	0.24dz	0.13			
tablets	22	0.2667	0.40 †s4B	tube	30 g	2.02dz	0.48dz	0.26			
WITIC (649 ICI)				lotion sachet	25 g	1.01dz	0.24dz	0.13			
solution (vet.)	1 l	3.15	4.20	tube	115 g	3.19dz	0.76dz	0.41			
	2.5 l	7.46	9.95	NAPISAN (1055 RM)							
1 pt & 1/2 gal				250 g	1.98dz		0.22				
T. BISMUTH BROM. CONC (576 PH)				500 g	3.60dz		0.40				
dp 500 ml	0.74		†	1000 g	6.30dz		0.70				
	21	2.02	†	NAPICLEN (810 Maw)							
				powder	3.28dz		0.38%				
				NARCISSE NOIR (1071 Robins)							
				perfume	1/2 oz						
				NARDIL (1310 WW)							
				tablets	100	14.58dz	1.82% †s4B				
					500	61.02dz	7.63% †s4B				
				NASEPTIN (649 ICI)							
				cream	5 g	0.13	TS				

	Trade £.p	Tax £.p	Retail £.p		Trade	Tax	Retail		Trade £.p	Tax £.p	Retail £.p
ABABINE ARNAUD NATIVELLE (1336 WL)				PASHANA (1630 R&RL)				infra-red bulbs			
				brilliantine 50 cc	1.48dz	0.37dz	0.23	13379/3	1.315	0.32	
ABABINE ARNAUD (1336 WL)				108 cc	2.32dz	0.58dz	0.36	make-up mirror			
ampoules 0.25 mg 1 cc	6	0.40	..	lotion 50 cc	1.48dz	0.37dz	0.23	HP5301	6.31	1.54	9.95
tablets 2.5 mg	40	0.44	..	108 cc	2.32dz	0.58dz	0.36	shavers existing entry			
	200	1.60	..	250 cc	2.32dz	0.58dz	0.36	shavers			
ADDOOR GIRL (876 MP)				PASTILAIID (662 EJ)				beauty set	HP2119	8.56	2.09
Tawny				indigestion pastilles	0.72dz	0.17dz	0.10	Ladyshave			
eye brow pencil				PATERSON (673 J of H)				beauty	HP2107/B	2.855	0.695
SG15	0.96dz	0.24dz	0.14	PATERSON (884 NTD)				de luxe	HP2113	3.49	0.85
eye liner liquid	SG13	1.57dz	0.395dz	anti-static wetting agent				cordless	HP2201	2.53	0.62
eye shadow liquid				50 ml	..	..	0.27	Philishave			
SG12	1.90dz	0.475dz	0.28	enlarger 35 with 35mm & 126 carriers	..	..	24.80	3 de luxe	HP1122	7.96	1.94
stick	SG11	0.96dz	0.24dz	enlarging lens 50 mm f/4.5	..	..	9.00	car battery			
fragrance				heat filter	..	..	1.60	HP1216	5.165	1.26	8.15
miniperfume				texture screens (set)	..	..	1.35	compact	HP1214/S	4.615	1.125
SG17	1.57dz	0.395dz	0.23	PAYOT (945 Payot)				cordless	HP1203/S	3.66	0.895
spray mist	SG16	3.73dz	0.935dz	Ombre et Lumiere				popular	HP1102/S	4.765	1.165
glow on	SG04	0.96dz	0.24dz	cream eye shadow	..	..	1.50	rechargeable			
lipstick plain trial				lip contour pencils	..	..	0.65	HP1309	12.27	2.995	19.36
SG07	0.96dz	0.24dz	0.14	Penicillin - V - Lilly (413 Lilly)				special	HP1129	7.35	1.795
swivel				Pulvules 125 mg packs of 100 and 500				standard	HP1123	5.515	1.345
SG08	1.57dz	0.395dz	0.23	PENIDURAL (1352 Wyeth)				XTR.7	HP1401	8.402	2.048
pearl trial				all purpose vial 1.2 mu	0.22	..	0.29%TS	toothbrush	HP5201	2.60	0.525
SG05	0.96dz	0.24dz	0.14	long acting vial 10 ml	0.725	..	0.96%TS	rechargeable	HP5202	6.415	1.40
swivel				PENOFOME (1305 WB)				PHILLIPS (978 PYP)			
SG06	1.57dz	0.395dz	0.23	entire entry				tonic yeast tablets	60	1.08dz	..
nail lacquer plain				PENTOSTAM (208 BW)				50			
SG09	1.57dz	0.395dz	0.23	100 ml	9.40	..	14.10				
frosted				PENTOTHAL (2 Abbott)				PHILLIPS (1190 SHP)			
SG10	1.57dz	0.395dz	0.23	(distributors 938 PD)				toothpaste	standard	1.105dz	0.265dz
mascara brush	SG14	1.57dz	0.395dz	0.5 g with 10 ml water				large		1.77dz	0.42dz
rouge powder	SG03	0.96dz	0.24dz	5	0.58	..	0.87				
Silk Finish	SG02	1.22dz	0.305dz	without water	25	3.38	..				
Touch	SG01	1.22dz	0.305dz	50	3.38	..	5.07				
				with 20 ml water	5	0.72	..				
VRAN (1352 Wyeth)				25	3.06	..	4.59				
tablets	21	0.30	..	without water	50	3.72	..				
BRIDGES (917 Organon)				1 g with 20 ml water	25	3.72	..				
cough syrup	57 ml	1.524dz	0.384dz	5	0.91	..	1.36%TS				
100 ml	2.292dz	0.576dz	0.30	without water	50	5.00	..				
pastilles				2.5 g with 100 ml water	5	2.32	..				
Vaporstik				5	2.32	..	3.48				
XYPAK (1345 Woodward)				without water 20 ml	10	2.40	..				
tablets 250 mg	20	0.22	..	5 g with 100 ml water	5	2.92	..				
MINIREX (848 Minnesota)				without water	10	3.60	..				
diarrhoea mixture				water for injections							
200 ml	2.00dz	0.50dz	0.28	10 x 100 ml	2.20	..	3.30				
ADDI (1073 Robinson)				PENTOVIS (1310 WW)							
cotton wool balls				capsules	30	7.86dz	..				
white	50	0.64dz	..	250	52.44dz	..	6.55%TS				
100	1.16dz	..	0.14%	PERFORM (366 Dendron)							
nappyliners	50	2.242dz	..	hair set	15 ml	0.79dz	0.19dz				
100	3.84dz	..	0.49	PERITRATE (1310 WW)							
pads	10	3.906	..	tablets	50	1.62dz	..				
				500	5.64dz	..	0.70%				
				sustained action	50	6.48dz	..				
				500	37.44dz	..	4.68				
				with phenobarbitone							
				50	1.62dz	..	0.20				
				500	5.58dz	..	0.70				
				sustained action	50	7.08dz	..				
				500	41.16dz	..	5.14%TS				
				PERL (957 Perl)							
				Old English foam bath							
				jug	2003	1.60	0.40				
				PEROIDIN (809 M&W)							
				50 mg	100	0.50	0.125				
					500	2.10	..				
					1000	3.50	..				
					200 mg	100	0.60				
					500	2.80	..				
					1000	4.50	..				
				PERSONALITY (1377 R & A)							
				soap							
				bath		1.59dz	0.38dz				
				toilet		0.99dz	0.24dz				
				turtle oil							
				hand cream		2.30dz	0.55dz				
				hand and body lotion							
				PETAL DUST (801 MP)							
				entire entry							
				PETROLAGAR (1352 Wyeth)							
				No. 1 and No. 2	200 ml	0.14	0.035				
					500 ml	0.28	0.07				
					dp 6 x 500 ml	1.68					
				P. H. (576 PH)							
				snuff		0.66	0.17				
						(1% dz)	(1% dz)				
				PHARMATON (1564 Pharmaton)							
				PHARMATON (1545 Vestric)							
				PHEBUTOPAK (1345 Woodward)							
				tablets 100 mg	50	0.20	..				
					100	0.35	..				
				PHENERGAN (971 PSMB)							
				compound	125 ml	0.20	0.05				
					21	1.88	..				
				PHILIPS (977 PE)							
				hair curler set	HP4404	6.31	1.54				
				hair dryers							
				Comfort special							
					HP4619	6.025	1.47				
					HP4109	3.14	0.765				
					HP4618	5.04	1.23				
				health lamps							
				combined	HP3108	8.87	2.165				
				de luxe	HP3105	11.41	2.785				
				Ultrapril	KL2866	6.97	1.70				

	Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p	
perfume plus spray mist ½ oz	..	..	2.95	RINSTEAD (1333 WL)				SAMSAR (957 Perl)	508	1.40	0.35	2.61
super rich shadows	..	..	0.75	pastilles (tins) (Tyne-Tees T.V. area only)	1.25dz	0.30dz	0.17½	cuticle clippers	513	1.50	0.375	2.82
spicy lices	..	..							511	1.75	..	2.60
eyeshadow brush-on	..	..	1.25	RINUREL (1310 WW)					515	1.18	..	2.70
lipstick, transparent	..	..	0.65	linctus 150 ml	3.84dz	0.96dz	0.56 †DDi	cuticle scissors	518	1.50	0.375	2.82
nail enamel, cream	..	..	0.50	tablets 30	3.12dz	0.93dz	0.54 †		103/8D	0.93	0.105	1.56
Z.P.11	..	..			250	21.84dz	5.46dz		103/8C	0.99	0.25	1.86
shampoo sachet	..	..	0.10	SA	30	7.08dz	1.77dz		103/9D	0.93	0.105	1.56
					250	43.68dz	10.92dz		103/9C	0.99	0.25	1.86
XPEL (848 Minnesota)									103/10D	0.99	0.11	1.16
worm syrup 30 ml	1.26dz	..	0.15	RISSOL-NUT (535 Granose)	16 oz	2.66dz	..	0.28	103/10C	1.10	0.275	2.06
150 ml	3.59dz	..	0.43						105/9C	1.24	0.315	2.33
28 cc + 114 cc packs			d						105/9CC	1.50	0.375	2.82
EU-MALAX (488 Fylde)				ROBINSONS (1449 R&CFD)					3031/7	0.84dz	0.21dz	0.13
powder	1.80dz	0.49dz	0.26½	barley waters	1.83dz	0.28dz			3031/18	1.86dz	0.465dz	0.29
ODOSEDD (1059 Riddell)			d	instant baby foods	0.83dz	..	0.09		3031/10	1.08dz	0.27dz	0.17
entire entry				please 20 oz	1.095dz	0.165dz			3031/12	1.32dz	0.33dz	0.21
ODOSPAS (1059 Riddell)				super value 35¼ oz	1.95dz	0.29dz						
suppositories			d	whole fruit drinks								
child's pack of 12				25½ oz	1.655dz	0.245dz			250/7d	0.25	0.065	0.47
LIGHT GUARD (514 Gillette)									250/7b	0.25	0.065	0.47
antiperspirant 130 g	2.99dz	0.71dz	0.41	ROGER & GALLET (1076 R&G)					250/7r	0.25	0.065	0.47
190 g	3.72dz	0.89dz	0.51	Cologne black label					250/9d	0.30	0.075	0.57
deodorant 90 g	2.84dz	0.68dz	0.39	refresher 10 1088	0.18	0.04	0.35		250/9b	0.30	0.075	0.57
135 g	3.49dz	0.83dz	0.48						250/9r	0.30	0.075	0.57
MMEL (1063 Rimmel)				RONDONMYCIN (969 Pfizer)					252/8d	0.31	0.08	0.59
base coat	0.955dz	0.233dz	0.14	capsules 150 mg 16	1.07		TS		229p	0.31	0.08	0.59
beauty glove hand cream				100	6.43		TS		251/7d	0.33	0.085	0.62
	1.23dz	0.30dz	0.18	500	31.20		TS		251/7b	0.33	0.085	0.62
flush stick pearly	2.125dz	0.518dz	0.31	syrup 75mg/5ml		0.70	TS		251/7r	0.33	0.085	0.62
cleansing milk	1.23dz	0.30dz	0.18	100 ml					251/9d	0.40	0.10	0.75
pads	1.025dz	0.25dz	0.15						251/9b	0.40	0.10	0.75
cologne floral	1.645dz	0.401dz	0.24	ROSEDALE (451 F&J)					251/9r	0.40	0.10	0.75
Classic	2.39dz	0.583dz	0.35	after bath freshener					225d	0.85	0.215	1.60
compressed powder	1.025dz	0.25dz	0.15	130 g	2.88dz	0.72dz	0.39		225b	0.85	0.215	1.60
compact	2.32dz	0.566dz	0.34						225r	0.85	0.215	1.60
anti-shine	1.30dz	0.317dz	0.19	ROYAL SHIELD (975 PWL)					255c/d	0.62	0.155	1.18
translucent	1.645dz	0.401dz	0.24	blow out cream 8 oz	11.52dz	2.88dz	1.67		255c/b	0.62	0.155	1.18
cuticle remover	0.955dz	0.233dz	0.14	conditioner/hairdressing					255c/r	0.62	0.155	1.18
newly skin lotion	1.99dz	0.485dz	0.29	2 oz	4.80dz	1.20dz	0.70		255g/d	0.77	0.195	1.50
eye crayon collection	6.115dz	1.491dz	0.89	8 oz	11.52dz	2.88dz	1.67		255g/b	0.77	0.195	1.50
eyelid gloss	1.645dz	0.401dz	0.24	easy comb conditioner					255g/r	0.77	0.195	1.50
eyeliner brush	1.095dz	0.267dz	0.16	8 oz	7.20dz	1.80dz	1.05					
cake	0.955dz	0.233dz	0.14	holding spray 13 oz	11.52dz	2.88dz	1.67					
liquid	1.30dz	0.317dz	0.19	neutralizer shampoo					3205/1	0.20	0.075	0.43
eyeliner pencil	1.30dz	0.317dz	0.19	8 oz	4.80dz	1.20dz	0.70		3205/2	0.25	0.065	0.47
eyelash outfit	5.15dz	1.255dz	0.75	oil sheen conditioner					3206/1	0.25	0.065	0.47
adhesive refill	1.23dz	0.30dz	0.18	10 oz	9.60dz	2.40dz	1.40		3206/2	0.28	0.07	0.53
eye make-up remover pads									3207/3	0.33	0.085	0.62
removing lotion	1.30dz	0.317dz	0.19	ROZALEX (1480 Izal)					3211	0.28	0.07	0.53
eye pencils	0.955dz	0.233dz	0.14	Two 5's hand cleanser	2.25dz	..	0.25		3215	0.12	0.03	0.23
eye shadow				RUBIS POMPADOUR (1407 Jaccaz)					3073	0.84dz	0.21dz	0.13
applicator	1.505dz	0.367dz	0.22	nail polishing stones	3.00dz	0.75dz	0.46					
brush	1.645dz	0.401dz	0.24	RUTHMOL (1345 Woodward)					lipstick brushes			
cream	0.935dz	0.233dz	0.14	50 g	0.12	..	0.18		3080	0.40	0.10	0.75
compressed	1.025dz	0.25dz	0.15	200 g	0.33	..	0.50		3081	0.30	0.075	0.57
frosted	1.23dz	0.30dz	0.18	400 g	0.56	..	0.84		3079	0.20	0.05	0.43
collection	3.565dz	0.869dz	0.52	RYBAFERRIN (1091 Rybar)					3105/12	0.60	0.15	1.15
palette	2.32dz	0.566dz	0.34	tablets 75	0.16	0.04	0.28 †		3105/14	0.70	0.175	1.32
stick	0.955dz	0.233dz	0.14	RYBAFORM (1091 Rybar)					3105/16	0.80	0.20	1.50
eye shadow/liner kit	4.045dz	0.986dz	0.59	entire entry			d		3112/12	0.20	0.05	0.38
duo brush	2.39dz	0.583dz	0.35	RYBAR (1091 Rybar) existing entry			d		3112/14	0.27	0.07	0.50
away shampoo	1.025dz	0.25dz	0.15	RYBAR (1091 Rybar)			t		3112/16	0.30	0.075	0.57
hair colourant shampoo	1.025dz	0.25dz	0.15	cold sore lotion 2.8 ml	0.10	0.025	0.17½		535/10	1.30	0.325	2.45
herbal face mask	1.78dz	0.434dz	0.26	diabetic linctus 150 ml	0.28	0.07	0.49 †DDI		535/11	1.60	..	2.40
lide and Heal stick	1.30dz	0.317dz	0.19	eye drops 15 ml	0.14	0.035	0.24½		536	1.675	..	2.60
ash thickener	1.78dz	0.434dz	0.26	inhaler	0.84	..	1.26		540/12	2.30	..	3.45
p brush	2.39dz	0.583dz	0.35	midjet	0.80	..	1.20		540/14	2.55	..	3.78
p & lid gloss	1.30dz	0.317dz	0.19	mask	0.28	..	0.42		528	1.40	0.35	2.61
p glosser	1.23dz	0.30dz	0.18	insect bite cream 13 g	0.10	..	0.15		558	0.80	0.20	1.50
p glow pearly	1.30dz	0.317dz	0.19	tar remover 54 ml	0.10	..	0.15		558/C	0.90	0.225	1.70
ystick push up	1.025dz	0.25dz	0.15	RYBARX (1091 Rybar)					7/12	0.15	0.038	0.28
twist up	1.78dz	0.434dz	0.26	inhalant 15 ml	0.27	..	0.40 †		7/14	0.16	0.04	0.30
moisturised	1.99dz	0.485dz	0.29	28 ml	0.48	..	0.72 †		7/16	0.17	0.043	0.33
iquid make-up	0.955dz	0.233dz	0.14	100 ml			d		7/18	0.19	0.048	0.36
ake-up brush	2.39dz	0.583dz	0.35	RYBARVIN (1091 Rybar)					7/20	0.21	0.052	0.40
stick	1.78dz	0.434dz	0.26	inhalant 15 ml	0.27	..	0.40 †		7/22	0.24	0.06	0.46
ascara block	1.025dz	0.25dz	0.15	28 ml	0.48	..	0.72 †		7/24	0.28	0.07	0.53
brush-on	2.32dz	0.566dz	0.34	100 ml	1.50	..	2.25 †		16	0.50	0.125	0.94
original	2.39dz	0.583dz	0.35	RYBRONSOL (1091 Rybar)					21	0.55	0.138	1.03
roll-on	1.095dz	0.267dz	0.16	entire entry			d		123/8D	0.93	0.105	1.56
edicated make-up				RYMEL (1091 Rybar)					123/8C	0.99	0.248	1.86
cake	1.505dz	0.367dz	0.22	entire entry			d		123/9D	0.93	0.105	1.56
liquid	1.99dz	0.485dz	0.29	entire entry			d		123/9C	0.99	0.248	1.86
moisturised make-up	1.78dz	0.434dz	0.26	RYOTIN (1091 Rybar)					123/10D	0.99	0.11	1.66
skin food	1.99dz	0.485dz	0.29	entire entry			d		123/10C	1.10	0.275	2.06
oil lacquer	0.955dz	0.233dz	0.14	RYOTOL (1091 Rybar)					127/8D	0.93	0.105	1.56
frosted opal	2.125dz	0.518dz	0.31	entire entry			d		127/8C	0.99	0.248	1.86
pearlised	1.23dz	0.30dz	0.18	RYSPRAY (1091 Rybar)					127/9D	0.93	0.105	1.56
remover	1.23dz	0.30dz	0.18	entire entry			d		127/9C	0.99	0.248	1.86
pads	1.30dz	0.317dz	0.19	RYTHMODAN (1087 Roussel)					127/10D	0.99	0.11	1.66
nail strengthener	1.23dz	0.30dz	0.18	capsules 100	3.25				127/10C	1.10	0.275	2.06
atmeal beauty pack	1.30dz	0.317dz	0.19	S3 (1188 Steiner)					127/11D	1.10	0.12	1.83
soap	1.23dz	0.30dz	0.18	jar No.1	0.35	0.087	0.60		127/11C	1.24	0.31	2.33
				sachet	1.36	0.34	0.10		123/9DN	0.55	0.06	0.90
at-on translucent				(2 dz)	(2 dz)	(2 dz)			123/9CN	0.65	0.162	1.22
blush	3.565dz	0.869dz	0.52	SABRINA (Utermohlen) (386 Douek)					1351	1.65	0.185	2.80
erfume floral	1.645dz	0.401dz	0.24	cotton wool in bags					3066/10	1.86	0.465	0.29
Classic	2.39dz	0.583dz	0.35	36 g	0.08	..	0.12		3066/14	2.00	0.50	0.31
powder puffs velour (2)	1.23dz	0.30dz	0.18	75 g	0.14	..	0.21					
ouge compressed	1.025dz	0.25dz	0.15	110 g	0.18	..	0.27					
cream	0.955dz	0.233dz	0.14	SAFAPRYN (969 Pfizer)					3675/5	0.84dz	0.21dz	0.13
kin toning lotion	1.23dz	0.30dz	0.18	tablets 250	1.86				3675/6	0.96dz	0.24dz	0.15
pot clearing face wash	1.99dz	0.485dz	0.29	SAFESEAL (628 H of W)					3675/7	1.32dz	0.33dz	0.21
olic perfumed	1.30dz	0.317dz	0.19	existing entry			d		3675/8	1.86dz	0.467dz	0.29
ilet vinegar	3.77dz	0.919dz	0.55	SALACTOL (1454 Dermal)					3675/9	2.74dz	0.685dz	0.41
ranslucent blush	1.23dz	0.30dz	0.18	wart paint 10 ml	0.35				3675/10	3.72dz	0.93dz	0.58
odorant roll-on & stick			d	SALVITAE (276 C & C)					3675/11	5.28dz	1.32dz	0.80
eye make-up cabinet			d	3½ oz	3.00dz	0.75dz	0.44		3675/12	0.55dz	0.138dz	1.03
				8 oz	6.00dz	1.50dz	0.87½		3675/13	0.70dz	0.175dz	1.32

'Trisonovin' is a trade mark.

	Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p
Rhodoid combs				SANICREPE (339 CG)				Clear Jade	2.58dz	0.645dz	0.35
7701/5	0.30	0.075	0.57	cotton stretch bandage				clogs	3.68	..	5.26
7701/6	0.35	0.088	0.67	2 in	1.00 dz			(suede)	3.81	..	5.45
7701/7	0.45	0.112	0.85	3 in	1.45dz			corn & callous file	1.70dz	0.425	0.26
spatulas				4 in	1.85dz			corn & callous salve	1.40dz	0.35dz	0.21
3364/10	0.30	0.075	0.57	6 in	2.75dz			corn shields foam	1.18dz	..	0.14
3364/13	0.35	0.088	0.67					felt corn & bunion pads	1.02dz	..	0.12
3364/16	0.40	0.10	0.75	SANOID (339 CG)	entire entry		d	self adhesive	1.10dz	..	0.13
vibrators				SAROTEN (1310 WW)				Fixo corn plasters	0.88dz	0.22dz	0.13
3321	0.50	0.125	0.94	tablets 100 mg	50	3.12dz	..	foam cushion pads	1.18dz	..	0.14
				25 mg	500	26.34dz	..	foot exercise sandals			
					50	6.00dz	..	leather look flat	pr	2.55	0.287
					500	53.40dz	..	heeled	pr	2.78	0.313
ANATOGEN (1530 Fisons)				SAUNA (957 Perl)				side buckled	pr	2.96	0.333
plain or lemon powder				Cologne	6.96dz	1.74dz	0.98	mens		2.55	0.287
4 oz	4.67dz	1.17dz	0.61	SAUSALATAS (535 Granose)				wooden flat	pr	2.09	..
8 oz	8.76dz	2.19dz	1.12	10 oz	1.82dz	..	0.19	childrens	pr	1.54	..
1 lb	15.41dz	3.85dz	1.94	15 oz	2.46dz	..	0.26	heeled	pr	2.45	..
2 lb	27.16dz	6.79dz	3.45	10 oz	1.82dz	..	0.19	interweave	pr	3.68	..
selected multivitamins				15 oz	2.46dz	..	0.26	two-strap	pr	3.68	..
30	3.65dz	..	0.44	SAVIAND (535 Granose)				"T" bar suede	pr	3.81	..
60	6.67dz	..	0.83	10 oz	1.82dz	..	0.19	two strap suede	pr	3.81	..
120	11.36dz	..	1.42	16 oz	2.45dz	..	0.25½	foot powder	small	1.28dz	0.32dz
with iron				SAVLON (649 ICI)				large	1.70dz	0.425dz	0.25
30	3.65dz	..	0.44	babycare				hard skin reducer	0.95dz	0.237dz	0.14
60	6.67dz	..	0.83	lotion	230 ml	2.40dz	0.60dz	heel grip superluxe	pr	0.75dz	0.084dz
120	11.36dz	..	1.42	nappy liners	50	2.32dz	..	heel liner (vi-grip)	0.98dz	0.11dz	0.13
junior vitamins				100	4.10dz	..	0.49	Heel Pillo	0.98dz	0.11dz	0.13
30	2.22dz	..	0.28	shampoo	100 ml	1.76dz	0.44dz	insoles			
100	5.55dz	..	0.69	talc	100 g	1.14dz	0.285dz	Air Pdllo (white or floral)	pr	1.35dz	0.152dz
ANDRA (599 Henleys)				240 g	2.00dz	0.50dz	0.28	Kurotex pads	1.10dz	..	0.13
baby pants, white pink or blue				babycare lullaby box	10.20dz	2.16dz	1.40	nail clippers	3.25dz	0.813dz	0.45
with elastic or open legs				liquid	112 ml	0.78dz	0.195dz	Onixol	1.29dz	0.323dz	0.19
small (white only)	0.053	..	0.08	225 ml	1.34dz	0.335dz	0.19	Poroplast adhesive			
medium	0.053	..	0.08	450 ml	2.04dz	0.51dz	0.29	bandages	2½ in	3.67dz	..
large and ex large	0.066	..	0.10	SCAN (31 AP)	5 l	1.16	0.29	3 in	4.22dz	..	0.50
toddler (white only)	0.078	..	0.12	(distributors 1377 R&A)				Protecto cushions	1.02dz	..	0.12
rayon (large, white only)	0.106	..	0.16	eye drops	1.45dz	0.34dz	0.20	shoe deodorizer	3.60dz	..	0.40
catch-all feeders	0.149	..	0.22	eye lotion	1.45dz	0.34dz	0.20	SI athletes foot liquid	2.70dz	0.675dz	0.38
with sleeves	0.168	..	0.25	SCHERICUR (1479 SCL)				Smooth-away	2.52dz	0.63dz	0.35
cot sheets 35in x 23in				ointment	20 g	0.32	..	suede protector spray	4.32dz	..	0.50
lightweight	0.13	0.014	0.21	SCHERIPROCT (1479 SCL)				surgical hosiery			
incontinence pads	50	1.50	2.00	ointment	10 g	0.28	..	elastic net			
incontinence pants				dp 50 x 10 g	12.36	..	18.54	below knee	pr	1.56	..
pull on pattern				suppositories	6	0.24	..	thigh length	pr	2.00	..
hips 26-28-30-32in	0.14	0.015	0.23	120	3.72	..	5.58	for men	pr	2.16	..
34-36-38in	0.16	0.018	0.26	SCHIAPARELLI (386 Douek)				anklets	pr	1.22	..
40-42-44-46in	0.19	0.021	0.30	"S" eau de toilette	2 oz	1.20	0.30	knee caps	pr	1.00	..
48-50-52-54in	0.23	0.025	0.36	4 oz	2.00	0.50	3.70	elastic yarn			
56-58-60in	0.25	0.028	0.40	parfum	½ oz	0.52	0.13	flatbed			
drop-front pattern				¾ oz	0.95	0.237	1.75	below knee	pr	2.08	..
hips 26-32in	0.25	0.028	0.40	½ oz	1.90	0.475	3.50	thigh length	pr	2.62	..
30-35in	0.27	0.03	0.44	1 oz	3.24	0.81	6.00	for men	pr	2.76	..
36-43in	0.31	0.034	0.49	handbag atomiseur	4.50	1.125	8.30	anklets	pr	1.36	..
44-50in	0.34	0.038	0.55	refill	1.76	0.44	3.25	kneecaps	pr	1.36	..
50-56in	0.40	0.045	0.63	parfum de toilette				one-way stretch seamless			
56-60in	0.45	0.05	0.73	atomiser	4 oz	2.80	0.70	finethread			
super				refill	4 oz	2.16	0.504	below knee	pr	1.46	..
hips 32-34in	0.65	0.073	1.04	Shocking				thigh	pr	3.10	..
36-38in	0.72	0.081	1.15	Cologne	2 oz	0.86	0.215	leggings	pr	0.90	..
40-42in	0.80	0.09	1.29	parfum	4 oz	1.60	0.40	anklets	pr	0.90	..
46-46in	0.85	0.095	1.37	½ oz	0.48	0.12	0.90	kneecaps	pr	0.90	..
48-50in	0.94	0.105	1.51	¾ oz	0.92	0.23	1.70	stout thread			
52-54in	0.99	0.111	1.60	1 oz	1.76	0.44	3.25	below knee	pr	1.46	..
56-58in	1.08	0.121	1.74	½ oz	3.12	0.78	5.75	thigh	pr	2.88	..
60-62in	1.10	0.123	1.77	1 oz	4.74	1.185	8.75	leggings	pr	0.90	..
mattress sheets 72in x 48in				2 oz	7.56	1.89	14.00	anklets	pr	0.90	..
lightweight	0.35	0.039	0.56	4 oz	12.80	3.20	23.70	kneecaps	pr	0.90	..
heavy duty	0.54	0.06	0.87	handbag atomiseur				sports kneecaps		0.35	..
nursing aprons				refill	½ oz	2.16	0.504	anklets		0.35	..
lightweight				aumoniere	½ oz	1.46	0.365	Unitens			
40-42-44-46in	0.19	0.021	0.30	parfum de toilette				below knee		1.46	..
heavy duty	0.28	0.031	0.45	atomiseur	4 oz	2.65	0.662	thigh		3.10	..
lightweight				refill	4 oz	1.90	0.475	anklets		0.90	..
48-50-52-54in	0.23	0.025	0.36	talcum	0.37	0.092	0.65	Tarso pads		1.02dz	..
heavy duty	0.31	0.034	0.50	Snuff after shave	2 oz	1.10	0.275	toe caps		0.92dz	..
pillow cases				Cologne	4 oz	1.84	0.46	props		2.27dz	..
lightweight				SCHICK (631 Hudnut)				separators		0.76dz	..
30 x 20in	0.14	0.015	0.23	band razor				sleeve		0.92dz	..
heavy duty	0.25	0.028	0.40	refill				two drop corn remover		1.20dz	0.30dz
sheeting PVC				dial adjustable razor				Zino pads		0.88dz	0.22dz
lightweight				razor kit	Y100	4.835dz	1.21dz	existing entry for Tubegauz			d
36in x 1yd	0.09	0.009	0.14	razor blades	5	3.285	0.82	SCORE (172 BMCL)			
heavy duty	0.18	0.017	0.29	(1½ dz)		(1½ dz)		hairdressing	38 g	0.126	0.032
lightweight				double-edged				80 g	0.207	0.052	0.43
48in x 1yd	0.12	0.011	0.19	double-edged wrapped				SCRUBBS (671 Jeyes)			
heavy duty	0.24	0.024	0.38	(5)				ammonia	540 ml	1.37dz	..
draw sheets				SCHOLL'S (1108 SMC)				SEA JADE (1355 Yardley)			
heavy duty	0.33	0.037	0.52	adhesive foam				bath foam	3569	0.408	0.102
sleeved feeders				adhesive moleskin				bath salt tablets	3526	0.228	0.057
patterned	0.155	..	0.23	animal wool				Cologne	3584	0.434	0.109
smocks				anti pressure pads				creme bath	3566	0.468	0.117
18in & 20in	0.33	..	0.50	antiseptic foot balm				creme perfume	3573	0.434	0.109
22in & 24in	0.34	..	0.51	ankle & arch supports				dusting powder	3509	0.708	0.177
IANELLA (903 NPU)				athletes foot powder				hand cream	3515	0.255	0.064
sanitary towels				Ball-o-Foot super soft				maxi-spray	3545	0.737	0.184
No. 0	6.34	..	0.16½	soft step				mni spray		0.419	0.105
(4 dz)				Vi-step				perfume	3591	0.714	0.179
No. 1	6.53	..	0.17	bunion lotion				soap-on-a-rope	3564	0.410	0.103
(4 dz)				shield (foamease)				soap toilet	3562	0.138	0.035
No. 2	7.30	..	0.19	(slimfoam)				guest	3561	0.252	0.063
(4 dz)				chilblain ointment				talcum	3507	0.209	0.052
soluble	5.95	..	0.15½	chirophydy felt				SEBBIX (1530 Fisons)			
(4 dz)								shampoo			
san-belts								cream	tube	1.47dz	0.37dz
adjustable	0.88dz	0.10dz	0.12					liquid	67 cc bottle	1.47dz	0.37dz
de-luxe	1.22dz	0.14dz	0.16½					135 cc bottle	2.62dz	0.66dz	0.35
nylon	1.02dz	0.115dz	0.14					herb	75 cc bottle	1.98dz	0.50dz
Parrisiene	1.52dz	0.17dz	0.21								0.27

	Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p
OSYN (1188 Steiner)				SH 420 (1479 SCL)				SPARINE (1352 Wyeth)			
(655 ICC)	No.1 0.32	0.08	0.55	tablets 10mg 100 7.48	..	..	11.22 †s4B	Latabs 250 2.26	..	..	3.01½†s4B
ment	1.82dz	0.46dz	0.24	500 35.18	..	..	52.77 †s4B	tablets 25 mg 50 0.22	..	..	0.29½†s4B
EEN (2 Abbott)								250 1.00	..	..	1.33½†s4B
(distributors 938 PD)				SHEER PERFECTION (963 PSL)				50 mg 50 0.41	..	..	0.54½†s4B
terinary suspension				maternity support tights	..	..	1.60	250 1.88	..	..	2.51 †s4B
100 ml 0.29	..	..	0.43½	SHIELD (412 Elida-Gibbs)				100 mg 50 0.80	..	..	1.06½†s4B
500 ml 0.93	..	..	1.39½	anti-perspirant small 2.535dz	0.635dz	0.34		250 3.685	..	..	4.91½†s4B
IO (1125 Selto)				large 3.32dz	0.83dz	0.43					
ental salt 55 g 1.02dz	0.25dz	0.14		economy 3.995dz	1.00dz	0.52					
83 g 1.40dz	0.35dz	0.19		SHURZINE (1133 Shurzine)							
SODYNE (1178 Stafford)				antiseptic ointment 1.44dz	..	..	0.18				
ntex toothbrush	1.765dz	..	0.22	SIGMAMYCIN (969 Pfizer)							
ADIX (818 M&B)				capsules 250 mg 16 0.87	TS						
powder No 1 1.84dz	..	..	0.23	100 5.27	TS						
No 2 1.84dz	..	..	0.23	1000 51.00	TS						
No 3 1.84dz	..	..	0.23	syrup 100 ml 0.55	TS						
L15			d	SIGNAL (412 Elida-Gibbs)							
C (1539 Duphar)				toothpaste standard 1.175dz	0.295dz	0.15½					
blets 100 4.28				large 1.74dz	0.435dz	0.22½					
PLEX-K (518 Glaxo)			†s4B	economy 2.355dz	0.59dz	0.30½					
blets 100 1.05				family 2.92dz	0.73dz	0.38					
ON (1127 Seton)				SILTETRIN (117 BPL)							
isting entry			d	entire entry			d				
ON (1127 Seton)			i	SILVIRIN (105 BTD)							
(distributors 93 BJ)				conditioning rinsesachet 0.385dz	0.10dz	0.05					
ue line elastic webbing				bottle 1.38dz	0.345dz	0.18					
7.5cm x 3m 444 0.33	..	..	0.50	75 hairdressing large spray			d				
7.5cm x 5m 445 0.55	..	..	0.83								
7.5cm x 10m 446 1.10	..	..	1.65	SIMECO (1352 Wyeth)							
7.5cm x 25m 447 2.75	..	..	4.12	tablets 1.75	0.44	2.77					
dy plasters 10 0.13	..	..	0.20	SIMPLA SASSCO (1142 Simpla)							
colost colostomy bags				colostomy bags 100 7.42							
12.5cm x 12.5cm 100 4.20				ileostomy bags 100 8.25							
30.0cm x 10.0cm 100 4.20				uris bags 100 8.73							
30.0cm x 12.5cm 100 4.60				gel .. 0.22							
20.0cm x 14.0cm 100 4.20				tex .. 0.22							
umb-bell sutures 100 0.38	..	..	0.57	SINULIN (230 Carnrick)							
ecy pads				tablets 50 0.35	..	..	0.47 †s7				
7.5cm x 60cm 3.60	..	..	3.40	SIONON (1314 Weddel)							
7.5cm x 100cm 6.00	..	..	9.00	dietetic sweetener 200 g 0.21	..	..	0.29				
7.5cm x 135cm 8.00	..	..	12.00	500 g 0.43	..	..	0.57				
g drainage bag 2.50				SIOPEL (649 ICI)							
(1½ dz)				cream 50 g 0.14	..	..	0.21				
male incontinence sheath				500 g 0.92	..	..	1.38				
1 1.50				2.5 k 3.53	..	..	5.30				
(1½ dz)				SISTER LAURAS (1146 SL)							
ediatric urine collectors				food 300 g 0.20	..	..	0.26				
small 100 3.00				SKETOFAK (1610 WCS)							
large 100 6.00				tube of 17.5G			d				
ra-pads pr 1.00	..	..	1.50	SLOANS (721 LC)							
upac				massage cream 1.31dz	0.33dz	0.19					
20cm x 14cm 100 8.30				vapour rub 1.31dz	0.33dz	0.19					
rine drainage bags				SLOW SODIUM (262 CIBA)							
individually sealed				tablets dp 500 1.50							
standard bag (2000 ml)				SMITH KENDON (1152 SK)							
100 7.35				fruit flavour lollipops 0.66	0.12	0.02					
short tube (2000 ml)				(50) (50)							
100 7.35				SNOWDON HEATHER (1612 SHP)							
non-return valve (2000 ml)				after shave 2.30dz	0.575dz	0.34					
100 8.40				hand lotion 1.85dz	0.462dz	0.28					
drainage outlet (2000 ml)				perfume 1.80dz	0.45dz	0.27					
100 16.00				spray 3.30dz	0.825dz	0.49					
bulk packed				pot pourri 1.15dz	0.287dz	0.17					
standard bag (2000 ml)				talcum powder 1.70dz	0.425dz	0.25					
250 13.00				soap 1.55dz	0.387dz	0.24					
short tube (2000 ml)				SOF'DOWN (1349 LW)							
250 13.00				Swedish-style							
non-return valve (2000 ml)				disposable nappies							
250 15.75				standard (10) 1.20dz	..	..	0.13				
drainage outlet (2000 ml)				standard (20) 2.25dz	..	..	0.25				
250 32.00				night-time size 2.25dz	..	..	0.25				
universal urine bag holder 0.40	..	..	0.60	tie pants 1.20dz	..	..	0.15				
in traction kit				existing entry for small			d				
adult size 0.95				SOFAMYCIN (1087 Roussel)							
child size 0.90				cream 15 g 0.30	TS						
ermatological gloves				eye drops 5 ml 0.30	TS						
small, med. or large				eye ointment 35 g 0.12	TS						
(24) 2.00	..	..	3.00	nebuliser 15 ml 0.42	TS						
ONPLAST (1127 Seton)				ointment 15 g 0.30	TS						
isting entry			d	SOFTEXE (339 CG)							
ONPLAST (1127 Seton)			i	household wool							
(distributors 93 BJ)				pleated small 0.80dz							
waterproof strapping				medium 1.43dz							
2.5cm x 5m 1.56dz	..	..	0.20	roll 2.15dz							
5.0cm x 5m 2.40dz	..	..	0.30	SOL-TERCIN (311 C)							
7.5cm x 5m 3.36dz	..	..	0.42	tablets 100 0.38	..	..	0.58 †s4A				
uper				SOLPRO (1553 Contactasol)							
1.25cm x 5m 1.08dz	..	..	0.14	artificial eye lubricant							
2.5cm x 5m 1.56dz	..	..	0.20	15 ml 0.30	..	..	0.45				
3.75cm x 5m 2.04dz	..	..	0.26	SOLUPEN (1477 Elanco)							
5.0cm x 5m 2.52dz	..	..	0.32	(vet.) m.u. 5.0 10 2.25	..	..	3.37 TS				
7.5cm x 5m 3.48dz	..	..	0.44	10.0 10 3.75	..	..	5.62				
10.0cm x 5m 4.44dz	..	..	0.56	pack of 1			d				
ONIQUETS (1127 Seton)				buffered m.u. 5.0 10 2.25	..	..	3.37				
(distributors 93 BJ)				10.0 10 3.75	..	..	5.62				
ourniquets				pack of 1			d				
small 0.28	..	..	0.42	SOLVITAX (176 BCLO)							
medium 0.30	..	..	0.45	cod liver oil 1 gal 0.98	..	..	1.20				
large 0.32	..	..	0.48	super 6 oz 1.62dz	..	..	0.18				
VEN SEAS (176 BCLO)				1 pt 3.08dz	..	..	0.32				
d liver oil 6 oz 1.71dz	..	..	0.19	1 gal 1.06	..	..	1.30				
16 oz 3.51dz	..	..	0.39	SONA (1190 SHP)							
capsules 25 1.20dz	..	..	0.15	tonic bath small 1.295dz	0.31dz	0.17					
50 1.92dz	..	..	0.24	large 1.98dz	0.47dz	0.26					
100 3.36dz	..	..	0.42	SOUTHALLS (1164 SSL)							
500 10.80dz	..	..	1.35	baby pants							
orange syrup 150 ml 2.25dz	..	..	0.25	extra large 1.193dz	..	..	0.13½				
tart night 1 oz 1.71dz	..	..	0.19	pastel softies extra large 1.411dz	..	..	0.16				
Formula 70 capsules 30 3.92dz	..	..	0.49								

	Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p
velure baby	0.82dz	0.205dz	0.12								
toilet	1.06dz	0.265dz	0.15½								
bath	1.47dz	0.37dz	0.21½								
small, medium and large			d								
SPOROSTACIN (922 Ortho)											
cream tube only	0.66	0.17	1.16								
with applicator	0.79	0.17	1.35								
S. R. (412 Elida-Gibbs)											
toothpaste standard	1.175dz	0.295dz	0.15½								
large	1.74dz	0.435dz	0.22½								
economy	2.355dz	0.59dz	0.30½								
family	2.92dz	0.73dz	0.38								
S. R. POTTER'S (1307 Waterhouse)											
calcium hydroxide & vitamins											
composite pack	0.70	..	1.00								
STAG (848 Minnesota)											
after shower talc 100 g	2.00dz	0.50dz	0.28								
pre-shave lotion 100 ml	2.86dz	0.715dz	0.40								
STAMINAID (770 LP)											
10 sachets	0.365	0.065	0.55								
450 g	0.90	0.16	1.40								
STAYFREE (672 Johnson)											
mini pads 10	0.095	..	0.13								
STEINER (1188 Steiner)											
"pearl foam" shampoo											
sachet	1.26	0.315	0.09								
(2 dz)	(2 dz)	(2 dz)									
STEP (386 Douek)											
sprays											
dressing table glass											
31101/2	..	..	2.75								
31103/4/5	..	..	2.90								
44102	..	..	3.00								
44103/4	..	..	3.15								
55102, 55104/5/6/7	..	..	4.00								
gilt trim											
44202	..	..	3.50								
44204	..	..	5.50								
44206/7	..	..	7.90								
limoges china											
31201, 31238	..	..	4.50								
31209	..	..	7.40								
vieux rouen											
55501	..	..	6.60								
55502, 55505	..	..	8.50								
55504	..	..	6.40								
handbag sprays											
glass											
10101, 10104,	..	..	1.80								
10109, 10110	..	..	2.25								
10201, 10218	..	..	3.50								
10702/3/4	..	..	3.50								
opal											
10222/3	..	..	3.00								
10224	..	..	2.50								
limoges china											
10130/1/2	..	..	2.80								
10301/2, 10311	..	..	3.25								
10309, 10733	..	..	4.90								
10326, 10334	..	..	4.00								
10735, 10738/9	..	..	5.50								
metal											
10761, 10770	..	..	5.50								
10763, 10767	..	..	4.40								
10768	..	..	4.90								
10769	..	..	5.90								
metal de luxe											
20330, 20332/3/4/5/6/7	..	..	3.50								
metal grand luxe											
20412/3/4	..	..	4.50								
metal standard											
20108, 20115, 20125,	..	..	3.00								
20127, 20129/30/31	..	..	3.00								
mother of pearl											
10603	..	..	4.50								
10760	..	..	5.50								
petit point											
10621	..	..	3.30								
vieux rouen											
10501	..	..	3.00								
10506	..	..	3.15								
10509, 10510	..	..	3.50								
10801/2/3	..	..	3.30								
STERADENT (1037 Reckitt)											
powder											
small	0.95dz	0.222dz	0.12½								
medium	1.48dz	0.336dz	0.19								
large	2.14dz	0.487dz	0.28								
tablets											
17	1.04dz	0.241dz	0.13½								
26	1.52dz	0.346dz	0.19½								
STILBOFAX (208 BW)											
entire entry			d								
STONE'S (1194 Stone)											
essence of rennet 100 ml	1.25dz	..	0.13								
200 ml	2.00dz	..	0.22								
300 ml	2.64dz	..	0.29								
500 ml	3.86dz	..	0.40								
40 oz	6.40dz	..	0.70								
12 oz and 20 oz			d								
STRENOL (1418 Strenol)											
skin cream (vet.) 34 g			d								
STREPSILS (147 Boots)											
24	0.105	..	0.16								
STREPTAQUAINE (1477 Elanco)											
1.0 g/3 ml	5	0.36	0.54				TS				
5.0 g/15 ml	10	2.90	4.35				TS				
1.0 g/4 ml	5	0.36	0.54				TS				
5.0 g/20 ml	10	2.90	4.35				TS				
STREPTAQUAINE SULPHA (1477 Elanco)											
oral suspension (vet.)											
16 oz	0.83	..	1.24				TS				
Streptomycin (1477 Elanco)											
sulphate (vet.) 1.0 g 5	0.36	..	0.54				TS				
STRESS (978 PYP)											
4 lb	1.35	..	1.80								
7 lb	2.10	..	2.80								
14 lb	3.60	..	4.80								
STRIKE (818 M&B)											
rooting powder 30 g	1.84dz	..	0.23								
STUGERON (666 Janssen)											
tablets 15 mg	50	0.64	†s7								
1000	11.47	..	†s7								
SUBLIMAZE (666 Janssen)											
ampoules 2.15 ml	10	1.50									
50	6.98	..									
10.5 ml	10	3.41									
SULFATHALIDINE (837 MSD)											
entire entry			d								
SULPHAMAGNA (1352 Wyeth)											
suspension 150 ml	0.555	..	0.74				†s4BTS				
SULTRIN (922 Ortho)											
tablets with applicator	20	0.56	0.84				†s4BTS				
triple sulpha cream											
with applicator	0.66	..	0.99				†s4BTS				
tube only	0.54	..	0.81				†s4BTS				
SUNAKAMA (1196 SL)											
stocking tights											
N.T.2.X	2.79dz	0.31dz	0.39								
N.T.10	2.79dz	0.31dz	0.39								
N.T.11	6.48dz	0.72dz	0.99								
poppet sox	1.41dz	0.19dz	0.20								
SUNBEAM (1199 Sunbeam)											
deluxe health lamp	8.56	2.41	16.95								
SUNNYBISK (535 Granose)											
biscuits medium	1.45dz	..	0.15								
large	2.06dz	..	0.21½								
SUNSILK (412 Elida-Gibbs)											
hairspray standard	2.02dz	0.505dz	0.27								
large	2.825dz	0.705dz	0.38								
economy	4.415dz	1.105dz	0.59								
shampoos											
normal, greasy, dry,											
dull and herb											
SUPAVITE (172 BMCL)											
capsules											
21	0.262	..	0.36								
42	0.499	..	0.69								
84	0.862	..	1.19								
SUPERSOFT (1038 R&C)											
wig cleaner			d								
SUPERTOX (818 M&B)											
lawn weed killer 8 oz	2.40dz	..	0.30								
1 pt	4.80dz	..	0.60								
1 gal	28.80dz	..	3.36								
SURE (412 Elida-Gibbs)											
small	2.535dz	0.635dz	0.34								
large	3.32dz	0.83dz	0.43								
economy	3.995dz	1.00dz	0.52								
existing entry for anti perspirant handy			d								
SWEETEX (325 C-A)											
liquid	1.62dz	..	0.18								
powder	4 oz	1.80dz	0.20								
pellets											
100	0.68dz	..	0.07½								
200	1.08dz	..	0.12								

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	Trade £.p	Tax £.p	Retail £.p		Trade	Tax	Retail		Trade	Tax	Retail
ALCOVAX (208 BW)				cartridge red				pre-electric shave			
measles virus vaccine				2% 2.2 ml 100	2.65		†s4B	2522J	0.28	0.07	0.49
1 dose 0.70	..	..	1.05	1.8 ml 100	2.60		†s4B	2562	0.138	0.035	0.22
minophylline BP injection				antiseptic gel 15 ml	2.00dz			soap			
intramuscular 0.5 g in 2 ml 5			d	eye drops 4% 4 ml	0.40			brilliantines			
SH (1612 SHP)				gel 2% 15 ml	1.75dz			lavender oil 1734	0.22	0.055	0.39
ender flowers sachets	0.85dz	0.212dz	0.13	ointment 5% 15 g	2.30dz			solid 1641	0.22	0.055	0.39
soap	1.55dz	0.387dz	0.24	spray 10% 82 g	1.55			shave cream brushless			
water	1.65dz	0.412dz	0.25	mini 10% 23 g	0.75			2057	0.238	0.059	0.42
				topical 4% 25 ml	0.25			lather 2056	0.238	0.059	0.42
				viscous 150 ml	0.52			2051	0.371	0.093	0.65
				XYLOCARD (68 Astra)				shaving foam			
NET'S (1178 Stafford)				solution 2%				shaving soap in bowl			
enture powder				disposable syringe				plastic 2155	0.371	0.093	0.65
small	1.265dz	..	0.15	5 ml x 5	2.10			wooden 2055	0.56	0.14	0.98
medium	2.055dz	..	0.24½	solution 10%				shaving stick 2153	0.238	0.059	0.42
large	3.445dz	..	0.41	disposable syringe				refill 2054	0.16	0.04	0.28
super	2.48dz	..	0.29½	5 ml x 10	4.75			"Y"			
				XYLODASE (68 Astra)				after shave 2058J	0.255	0.064	0.45
SKAS (967 Petfoods)				tube 15 g	2.75dz			2058	0.339	0.085	0.60
handy	4.11	0.65	0.08	XYLOPROCT (68 Astra)				deodorant roll on			
(6 dz)	(6 dz)			ointment 15 g	0.65			2040	0.28	0.07	0.49
large	4.98	0.79	0.14½	suppositories 10	0.55			stick 2140	0.28	0.07	0.49
(4 dz)	(4 dz)			XYLOTOX (970 PM)				pre-electric shave			
				dental solutions, plain or with				2022J	0.255	0.064	0.45
TE'S DR (761 Lilia White)				adrenaline or noradrenaline				2009	0.28	0.07	0.49
anty pads	1.47dz	..	0.15	(solutions with adrenaline or noradrenaline †s4B)				shower talc			
IZ (671 Jeyes)				2% cartridge				YEASTREL (793 MFL)			
freshener blocks	1.49	..	0.05	1.8 ml 100	2.76			7 lb	1.96	..	2.45
(3 dz)	(3 dz)			2 ml 100	2.82			YEASTVITE (194 BP)			
				YANI (1091 Rybar)				YEASTVITE (104 BP)			
FERN (1355 Yardley)				entire entry				YEX (535 Granose)			
mini spray 3345J	0.419	0.105	0.74	YARDLEY (1355 Yardley)				yeast extract			
soap 3362	0.138	0.035	0.22	existing entry				3 oz	1.20dz	..	0.12½
ray mist 3345	0.737	0.184	1.29	YARDLEY (1355 Yardley)				8 oz	2.30dz	..	0.24
alcum 3307	0.209	0.052	0.37	bath salt tablets 1426	0.228	0.057	0.40	16 oz	3.65dz	..	0.38
				Beauty Magic 1513	0.317	0.079	0.56				
KINSON (1339 Wilkinson)				1513	0.504	0.126	0.89	YOMESAN (97 Bayer)			
ended				complexion powder				tablets 0.5 g 4	0.51		0.76
blades dispenser 5	4.32	1.06	0.37	1400	0.317	0.079	0.56	ZAM-BUK (1530 Fisons)			
(20 pkts)	(20 pkts)			de luxe compact 902	0.371	0.093	0.65	ointment			
pillar pack	5	3.65	0.89	dry skin cleansing cream				18 g	0.68dz	0.17dz	0.09
(25 pkts)	(25 pkts)			4131	0.274	0.069	0.48	28 g	0.98dz	0.25dz	0.13
10	6.86	1.68	0.47	English complexion cream				80 g	2.06dz	0.52dz	0.26
(25 pkts)	(25 pkts)			414	0.311	0.078	0.55	ZIBELINE (Weil)(961 EGP)			
word blades				English Lavender				eau de Cologne			
self service card 5	7.30	1.78	0.25	bath salt tablets 1626	0.228	0.057	0.40	1 oz	0.54	0.135	1.00
(50 pkts)	(50 pkts)			Cologne crystallized				2 oz	0.97	0.242	1.80
CH STIK (1363 SAL)				7270	0.371	0.093	0.65	4 oz	1.57	0.392	2.90
lid witch hazel 10 g	2.15dz	0.53dz	0.29	mini spray 7245J	0.419	0.105	0.74	8 oz	2.38	0.595	4.40
existing size			d	dusting powder 1709	0.708	0.177	1.24	16 oz	4.11	1.027	7.60
LTZ ITALIANA (1363 SAL)				perfume 7280	0.317	0.079	0.56	6½ oz	0.97	0.242	1.80
ake-up				7282	0.360	0.09	0.63	1 oz	0.92	0.23	1.70
fluid	2.62dz	0.63dz	0.39	7283	0.474	0.118	0.83	2 oz	1.46	0.365	2.70
3.69dz	0.89dz	0.55		7284	0.652	0.163	1.15	4 oz	2.38	0.595	4.40
jelle blusher	3.29dz	0.80dz	0.49	7286	0.942	0.236	1.65	8 oz	3.84	0.96	7.10
lipstick, mini hot paints	2.62dz	0.63dz	0.39	7288	1.914	0.479	3.35	16 oz	6.49	1.622	12.00
manicure				soap toilet				2 oz	1.73	0.432	3.20
base coat	1.95dz	0.47dz	0.29	1662	0.138	0.035	0.22	4 oz	2.49	0.622	4.60
cuticle remover	1.95dz	0.47dz	0.29	bath 1663	0.214	0.054	0.34	8 oz	1.14	0.285	2.10
cuticle softening creme	2.82dz	0.68dz	0.42	1707	0.209	0.052	0.37	16 oz	1.95	0.487	3.60
nail enamel				1707L	0.280	0.07	0.49	1 oz	3.46	0.865	6.40
classic regular	2.15dz	0.52dz	0.32	eye make up				2 oz	5.35	1.337	9.90
pearl	2.82dz	0.68dz	0.42	pearly creams/shiners				4 oz	8.54	2.135	15.80
mini regular	1.82dz	0.44dz	0.27	Soul Set shadows 584	0.215	0.054	0.38	8 oz	14.70	3.675	27.20
pearl	2.03dz	0.49dz	0.30	palettes				16 oz	24.70	6.175	45.70
super brilliant	3.49dz	0.85dz	0.52	584P	0.434	0.108	0.76	atomiser de luxe			
creme	2.82dz	0.68dz	0.42	quick wink mascara				1 oz	6.16	1.54	11.40
remover lanoline	1.95dz	0.47dz	0.29	579	0.334	0.083	0.59	refill	1 oz	4.76	8.80
oily	1.68dz	0.40dz	0.25	feather finish refill 904	0.220	0.055	0.39	diffusette	½ oz	2.05	3.80
thinner	1.68dz	0.40dz	0.25	feather foundation 516	0.311	0.078	0.55	½ oz	3.51	0.877	6.50
top coat	1.95dz	0.47dz	0.29	foundation cream 1410	0.311	0.078	0.55	Satin body perfume			
GH'S (1351 WLU)				hand cream 415	0.255	0.064	0.45	1 oz	0.81	0.205	1.50
oal tar soap				415L	0.334	0.084	0.59	2 oz	1.35	0.337	2.50
bath	1.78	0.445	0.11	lipsticks				4 oz	2.16	0.54	4.00
(2 dz)	(2 dz)			large 4469L	0.255	0.064	0.45	Secret de Venus bath			
giant	1.28dz	0.32dz	0.16	Soul Shimmer 969	0.255	0.064	0.45	and body oil			
2.39dz	0.60dz	0.34		large 969L	0.300	0.075	0.53	½ oz	1.89	0.472	3.50
alcum powder	1.045dz	0.26dz	0.15	Suki Pearl 568	0.255	0.064	0.45	1 oz	3.08	0.77	5.70
9 GERIOMAR (1555 PAP)				large 568L	0.300	0.075	0.53	2 oz	5.51	1.377	10.20
apsules 30	0.82	0.205	1.43 †	moisture tint foundation				4 oz	8.27	2.067	15.30
LOCAINE (68 Astra)				517	0.311	0.078	0.55	8 oz	11.78	2.945	21.80
lain				590	0.22	0.055	0.39	16 oz	17.68	4.42	32.70
ampoules				nail polish				32 oz	29.46	7.365	54.50
0.5% 10 ml 20	1.15			nature lipids				soap			
20 ml 5	1.05			cream cleanser 120cc				talc de toilette			
1% 5 ml 50	2.20			913	0.504	0.126	0.89	4 oz	0.27	0.067	0.50
10 ml 20	1.30			cream moisturiser 60cc				ZINCABAND (1127 Seton)			
20 ml 5	1.12			912	0.504	0.126	0.89	(distributors 93 BJ)			
2 ml 100	2.17			skin freshener 120cc				zinc paste bandage			
1.5% 25 ml	0.28			918	0.459	0.114	0.81	2.40dz	..	..	0.30
2% 2 ml 100	2.85			oatmeal complexion soap				ZOFLORA (1232 T&R)			
5 ml 50	2.45			3462	0.138	0.035	0.22	aerosol air freshener			
cartridge blue				Poise mist 1440	0.311	0.078	0.55	2 oz	1.54	..	0.20
2% 2.2 ml 100	2.65			roll on 1540	0.311	0.078	0.55	(1½ dz)	1.02	..	0.15
vials				rose roll on 1140	0.311	0.078	0.55	(1½ dz)	1.02	..	0.15
0.5% 20 ml 5	0.60			skin freshener 418L	0.391	0.098	0.69	4 oz	0.175	..	0.27
50 ml	0.26			Supertint 551	0.274	0.069	0.48	200 ml	0.30	..	0.44
1% 20 ml 5	0.62			vitamin skin cream 411J	0.274	0.069	0.48	500 ml	0.64	..	0.96
50 ml	0.28			411L	0.436	0.109	0.77	1 l	1.16	..	1.60
2% 20 ml 5	0.65			for men				2 l	2.10	..	2.80
50 ml	0.30			Black Label				8 oz	..	..	d
with adrenaline 1-200,000				after shave 2558J	0.28	0.07	0.49				
ampoules				2558	0.405	0.101	0.71	disinfectant			
1% 10 ml 20	1.35		†s4B	anti-perspirant aerosol				2 oz	1.02	..	0.15
vial				2542	0.339	0.085	0.60	4 oz	0.175	..	0.27
0.5% 20 ml 5	0.60		†s4B	stick				200 ml	0.30	..	0.44
50 ml	0.26		†s4B	2570	0.28	0.07	0.49	500 ml	0.64	..	0.96
1% 20 ml 5	0.62		†s4B	deodorant roll on				1 l	1.16	..	1.60
50 ml	0.28		†s4B	2541	0.28	0.07	0.49	2 l	2.10	..	2.80
2% 20 ml 5	0.65		†s4B	shower talc 2507	0.30	0.075	0.53				
50 ml	0.30		†s4B								
with adrenaline 1-80,000											

Ring

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CHANGES FOR THE WEEKS ENDING 18th AND 25th NOVEMBER

	Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p
ALUPENT EXPECTORANT (145 B) (distributors 501 Geigy) mixture 2 l 8.60 2.15 †•				BRYLCREEM (105 BTD) hairdressing tub standard 1.225dz 0.31dz 0.16 a medium 1.84dz 0.46dz 0.24 large 2.605dz 0.655dz 0.34 tube 1.305dz 0.33dz 0.17				CORTISONE-KEMICETINE (227 Erba) dermatological ointment 3 g d forte 5 g d			
ANAMI (105 BTD) setting lotion 1.535dz 0.385dz 0.20 a				BUFFERIN (171 BLL) tablets 36 d				COUNTESS (105 BTD) hair conditioning cream 30 g 1.305dz 0.33dz 0.17 a			
ANESTAN (325 C-A) H. F. capsules 8 and 24 d				CEPHOS (104 BP) tablets 1.325dz 0.335dz 0.17 c				CROUPLINE (1068 Roberts) cough syrup small 1.30dz 0.33dz 0.19 a large 2.54dz 0.64dz 0.36			
ANZORA (325 C-A) entire entry d				CHIRON (387 DBMP) barrier cream tube 0.24 a disposable ileo-colostomy bags 12 x 4in 10 0.36 12 x 5in 10 0.39 reinforced 12 x 4in 10 0.39 12 x 5in 10 0.45 9 x 5in 10 0.50 double sided plasters 3½ x 3½in 10 0.24 4 x 4in 10 0.28 5 x 5in 10 0.45 6 x 6in 10 0.50				DIETADE (840 EMF) canned fruits apricots, cherries 7 oz 1.17dz 0.13 a fruit salad, pears 7 oz 1.26dz 0.14 pineapple, sliced peaches 7 oz 1.08dz 0.12 desserts ½ oz 0.90dz 0.10 fruit sugar (fructose) 8 oz 0.195 0.26 low calorie salad dressing 10 oz 1.62dz 0.18 low salt beans 7 oz 0.90dz 0.10 peas 7 oz 0.90dz 0.10 salad cream 7 oz 0.90dz 0.10 7 oz 1.89dz 0.21 tomato ketchup 7 oz 1.89dz 0.21			
APPLEFORD (840 EMF) cider apple vinegar 10 oz 1.52dz 0.19 a 40 oz 4.16dz 0.52 1 gal 1.31 1.72 blackcurrant juice 11 oz 2.34dz 0.42dz 0.26 natural lemon juice 11 oz 1.80dz 0.325dz 0.20				CHIRONPLAST (387 DBMP) adhesive strapping ½inx 2½yd 10 0.07 a 1in x 5yd 10 0.14 2in x 5yd 10 0.20 3in x 5yd 10 0.25 4in x 5yd 10 0.29				DISPRIN (1037 Reckitt) tablets 28 1.52dz 0.349dz 0.20 • d pack of 26			
ASTRAL (333 Cupal) bubble pack blocks Apple Blossom, Lavatory bowl, Mimosa, Rose petal, Freesia 0.11 a				CHIRONSEAL (387 DBMP) existing entry d CHIRONSEAL (387 DBMP) clearseal colostomy bags 12 x 4in 10 0.41 12 x 5in 10 0.44 9 x 5in 10 0.44 12 x 6in 10 0.60 disposable ileo-colostomy bags 12 x 4in 10 83.002 0.41 12 x 5in 10 83.004 0.44 9 x 5in 10 83.006 0.44 12 x 6in 10 83.008 0.60 12 x 8in 10 83.010 0.65 12 x 10in 10 83.012 0.70 reinforced 12 x 4in 10 0.44 12 x 5in 10 0.50 9 x 5in 10 0.55				DOCTEUR PIERRE'S (1407 Jaccaz) eau dentifrice 57 cc 2.48dz 0.62dz 0.37 a 114 cc 4.45dz 1.11dz 0.67 170 cc 6.30dz 1.57dz 0.94 toothpaste tube 2.64dz 0.66dz 0.40			
BABYNOS (359 DDD) elixir 100 ml d				CODIS (1037 Reckitt) tablets dp 500 1.80 2.25 †DDL				EFFICO (972 Pharmax) 250 ml 1.92dz 0.48dz 0.28 ta 2 l 1.05 1.40 †			
BALMOSA (972 Pharmax) tube 20 g 1.09dz 0.28dz 0.15 a 40 g 1.57dz 0.40dz 0.21 500 g 0.65 0.86½				COLOMYCIN (972 Pharmax) injection 500,000 units 10 40.88dz 4.55 TSa 1,000,000 units 10 59.03dz 6.56 TS				EMPROTE (840 EMF) ½ lb 2.07dz 0.23 a 1 lb 3.78dz 0.42			
BEECHAM'S (104 BP) powders + hot lemon 5 1.365dz 0.345dz 0.17½i 10 2.65dz 0.665dz 0.34				COMFORT (325 C-A) entire entry d				ENERGOVITAL (1251 TTC) royal jelly tablets 10 0.40 0.60			
headache tablets (Midland TV area only) 18 1.48dz 0.37dz 0.19 50 3.815dz 0.955dz 0.49				COOL (105 BTD) antiperspirant deodorant aerosol standard 2.605dz 0.655dz 0.34 a economy 3.295dz 0.825dz 0.43 squeeze pack 1.685dz 0.425dz 0.22				EPHAZONE (325 C-A) entire entry d			
BENOXYL (1191 Stiefel) cream plain, regular or strong 30 g 0.32 0.48 a lotion plain, regular or strong 30 ml 0.32 0.48				COLAMYCIN (972 Pharmax) injection 500,000 units 10 40.88dz 4.55 TSa 1,000,000 units 10 59.03dz 6.56 TS				ESKACEF (1153 SKF) capsules 250 mg 20 2.81 TS 100 13.50 TS 500 mg 20 5.53 TS 100 26.65 TS suspension 125 mg/5 ml 100 ml 1.40 TS 250 mg/5 ml 100 ml 2.81 TS			
BIFACTON (917 Organon) existing entry d				COMFORT (325 C-A) entire entry d				FAMLAX (1068 Roberts) tablets small 0.59dz 0.15dz 0.08½a large 1.50dz 0.38dz 0.22			
BODY MIST (105 BTD) antiperspirant aerosol standard 2.605dz 0.655dz 0.34 a economy 3.295dz 0.825dz 0.43				COOL (105 BTD) antiperspirant deodorant aerosol standard 2.605dz 0.655dz 0.34 a economy 3.295dz 0.825dz 0.43 roll-on 2.30dz 0.575dz 0.30 refill 1.915dz 0.48dz 0.25				FERROMYN (218 Calmic) 'S' tablets with folic acid existing entry d			
squeeze pack 1.685dz 0.425dz 0.22				COOL FOOT (105 BTD) deodorant foot freshener aerosol 3.065dz 0.77dz 0.40 a				'S' folic tablets 100 0.34 0.51 i 1000 3.00			
BRAGG'S (162 Bragg) dog biscuits 7 oz 1.06dz 0.11 a 14 oz 1.87dz 0.19½ 7 lb 0.96 1.20								FORTAGESIC (1599 Winthrop) tablets 100 1.36			
BRASIVOL (1191 Stiefel) fine No. 1 125 g 0.70 0.175 1.22½a medium No. 2 140 g 0.70 0.175 1.22½ coarse No. 3 155 g 0.70 0.175 1.22½								GANTS (1407 Jaccaz) existing entry d			
BRETYLATE (208 BW) ampoules 100mg/2ml 20 20.00								GERMOLINE (104 BP) medicated plasters ointment tube 1.21dz 0.13 r 1.325dz 0.335dz 0.17 c			
BRISTOW'S (105 BTD) Alpine Spring i foam bath (Southern TV area) 3.755dz 0.94dz 0.49								GEROVITAL H3 (1251 TTC) tablets 25 1.00 1.50 ta vials 12 x 5 cc 2.20 3.30 i 25 x 5 cc 4.40 6.60			
shampoo and conditioner standard 1.61dz 0.405dz 0.21 a											
Free and Lovely shampoo standard 1.075dz 0.27dz 0.14 c											
BRONCHOLAN (1251 TTC) ointment 50 g 0.26 0.39 r											

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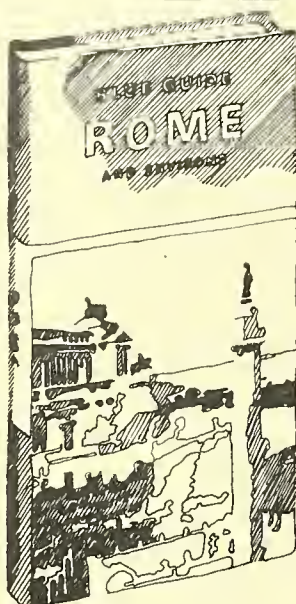
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MINA ARGENTINA (1407 Jaccaz)					SAVENTRINE (972 Pharmax)					TRASICOR (262 CIBA)		
air fixative	tube	2.54dz	0.63dz	0.38 a	tablets 30 mg	30	5.64dz	..	0.63 †a	tablets 80 mg	100	3.98
	jar	4.62dz	1.15dz	0.68		250	43.59dz	..	4.84 †	VACCO (1265 Vacco)		
APIX (840 EMF)					SAVLON (649 ICI)					flasks		
rape juice	23 oz	4.67dz	..	0.51 a	babycare	100 g	2.88dz	..	0.35 •	de luxe	VLP 16 oz	.. 0.61 a
Y'S (1068 Roberts)					cream					carnival	VCH 8 oz	.. 0.52
inseed compound No. 2	0.97dz	0.24dz	0.14 a		SCOTT'S (1118 RMS)		1.70	..	0.12 a	VC 16 oz	.. 0.58	
No. 3	2.01dz	0.50dz	0.28½		county cookies		(1½dz)	..		VCD 27 oz	.. 0.86	
RFOOTS (695 TK)					Diabisc		2.23	..	0.15½	VCQ 36 oz	.. 0.98	
astilles					(1½dz)					VMSH 8 oz	.. 0.52	
blackcurrant and glycerine	500 g			d	ginger nuts		1.87	..	0.13	VMS 16 oz	.. 0.58	
ronchial	500 g			d	(1½dz)					VMSD		
cherry cough	50g and 500g			d	Husky		2.23	..	0.15½	27 oz	.. 0.86	
ars balsam 50g and 500g				d	(1½dz)					VMSQ		
lycerine, lemon and honey	500g			d	medicated charcoal		2.46	..	0.17	36 oz	.. 0.98	
TEN (1407 Jaccaz)					(1½dz)					VBBH 8 oz	.. 0.52	
spstick indelible refill	3.30dz	0.82dz	0.50 a		Radiant Health		1.66	..	0.11½	VBB 16 oz	.. 0.58	
EVODOSIN (218 Calmic)			i		(1½dz)					VBBQ		
mpoules	10 ml	0.68	..	1.02	Vitality		1.66	..	0.11½	27 oz	.. 0.86	
10 x 10 ml	6.36	..	9.54		(1½dz)					VBBQ		
tablets	250	3.70	..	5.55						36 oz	.. 0.98	
EVORAL (218 Calmic)					SECTO (333 Cupal)					tea flask with		
liquid	250 ml	0.65	0.162	1.14	aerosols					milk bottle		
EVORAL-C (218 Calmic)				i	ant and wasp killer	..	..	..	0.28 a	TF2 19 oz	.. 0.75	
liquid	250 ml	0.74		i	green fly and aphid	..	..	..	0.31	TFQ 43 oz	.. 1.15	
EVOSAN (218 Calmic)					moth proofer	..	..	..	0.28	RM 8 oz	.. 0.33	
concentrate 40%					superfast fly killer super	..	..	..	0.28	RS 16 oz	.. 0.36	
5 x 10 ml	0.41			i	Vap lantern MK III	..	..	..	0.80	RG 27 oz	.. 0.53	
NVIS (208 BW)					SILVIKRIN (105 BTD)					RF 36 oz	.. 0.60	
tablets	25	4.66		†s4A	hair cream	standard	1.15dz	0.29dz	0.15 a	cups and lids		
TREX (982 Pickles)					large		1.685dz	0.425dz	0.22	VMSH, VBBH, VCH		
					hair dressing		1.685dz	0.425dz	0.22	MC	..	0.09
ING HAIR (1412 Jackel)					hair spray	regular	1.915dz	0.48dz	0.25	16oz, 27oz and 36oz		
protein conditioner	0.27	0.067	0.47 a		economy		2.68dz	0.67dz	0.35	HC	..	0.10
shampoo 300 cc	0.335	0.084	0.58		pure		4.83dz	1.21dz	0.63	16oz VLP		
CLEANS (105 BTD)					shampoos					XC	..	0.09
toothpaste					alpine herb, lemon and					stoppers 8oz and 16oz		
freshmint and white fluoride					lime, almond cream,					SSS	..	0.09
standard	1.19dz	0.30dz	0.15½a		egg protein	sachet	0.27dz	0.07dz	0.03½	27oz and 36oz		
large	1.725dz	0.435dz	0.22½		standard		0.995dz	0.25dz	0.13	SFS	..	0.10
economy	2.335dz	0.585dz	0.30½		economy		1.455dz	0.365dz	0.19	JS 36 oz	.. 0.95	
giant	2.91dz	0.73dz	0.38		SINTISONE (227 Erba)	cream	15 g	0.41	0.10	JR 36 oz	.. 1.99	
ILLECRIN (1407 Jaccaz)					SINTISONE-C (227 Erba)	cream	15 g	0.51	0.13	QJ 36 oz	.. 1.65	
fiction gloves	0.68	0.07	1.15	i	SNOWFIRE (1068 Roberts)	healing tablets	0.60dz	0.15dz	0.09 a	PQJ 36 oz	.. 1.49	
ILLEPONGE (1407 Jaccaz)				i	SPARKLETS (183 BOC)	existing entry				QLJ 36 oz	.. 1.95	
toilet mitts	0.40	0.04	0.66		SPARKLETS (183 BOC)	beertap	2.03	0.23	2.95	PLQ 36 oz	.. 1.80	
Q (883 Nestle)				a	trio set		3.03	0.34	4.40	VAXIHALER-FLU (1061 Riker)		
8 oz	4.31				barrel and tray		1.00	0.11	1.45	metered dose aerosol vaccine 25 dose		
(2 dz)	3.73dz				tray		1.03	0.12	0.25	plus 25 nasal applicators		
16 oz					bulbs		(½ dz)	(½ dz)		17.50		
FIZZ (183 BOC)					'C'	10	4.36dz	0.78dz	0.55	VENO'S (104 BP)		
super syrup concentrates	1.52dz	0.27dz	0.19 c		'J'	6	2.25	..	3.00	cough mixture	large	2.335dz 0.585dz 0.30 c
lyphon	11	2.54	0.29	3.70	concentrates		2.24dz	0.40dz	0.28	with honey and lemon	large	2.335dz 0.585dz 0.30 i
21	3.68	0.41	5.35		Corkmaster		1.04	0.12	1.50			
LATUM (1191 Stiefel)					home brew kit					VOSENE (105 BTD)		
ar	100 g	0.22	0.055	0.38½a	beers		8.92dz	..	0.99	shampoo liquid		
mollient	150 ml	0.48	0.12	0.84	wines		8.92dz	..	0.99	standard	1.305dz	0.33dz 0.17 a
1000 ml	2.40	0.60	4.20		ice bowl	1.21	2.73	0.31	4.40	economy	2.225dz	0.56dz 0.29
BRIDGES (917 Organon)					21	3.91	0.44	6.30		YEAST-VITE (104 BP)		
ough syrup	57 ml	1.524dz	0.381dz	0.20 c	de luxe	1.21	3.04	0.34	4.90	tablets	large	2.415dz 0.605dz 0.31 c
100 ml	2.292dz	0.573dz	0.30		syphons					ZEASORB (1191 Stiefel)		
YNHALER (183 BOC)					Ambassador		6.14	0.69	9.90	powder	60 g	0.48 0.12 0.84 a
sacket inhaler complete	3.75	..	5.00 a		Aquarius		3.53	0.40	5.10	ZUBES (1068 Roberts)		
bulbs	(5)	1.13	..	1.50	Executive		4.50	0.51	6.50	cough mixture	70 ml	1.03dz 0.26dz 0.14½a
EDO-SED (972 Pharmax)					Globemaster		5.19	0.58	7.50	sweets	tins	0.59dz 0.15dz 0.08½
children's sedative					Hostmaster		3.53	0.40	5.10	lemon and honey		0.63dz 0.11dz 0.08½
sachets	12 x 5 ml	2.07dz	0.52dz	0.28 †s4B	drip tray		0.17	..	0.23½	AMENDMENTS TO KEY TO SUPPLIERS		
bottle	100 ml	2.37dz	0.60dz	0.32 †s4B	vacuum jugs		1.19	0.13	1.95	70	AHF	= Associated Health Foods Ltd,
500 ml	0.68	..	0.91 †s4B		SPARKLOID (183 BOC)	tablets	0.12	0.04	0.20 a	588	H & H	= Heath & Heather Ltd, Division
ENSIC (104 BP)					tablets	50 g	0.16	..	0.24 a			= of Associated Health Foods Ltd,
tablets	slide 20	1.325dz	0.335dz	0.17 c	THICKEN HAIR (1412 Jackel)	conditioner	21 cc	0.105	0.026 0.18½a	737	Lavapine	= Lavapine Ltd, Redroof,
YTEIA (1251 TTC)					conditioner	100 cc	0.295	0.074	0.52			= Balgavies By Forfar,
heumatism ointment					TOMMEE TIPPEE (1412 Jackel)	baby products				1314	Weddel	= Weddel Pharmaceuticals Ltd,
50 g	0.26	..	0.39 r		D36/37		..	..	0.13 i			= 4th Floor, Salisbury House,
LYTAR (1191 Stiefel)					TT05		..	..	0.39 a			= London Wall, London EC2M
mollient	230 ml	0.88	..	1.32 a	TT06		..	..	0.15	1522	UJPC	= Union Jack Paste Co. (1972)
1000 ml	2.62	..	3.93		TT07		..	..	0.13			= Ltd, Fore Street, Chulmleigh,
liquid	65 ml	0.28	0.07	0.49	TT275		..	..	2.25	1616	Lipha	= Lipha UK, Pyramid Works,
150 ml	0.40	0.10	0.70		TT601		..	..	0.49			= West Drayton, Middlesex.
1000 ml	2.20	0.55	3.85		TT614		..	..	0.39	1642	Valiant	= Valiant Electrical Wholesale Co.,
ODERMIDE (695 TK)					TT616		..	..	0.12			= 20 Lettice Street, London
olid					WP50		..	..	0.89			= S.W.6. 01-736 8115
OTEI-NAIL (1412 Jackel)					WP56		..	..	0.55			
tube	1½ oz	0.295	0.074	0.52 a	WP109		..	..	0.20			
bottle	3½ oz	0.48	0.12	0.84	WP114		..	..	0.55			
OTEISET (1412 Jackel)					WP117		..	..	0.55			
styling lotion	135 g	0.235	0.059	0.41 a	WP121		..	..	0.49			
240 g	0.335	0.084	0.58		WP143		..	..	0.77			
GENERANS (1251 TTC)					WP147		..	..	0.37			
drops	20 ml	0.26	..	0.39 r	WP148		..	..	0.55			
BERTS (1068 Roberts)					WP170		..	..	0.25			
ill fours	215 ml	1.02dz	0.26dz	0.14 a								
ndian brandee	70 ml	1.02dz	0.26dz	0.14½								
NSON (1079 Ronson)												
Family hairstyler		..	..	7.97 •								
TER (444 FAIR)												
tablets	20	0.18	0.045	0.29 i								
500	3.50			d								
acks of 360 and 720												
BIS POMPADOUR (1407 Jaccaz)												
nail-polishing stones	3.30dz	0.82dz	0.50 a									

RICES STANDSTILL

the prices given in this supplement, so far as we can ascertain, were in operation before the "price freeze", except that
ronnley, Cussons, Old Spice, Oriental Spice and Desert Flower entries have been rescinded.

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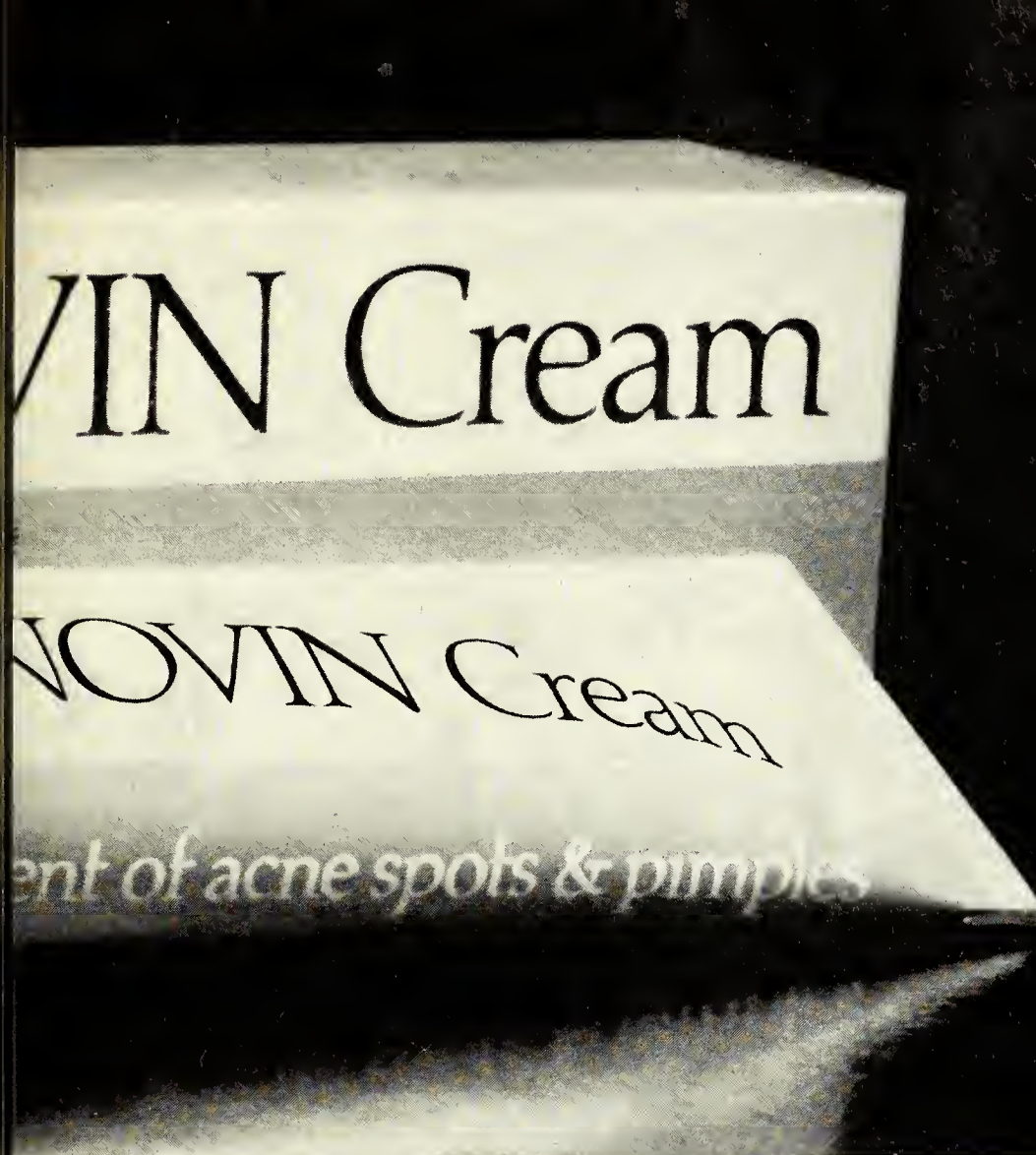
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SMA discuss nationalisation and the NHS

continued from p811

gration", and that it is difficult to see how the service provided by employee pharmacists in the hospitals can be integrated with the general practitioner services provided by independent practitioners. But he maintained that the structure should be sufficiently flexible to be capable of providing for integration wherever an opportunity arises and when integration would be to the overall benefit of the public.

Mr Kerr contended that the benefits that would follow from the involvement of pharmacists at all levels in the new administrative structure had been "seriously undervalued". The key to the acceptability of the structure, both to the professions and the public, was the composition of area health authorities. The doctor nowadays depended on the advice of his colleagues in the health care team and this fact should be recognised by representation of the main health professions at the area level. "This representation would establish the fact of involvement and engender co-operation in the sure knowledge that the views of the profession concerned will be represented at first hand on the executive body, when decisions are taken."

Parity with dentists

Representation of the pharmaceutical profession on the family practitioner committee was, according to the White Paper, to be left at two places. There seemed to be no logical reason why pharmacy should not have parity (three places) with the dental profession, on this committee—which would replace the present Executive Councils. "You may argue that the advantages of having one extra place are very marginal. The point is that the status of a profession is often established, quite wrongly of course, from the numerical strength of its representation of a committee or a council." Mr Kerr said it was a question of morale and the acceptability of the structure to those who have to operate it, or be administered by it.

"Integration comes through contact, and through discussion of the points of view of the various professions. The members of all the professions then recognise the contribution which their colleagues in the health team can make. The service—and the public—then benefit."

Turning to the position of the pharmaceutical officers in the new structure, Mr Kerr said that if integration was to be achieved, the status of the permanent officers at regional, area and district levels must be established. The "district concept" pre-supposed the establishment of a team of officers—and for good reasons, members were to be kept to a minimum. The district pharmaceutical officer will not be a full member of the team, but he will receive agendas, papers and minutes and have the right to attend meetings and participate in

discussions affecting the profession of pharmacy. "This arrangement should work well in practice, provided the decision as to whether a question has pharmaceutical implications will be one for the pharmacist concerned, and he will then decide which meetings he needs to attend. In addition, when he does attend, then it should be with the full status of a member of the team."

District management teams will be consensus bodies and decisions will therefore require the agreement of each of the members of the team. "When the district pharmaceutical officer is present at a meeting and a major question which he considers has pharmaceutical implications is being discussed, then his agreement must be necessary for any decision to be taken which affects the profession of pharmacy, Mr Kerr maintained.

The same applied to the area pharmaceutical officer who in any event would have the right of access to the area health authority and its chairman.

Finally, Mr Kerr discussed integration of the pharmaceutical service within the NHS. One of the tasks of each of the pharmaceutical permanent officers would be to co-ordinate the activities, in so far as they could be co-ordinated, of hospital pharmacists and those in general practice, and the most important single factor would be the professional advisory committee structure. "Co-ordination must begin at the level of meetings between practitioners from two fields, and this will require in my view the establishment of a pharmaceutical committee—on which both hospital and general practice pharmacists will be represented—at district level."

There would be some new subjects to discuss—for example, the pharmaceutical aspects of the services which have in the past been provided by Local Health Authorities and where the involvement of pharmacists has been the exception rather than the rule, and the expanding role of pharmacists in health education.

Mr Kerr added that discussions were continuing on the aspects of the advisory committee structure which the Pharmaceutical Society has put to the Department (C&D May 27, p754). "I am sure that we can achieve what is required—a structure which will ensure that the views of practitioners are taken into account in decision making, and are sought when any change to the service is envisaged.

"Every effort has to be made to ensure that the administrative structure of the new National Health Service is capable of responding sympathetically to the needs of the public and is not something which is so rigid in its application that it is more suited to the running of a commercial undertaking than an organisation which exists to serve the public. When the product is health care, the normal marketing rules cannot, in my view, be applied."

Near the end of the meeting Mr Kerr said that there had been complaints about profits made by the pharmaceutical industry but nobody could deny the good that had been done. There had been irresponsible acts in the industry but generally it was responsible.

"I have told the industry that they must curb those practices" before controlling legislation is introduced," he stressed.

Letters

Thirty years before?

It was with some surprise that I read Dr Deeson's statement in the article "No Longer A Low Key Market", (C&D, November 11, p737), that Smith & Nephew's Southall brand of sanitary towel was the first to be advertised (in 1897).

The Strand Magazine for March 1896, carries an advertisement for Hartmann's Hygienic Towelettes. These are stated to be "Invaluable for ladies travelling, and home use. Supplied at the actual cost of washing. To be obtained at all Ladies' Outfitters and Drapers or from the Manageress, 3d per dz extra postage (samples post free)." They were made in three sizes; at 1s per dz and 6d per ½ dz (wrapped in white paper), 1s 4d per dz (wrapped in blue paper), and 2s per dz (wrapped in gold paper). There was also a "Special Make For Accouchement" at 2s per dz but we are left in doubt as to the colour of the wrapper in this case.

They were made by the Sanitary Wood Wool Co Ltd, Thavies Inn, London. This leads one to speculate on the nature of the material from which they were made. A product of the above company was surely more likely to have been made from cellulose wadding than cotton wool. If so, they ante-date Southall's cellulose wadding towels by more than thirty years.

W. A. Jackson, BSc, FPS
Burnage, Manchester 19

Ireland's VAT

It would appear that typing errors as well as the very necessary editing involved in an article of some complexity, "Pharmacists' experience of value added tax in the Republic of Ireland" call for some clarification for your Irish readers.

The real intention of the third paragraph at the top of column 3 (p779) was to advise pharmacists strongly that the value of drugs and preparations supplied on prescriptions from the various Regional Health Boards (on a cost plus a relatively small fee of 20p approx.) for patients in the Lower Income Group should NOT be included as part of their "turnover" as far as "value added tax" was concerned. (The amount involved can be computed easily by each individual pharmacist totalling his ingredient cost as it appears on his monthly payment sheet from the Central Pricing Bureau.)

And apart from the current discussions with the Revenue Commissioners as to the possibility of raising the ceiling below which practising pharmacists would not be required to register at all for VAT purposes, there is a precedent in the present scheme where in fact the Minister of Health pays the turnover tax for all participating pharmacists on both ingredient cost and fees. And apart from the

continued opposite

Comment

Not proven

has been suggested that benevolent dictatorship is the best form of Government. If that is accepted, it can be predicted with confidence that a strong case could be made out for nationalisation of anything and everything—not least the pharmaceutical industry and the practice of pharmacy.

So it was not surprising that Mr Stanley Blum and others conjured visions of Utopia when they spoke on the subject of public ownership at a meeting of the Socialist Medical Association last week (p811). List the problems facing pharmacy—and we must nod in agreement; tell how total administrative power could solve those problems (at a stroke?) and again we might be encouraged to see reason. But examine the implication that only nationalisation could readily solve all the problems, and we have more than doubts.

On the subject of retail pharmacy, Mr Blum took Swedish nationalisation as his model. Pharmacists were earning more—but so they are in most continental countries where the profession is even more independent (capitalist?) than in Britain. Pharmacy distribution was controlled—but so it is in the rest of Europe. Dispensing doctors were eliminated—but the same is true of some EC countries. Pharmacists would have the right to practise their role to the full—again as in Europe. But there were disturbing aspects among Mr Blum's predictions. Centralisation of dispensing and the establishment of "non-prescription shops" which would function merely as a collection point for medicines" were envisaged. All very well for remote areas perhaps, but we view with foreboding the administrator's attitude

on seeing the "advantages" of greater and greater centralisation.

More and more the pharmacist would become the technician in the dispensary—it takes only a computer to check that Mrs Brown's new tablets don't conflict with her old (and perhaps to count them). Gone for ever would be that personal contact that is essential to the pharmacist's advisory and protective role.

Only when it comes to Britain's EEC entry can we begin to accept Mr Blum's conclusions. Yes, most pharmacists would like to eliminate the "flotsam and jetsam" and earn their living from professional work. Yes, the professional man's say in the running of the "entrepreneurs'" pharmacies must be ensured and perhaps strengthened. But both can come through a system of professional "independence".

With regard to the speakers on nationalisation of the pharmaceutical industry, we do not need to re-iterate what has been said so many times, both before and after Sainsbury. But from what kind of political "ivory tower" does Dr D. Stark-Murray perceive that "research done in an ivory tower of some laboratory is not research at all"? Far from the industry's research being done outside the "social context", it is dictated by the need to fulfill the greatest public want at any particular time—that, after all, is their road to "profit".

We have no desire to take political sides, but until there can be shown to be overwhelming advantages for nationalisation, we must remain of the opinion that to use such a blunt instrument as a "cure-all" would benefit neither the profession nor the public it serves.

validity of such a decision from the point of view it would, I expect, have the full support of the profession as a whole. For the principle of that particular Scheme is now well established: the pharmacist offers his professional services to the Minister and the Department of Health on behalf of the less affluent members of the community to supply prescribed medicines on a wholly professional and "non-profit" basis. There is no "on-cost", therefore no "sale".

M. F. Walsh
Dublin

Health service

While agreeing in general with the article by Xrayser on the great improvement which the introduction of the National Health Service has brought about in the provision of medical care in this country, we must all be aware, as indeed he indicated, that there are some serious deficiencies. It is our duty as trained workers in the service to expose these and to press for their removal.

We should take note, for instance, of the public's dissatisfaction with the availability of pharmaceutical services on outlying estates. We all know that under present conditions it is difficult to provide these but are we doing anything to change this? It seems to me that too often we fall back on worn-out excuses—most people have a car, the neighbours can fetch the

old folks' medicines, the Ministry will not allow us to operate such a service, the Ministry will not pay us, and so on. Why do we not go to the Minister with a prepared and costed scheme and ask for it to be put into operation? I know that this has been done in some areas, and we should insist that it is applied everywhere.

Another well-known deficiency exists in the consultancy service. Who has not heard of the practice of paying a five-guinea fee in order to get a rapid consultation, with the tacit understanding that this is likely to lead to an early admission to hospital if necessary? More serious is the fact that patients may be induced to pay high fees in a nursing home although any operation is actually carried out in the National Health Service hospital. I was shocked to find that this has even happened in cases of suspected breast cancer.

Although I would like to see all prescription charges removed I think we should take careful thought on the method of supply of medicines. Pharmacists are most likely to benefit from their unrestricted supply and I think it is to our credit that we are the leaders in warning of the dangers of excessive prescribing. Registration of patients with a pharmacy would probably be too restrictive but prescribing by period and the issue of a standard prescription card which could be controlled by the pharmacist might improve the present unsatisfactory situation.

Despite the lip service paid to the National Health Service we should recog-

nise that there is very great pressure in some quarters to abandon the universality of its application and require those who can "afford" it to pay, and only provide free services to those "in need". Hospital pharmacists might reflect grimly that they would probably qualify for the second category. Xrayser's reminiscences should make clear the stupidity and cruelty of such thoughts.

Jean W. West
Mansfield, Notts

Hold it!

With reference to last week's article by Mr David Sharpe, and in particular to the picture of him holding a dispensing measure (p755), may I make the point that if he is going to take on post-graduate students he should not teach them to hold a measure in the way he is shown holding one. No doubt his students, however, will quickly point out to him that a conical dispensing measure is (or certainly used to be) held with the first finger and thumb around the narrow part of the measure and the rest of the fingers below the bottom of the measure, thus ensuring a firm grip and the avoidance of accidents.

May I wish him every success in his venture of taking students into his pharmacy. As one who has had several such students in the past, I agree, it is a worthwhile effort.

D. K. Rayner
Bradford

INTO EUROPE

STATE OF PHARMACY IN FRANCE

The present state of pharmacy in France was described as "one of the most satisfactory in the world" by Mr J. Brudon, member of the *Conseil National de l'Ordre des Pharmaciens* when he addressed the annual conference of the Pharmaceutical Society's Chiltern Region at Slough last week.

Taking as his subject "Retail Pharmacy in France 1972", Mr Brudon supported the method of payment for prescriptions employed there in most cases, namely that of payment by the patient who later obtained a refund from social security. All along the pharmaceutical chain, he said, everything was done to ensure that the pharmacist was "independent" of pressures from any source whatever—ownership of the pharmacy, sufficient powers for pharmacists in the large manufacturing or wholesale companies, etc.

Economically speaking, efforts had been made to strengthen that independence by "providing effective protection against the temptations of commercial competition." Thus the pharmacist was in a position to "fulfil his obligations in accordance with a certain professional ethic, and according to high standards of not only personal, but also social morality."

Points for ownership

Earlier Mr Brudon had pointed out that to have the right to be the owner of a pharmacy, or a member of a partnership or company owning a pharmacy in France, one must be a pharmacist, of French nationality, not less than 25 years of age, and a member of the *Ordre des Pharmaciens*. To become a pharmacist took five years of higher studies. The syllabus had recently been considerably revised (in 1962 and 1968) and now included about 5 to 6 months' training (6 weeks in a dispensary at the end of the first year, and 3½ months in the fifth year) and 4½ years at university; the practical training may either be in a retail pharmacy, or in industry, or in a medical analytical laboratory.

Since 1968 the fifth year offered three options—retail, industry or biology, and the subjects differed from one option to another. In any case, there was only one diploma which led to all pharmaceutical careers without distinction. "We hope that in the near future we will abandon the present provisional situation for a new and final reorganisation of the course of studies, safe-guarding the principle of the 'one-ness' of our diploma, to which we remain strongly attached," he added. Ownership of a pharmacy must be in the hands of pharmacists; that was a direct consequence of the monopoly conferred by law. There was the exception of dispensing doctors practising in communities without a pharmacy.

A pharmacist could own only one phar-

macy, thus, up until now, there were no pharmacy chains in France. Exception to the rule stipulating personal ownership of a pharmacy were in the event of the death of the proprietor, his heirs may place the pharmacy under the care of a pharmacist manager for a period of one year; and where several pharmacists formed a general partnership or a limited liability company to run a single pharmacy. (They cannot set up a joint stock company despite the fiscal or social advantages they could derive from that type of company.)

Hospitals, mutual benefit societies and miners' social security funds may also have a pharmacy under the management of a pharmacist.

The mutual benefit societies' pharmacies may only serve their own members.

Since 1954 the profession had been seriously threatened from the General Social Security scheme whose funds were entitled to be used, according to a judgment of the *Conseil d'Etat*, "to operate pharmacies for their own internal requirements. The case in question concerned provision of dispensaries for factory surgeries and first-aid kits. But if "internal requirements" was interpreted by these societies as included serving all persons covered by Social Security, then we would have no alternative but to shut up our shops and look for work managing one of those pharmacies."

On geographical distribution of pharmacies the speaker said the law stipulated a maximum of:

□ One pharmacy for every 2,000 inhabitants in localities having 2,000 to 5,000 inhabitants, a second pharmacy being allowed to open only when the population reaches 4,000;

□ One pharmacy for every 2,500 inhabitants where the population was between 5,000 and 30,000;

□ One pharmacy for every 3,000 inhabitants in towns with a population exceeding 30,000.

The usual purchase price of a pharmacy was approximately 60 to 80 per cent of the annual turnover.

Sphere of activity

The French pharmacist held monopoly rights in the sale of medicines intended for human patients and some other articles. The monopoly included: The preparation of medicines intended for human patients; preparation of dressings and of all articles offered for sale in a form complying with the pharmacopoeia, as well as the preparation of products and reagents intended for medical diagnosis; the wholesale and retail sale of all forms of supply to the public of those products and items; and the sale of medicinal plants listed in the pharmacopoeia, except where otherwise decreed.

So far as the dispensing doctors are con-

cerned their right to dispense ceases as soon as a pharmacy opened in the locality or in an area sufficiently close to satisfy the needs of the population. There were approximately 450 doctors authorised to dispense, scattered all over the country.

The sale of all other items not specified in a list published in 1943 is forbidden, in particular, photographic equipment.

In all industrial firms dealing with manufacture of pharmaceutical products there must be one pharmacist, either the chairman or a managing director, in charge of the whole firm; and a number of assistant pharmacists depending on the number of personnel employed.

The bulk of proprietary medicines were marketed through the Social Security scheme. These proprietaries indicated the maximum price on the package and must not be advertised to the public. The sale of proprietaries represented about 70 to 85 per cent of the turnover of a French pharmacy. Small and medium sized pharmacies approach the higher figure, while in the largest ones, parapharmacy had a more important share of the turnover.

With the exception of certain regions of France such as the North and Alsace, the number of extemporaneous prescriptions handled was falling daily, the average being less than 1 per cent of the pharmacy turnover.

"Retail prices for all extemporaneous and pre-packed medicines are strictly controlled by the Government, which issues a 'national tariff for pharmaceutical items' in consultation with retail pharmacists syndicates. The tariff lays down *all* prices, from alcohol to zedoary powder, and includes everything from allopathy to homoeopathy."

Continuing on the same theme Mr Brudon said that from 1941 to 1967 all prices for items covered by the monopoly were "imposed" prices; no discount was permitted. Then the Government seemed determined to open a new era of competition thinking that it might benefit the social security funds.

A general convention intervened between the profession and the scheme: chemist contractors agreed to deduct 2.5 per cent off the marked prices which were again declared legally fixed or, to be more precise, "minimum prices". "After two years' experience our NHS refused to carry on with this unless the contractual rebate were increased to 5 per cent. The profession said, 'No' and that was the end of this very first attempt we have ever had to obtain a negotiated agreement with our social security scheme. Now prices remain 'maximum' and discounts are fully authorised. But as the economy of our retail pharmacies does not allow keen competition, all medicines are in fact sold at their marked 'maximum' prices."

"Despite supermarkets and so on, the pharmacy still plays an important part in the sale of dietetic products and baby foods.

Turnover

Describing the size of pharmacies in France the speaker said some small town or country pharmacies, even today, showed a turnover of between £15,000 and £20,000; a really large pharmacy, however, will do over £150,000. The average turnover however was £50,000-£55,000, which corres-

ended to two or three employees in addition to the pharmacist himself. It was impossible for the proprietor pharmacist to supervise a large number of dispensers, and for that reason the law stipulated that as the turnover increased he could engage one or more pharmacists to assist him. In a pharmacy with a turnover of less than £50,000 no assistant pharmacist is required; a turnover of between £50,000 and £100,000 one assistant pharmacist and thereafter, one additional assistant for every £50,000. Excepting victims of accidents at work and the very poor, the patient must pay on the spot the full amount of the medicines received. It is up to him to claim a refund from the social security funds. The pharmacist gives him a receipt to provide proof of payment, and the prescription and social security form are stamped by the pharmacist. "There is in France a system 'vignettes'; every proprietary qualifying refund must have on the outside package a detachable gummed vignette. A rectangle crossed with a double diagonal line in the top right hand corner indicates that the product qualifies for 70 per cent refund. A plain band with no rectangle means that the rate is 70 per cent. The purpose of this vignette is to check the actual purchase of the medicine by the insured. He must remove it and fix it to his copy of the invoice. Failure to do so will lead to no refund being made."

Mr Brudon's paper concluded: "In any case, our future will be in Brussels rather than in Paris. I do think that fortunately most of our colleagues in the Common Market countries are fundamentally in favour of what we are struggling for in France or at least something akin to it."

...and in Belgium

The situation of pharmacists in Belgium is described by Mr Van Vré, a young Antwerp pharmacist and holder of an economics degree, who is currently doing his compulsory military training. Mr Van Vré mentioned that training to become a pharmacist in his country officially took five years but "might take six or even". He estimated that only about 40 per cent of those starting out finished the course successfully while 1 per cent continued on to specialise in a particular subject. Comparing the years 1960 and 1970 the number of successful pharmacy students, he said, had doubled whereas in medicine there were only 20 per cent up; dentistry, 70 per cent up. Belgium had one of the highest numbers of doctors per head of population in Europe—15 doctors to 10,000 people. There were 4,800 pharmacies, that was one per 2,600 inhabitants—one of the lowest in Europe. About 75 per cent of pharmacists were occupied in retail. For a newly qualified, prospects were best in retail. In a hospital analytical laboratory the chances were less bright as the authorities gave preference to doctors since in an emergency the doctor could "double up" in the wards. Pharmacists were active in industry but few jobs in many of the manufacturers were

"in the hands of foreigners". There were certain stipulations that had to be accepted in owning a pharmacy. There was a list of medicines that must be stocked; there must be "suitable" premises. The pharmacist must be responsible for the material he supplies; if found at fault he can take action later against the manufacturer. As in France sales of cosmetics and photographic materials must be from other premises. Wholesalers were largely financed by the pharmacists they supplied. Qualifications appearing on notepaper, on labels, in the pharmacy and even in the telephone book, must be limited to pharmaceutical qualifications. At present the ratio of male to female pharmacists was 65 to 35 but the speaker claimed that the trend seemed to be for the female proportion to grow. In retail a pharmacist must not employ more than three assistants per pharmacist. As the pharmacist must not leave the pharmacy for even a short while without closing the tendency was a second or third pharmacist according to size of the business. Payment for NHS prescriptions took about two months from the time the prescription was dispensed to the time a cheque was received, said Mr Van Vré. Discussion on both papers was taken together and questions ranged over a wide field. Participating were a number of students from Chelsea School of Pharmacy. At what stage or stages did the 60 per cent of students fall out? In the first three years and most in the first was the answer. There was some fear expressed about the possibility of the movement of labour across frontiers. Would the surplus of say French pharmacists which was said to be building up now come to Britain and upset the equilibrium? Would the Southern Irish pharmacists be allowed into any of the European countries after next January? The answer was that interchange of labour could only be expected to come about when there was a standard education system in all member countries. It was not seen as a problem in the next six years at least. How could a pharmacy per 2,400 population be viable when it did not supplement turnover with sales of other things like cosmetics and photography? In Britain the average was one pharmacy per 4,000 and almost invariably supplied sidelines, said one member. The answer given was that prices of specialities were much higher than in Britain. The mark up on medicines was 30 per cent. Pharmacies were tending to become bigger units with two or three qualified staff thus overcoming the half-day problem. Asked what salary someone newly qualified could expect to get, Mr Van Vré said about £14 a day but that figure might not increase much over the years apart from cost-of-living additions. It was pointed out that the figure was meaningless unless related to what the money could buy in that country. Dispensing doctors in Belgium were a problem to the pharmacists up to 1958, said Mr Van Vré, in answer to another question, but since then those who were allowed to continue were gradually going out of practice. In August this year a Bill was read which would also limit dispensing by veterinary surgeons.

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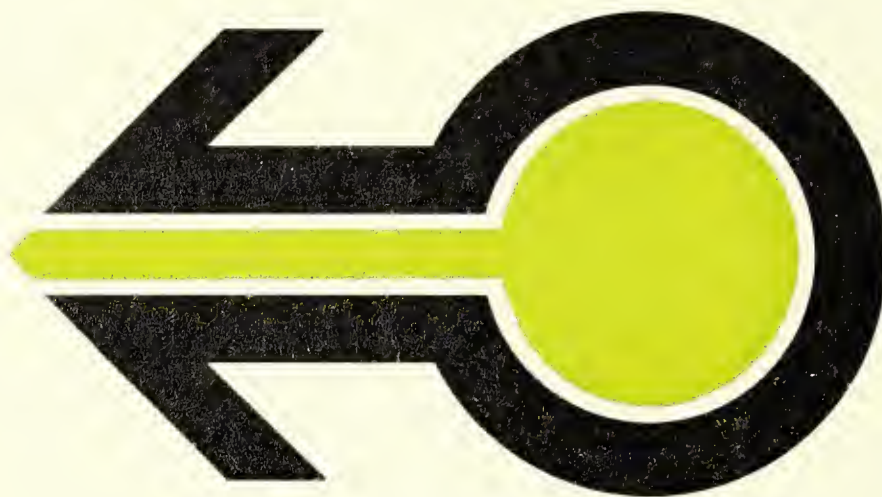


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WHOLESALE

NAPD: THE AIMS AND ACHIEVEMENTS

E. R. Leaver, FPS, secretary NAPD

The National Association of Pharmaceutical Distributors was founded in 1966 as the amalgamation of five regional wholesaler's organisations. The terms of reference given by the founding companies to the new national association, include the following:—

To promote the efficient distribution of pharmaceutical and allied products, in the interests of the public as well as manufacturers, retailers and wholesalers;

To produce a code of practice for the guidance of its members;

To maintain contact with Government Departments and other appropriate organisations;

To present the views of members and assist in promoting or opposing legislation.

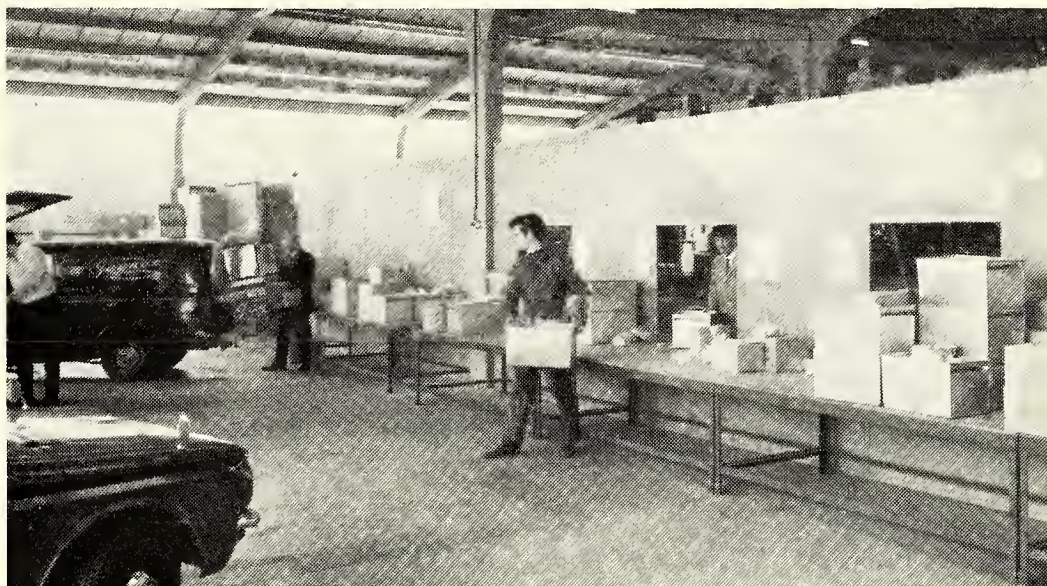
The Association requires its members to be persons, firms or bodies engaged principally in the distribution, in the United Kingdom, of pharmaceutical preparations and other goods to retail pharmacies, hospitals and members of the medical and allied professions. Any bona fide wholesaler is eligible to apply for membership, and applicants to have at least 90 per cent of their turnover with persons and/or bodies not under his ownership or control, or the control of the associated company. Since its formation, the Association has applied these objects.

Time object

For the qualification for membership includes retailers who have wholesale connections, and the multiple shop chemists, it necessarily follows that the time object of its members is to provide satisfactory and efficient service to independent general practice pharmacists and hospitals.

Early in its existence, NAPD produced a code of practice, which all members are commended to apply to the distribution of prescription products. This demands that they must ensure that their stocks of prescription products are adequate, comprehensive and maintained at a level consistent with normal stock turnover as well as being correctly rotated. It also requires members to arrange to take into stock, prescription products prior to their being tailored to the medical profession, in order that the distribution pipe-line is fed before prescriptions are presented by the patient to the general practice pharmacist and hospital dispensaries. It further requires all members to provide adequate storage facilities which may be required by the nature of products normally stocked.

The Medicines Act of 1968 requires



Dispatch section of Jaynox Ltd's depot at Newstead, Stoke-on-Trent. The wholesaler's parent, Barclay & Sons, are members of NAPD

wholesalers to be in possession of a wholesale dealers licence and much of the legislation which has now been enacted, has resulted from co-operative discussion between the Department of Health and the NAPD, and has already been applied by Association members since, at least, 1966.

The paramount concern of members is, perhaps, to ensure that the general practice pharmacist receives an efficient and reliable delivery service of products required to dispense National Health prescriptions. Whereas, adequate and comprehensive stocks of prescription products are held by all members as the "common denominator", the majority also carry most of the counter lines required by the general practice pharmacist, many being offered at advantageous terms providing they are supplied in case lots.

In order to be able to continue to provide the adequate service necessary to enable the general practice pharmacist to dispense NHS products virtually on demand, the NAPD, in 1967, agreed to contribute towards the costs of presenting the case for the retention of resale price maintenance on prescription products, initiated by members of the Association of the British Pharmaceutical Industry. Prior to the case being heard in April 1970, an intensive investigation, lasting almost three years, into the demand and flow and resulting stock levels of many prescription products was undertaken, to produce irrefutable evidence on the economics needed to run a national and efficient distribution service. Much of the actuarial evidence presented to the Court hearing was produced from information

obtained from a representative sample of NAPD members. The Association also raised, by means of a levy on its members, a sum in excess of £37,500 towards the ABPI costs of presenting its case in the Court. The judgment virtually guaranteed that a full stock range would continue to be held by NAPD wholesalers and has preserved, to a large degree, the excellent service available to the general practice pharmacist and hospitals, which existed at that time.

The labelling of prescription product packs has also been investigated and action by the NAPD, resulting in constructive recommendations being made to certain manufacturers, has produced benefits which must now have become apparent to the general practice pharmacist.

The Association has also held several discussions with the Home Office involving the Misuse of Drugs Act, 1971. Consultations are still proceeding in an effort to overcome some of the difficulties which could still arise by the acceptance of certain draft proposals.

In order to appreciate and discuss the points of view expressed by other pharmaceutical interest, a close liaison is maintained with other pharmaceutical trade associations, namely, the ABPI, NPU Proprietary Articles Trade Association and the Proprietary Association of Great Britain. It is also represented on the industrial practice subcommittee of the Pharmaceutical Society. In this way, the pharmaceutical service presently available, dovetails well into the other interests referred to.

Liaison has been established and actively

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WHOLESALE

continued from page 819

maintained with wholesalers operating overseas, and in particular, the Continent because of Britain's pending EEC membership. This has been desirable in order to learn more about their methods of operation and their relationship with general practice pharmacists, and to investigate potentially more sophisticated operating systems, which certain overseas wholesalers have adopted, in particular, the use of computers for invoicing, accountancy and stock control, has been closely followed up and applied by over two-thirds of the NAPD membership. Computerisation leads, both in the long and short term, to greater efficiency in the production of invoices, by ensuring accuracy of invoicing and a reduction in the time taken to render accounts.

The visits to overseas wholesalers have also enabled the Association to learn more about the marketing and merchandising of products manufactured for direct consumer sale. Many of the ideas acquired may well be implemented in the future, and these should assist the UK pharmacist to retain, if not retrieve, most of his traditional pharmaceutical counter business, too much of which is now being channelled through supermarkets and chain stores.

Whereas, the wholesale dealers licence requires wholesalers to participate in the recall of products which may be found to be unsafe or unsatisfactory, the Association has operated a simple and successful drug recall scheme since 1967. It is hoped that parts of the present proven system, will be included in any future legislation.

Problems which are likely to arise by the imposition of a value added tax in April 1973, have been carefully studied, and instructive papers have been presented to NAPD wholesalers, describing efficient and simple ways of applying this new method of taxation. A visit to Denmark recently concluded, provided experience on how that country adopted a similar system to that which will be imposed in the UK next year.

It is essential that the problems of providing an expensive and sophisticated wholesale pharmaceutical delivery service, should be recognised by every general practice pharmacist in the form of obtaining his support. It is hoped that the cordial relationship which exists between members of the NAPD and their general practice pharmacist customers, will be cemented and preserved during the troublesome and difficult periods which appear to be facing the pharmaceutical distributive industry of this country, at the present time.

Sangers Ltd are to open a new depot at Novers Hill Trading Estate, Novers Hill, Bristol, on December 1. The manager will be Mr M. McBryde.

A financial service for pharmacists

For Unichem Ltd 1972 is likely to be the most significant 12 months in the organisation's 34-year-old history. Expansion of operations and services have been the keynotes of the year which culminated this week in the announcement of a special link-up with Lombard North Central, one of the leading finance houses in Britain.

The deal with Lombard North Central, a subsidiary of National Westminster Bank, establishes a finance service for independent pharmacists and is a logical and important extension to the business brokerage service set up by Unichem recently (*C&D*, September 30, p463).

"Our aim," says Unichem managing director Mr Peter Dodd, "is to constantly improve the benefits to our customers. The combined brokerage and finance service now gives the independent pharmacist real strength if he wants to sell his business or buy one."

He believes that "multiple groups, often allied with wholesale organisations, have been snapping up the cream of pharmacy businesses almost immediately they get on to the market."

"We are seeking to ensure that not only will the independent pharmacist have the opportunity of buying a business, but will get the financial support if he requires it. This will mean in turn that a pharmacist who offers his business for sale through the Unichem brokerage service will be guaranteed a financially sound buyer."

There are no restrictions on the use of either of these Unichem services. Any pharmacist, whether he is a customer or not of Unichem Ltd, whether or not he is setting up in business for the first time, or whether he is expanding his existing pharmacy, is eligible to profit from them.

Mr Dodd says use of the financial/brokerage service is simple with a strong confidential element built into the system of operation. Pharmacists either wishing to buy or sell should contact Mrs Marjorie Miller, at Unichem Ltd's headquarters in Crown House, Morden Surrey (telephone: 01-540 3831), who will immediately set the organisation in motion.

Independent negotiation

Potential buyers will be put in contact with those offering a business for sale; if financing is required, the individual will be passed to Lombard North Central and any negotiations will be conducted completely independently of Unichem, who make no charge for their services.

Under the scheme, Lombard North Central will provide facilities for:

- ☐ Modernisation schemes (shopfronts, fittings, and equipment); and
- ☐ purchase of pharmacies.

Modernisation loans will be repayable over a three to five-year period at a flat

rate of interest of $8\frac{1}{2}$ per cent a year.

Finance for buying a business would normally be repaid over a period of up to 10 years. The terms of each application will be considered and agreed separately, and in some cases a long period of repayment could be negotiated.

Mr Peter Dodd states: "One of the most serious problems facing some go-ahead pharmacists today is the difficulty of getting sufficient financial resources for expansion. The arrangement with Lombard North Central now means they can get this help quickly and at the most favourable rates available."

"Pharmacists want to practise as pharmacists and are not always well qualified to undertake financial negotiations and planning. We are now able to offer them a package of services which includes guidance on shop design and layout, site location, stock control, as well as business and financial advice and assistance."

A spokesman for Lombard North Central commented: "The face of the High Street is constantly changing and pharmacists, in common with many other independent businessmen, need financial help to keep pace. We are delighted to be able to offer our experience to pharmacists in conjunction with Unichem."

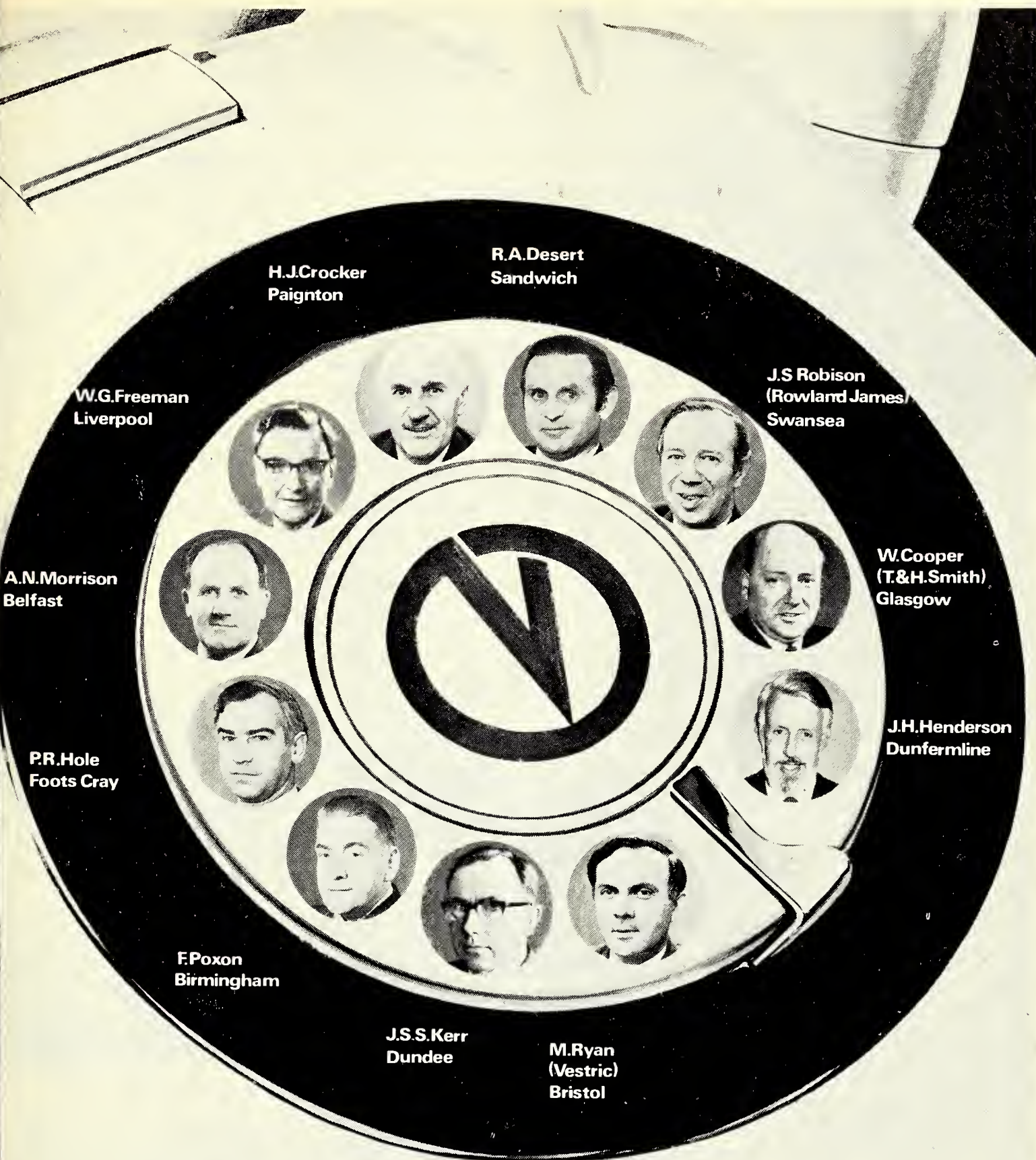
Looking back on 1972, the restyled Unichem management can take some satisfaction in the turnaround of the organisation's fortunes. With their targets set firmly on expanding distribution and improving customer benefits, the business has risen steeply and profitably. The first step a year ago was the takeover of Holdens of Sheffield, which coupled with the existing operation in Leeds, gave Unichem a solid base to serve pharmacists in the north of England.

Service in Midlands

The opening of a major extension to the Nuneaton warehouse improved and expanded their service in the Midlands and last week (*C&D*, p757) came the announcement of moving into South Wales for the first time.

The company believes that their linked "stock record and order system" launched nationally recently is the first of its kind in Britain. After an initial pilot scheme had proved the value of the system in improved stock keeping and faster stock turnover, it was spread over the whole country.

"The independent pharmacist has been under severe competitive pressures from many sources and we believe it is our duty and responsibility to strengthen his defences in all practical ways. Only by keeping pace with all modern business and marketing techniques can we hope to achieve this objective," said Mr Dodd.



Vestric People 2

INTRODUCING:

some of our 34 managers, each an important member of the experienced teams serving the local needs of pharmacy, from centres throughout

the United Kingdom. You will meet more later—Vestric is at your service daily, and we are as near as your telephone.



The local pharmaceutical service
Head Office: Chapel Street
Runcorn, Cheshire, WA7 5AP.

WHOLESALE

VAT problems: how the wholesaler can assist

The decision to introduce a system of value added tax (VAT) into Great Britain in April 1973, one of the preparatory stages for our entry into the European Economic Community, will affect almost all manufacturers, wholesalers and retailers in the pharmaceutical industry.

Although each of the European Economic Community countries has adopted a VAT system, apart from Italy which will do so in the near future, there are at present many differences between the systems operated by the individual member states in the detail of the system employed; differences in the goods and services which are exempt in one country as opposed to another; the number of rates; and in the variance in rates charged. All these factors will have to be standardised before complete harmony can be achieved.

As should be well known by now VAT will replace purchase tax, and since it will not be restricted to the supply of goods, but will include services, will also replace selective employment tax. Like purchase tax, VAT is an indirect tax, a tax on expenditure.

The method of operation of the new tax has also been covered in *C&D*. What is not yet known and cannot be until after the operative date is how smoothly the changeover will take place and particularly how far the facilities of the wholesalers can be used to help lighten the load of the retailer faced for the first time with collecting the tax on the consumer.

In common with all companies Vestric Ltd have been studying for some time the possible effects on its business of the introduction of this most complicated piece of legislation. It is the intention to effect the introduction of VAT with the minimum amount of problems for customers and for the company.

Experience

The company already have experience of dealing with purchase tax on its sales and therefore the problems in this area will be small compared with organisations which have not had the benefit of this experience.

A good deal of work has and continues to be done within Vestric on the preparation of new stationery including invoices and statements which will carry the required information laid down by the regulations in a way helpful to customers.

It will be possible for customers to easily extract figures essential to allow them to calculate their own "output tax" according to the system recommended by the National Pharmaceutical Union.

The new invoices and statements will

clearly show the cost value of goods purchased at zero-rate, helping customers to comply with step 3 of the NPU scheme ("From purchases records isolate the cost value of goods purchased at zero rate"). These goods include baby foods, health foods, books, etc.

The company are fortunate in having a computer installation capable of meeting demands for the complicated and time-consuming calculations. The fact that VAT, unlike purchase tax, is calculated after trade and settlement discounts have been deducted poses problems, but they say it will be possible to provide customers with clear, accurate information in the form of invoices and within a short time of the execution of the order. One advantage is that all 34 of the company's branches are now linked directly to their

computer centre at Speke, Liverpool, making this important service available to all customers throughout the UK.

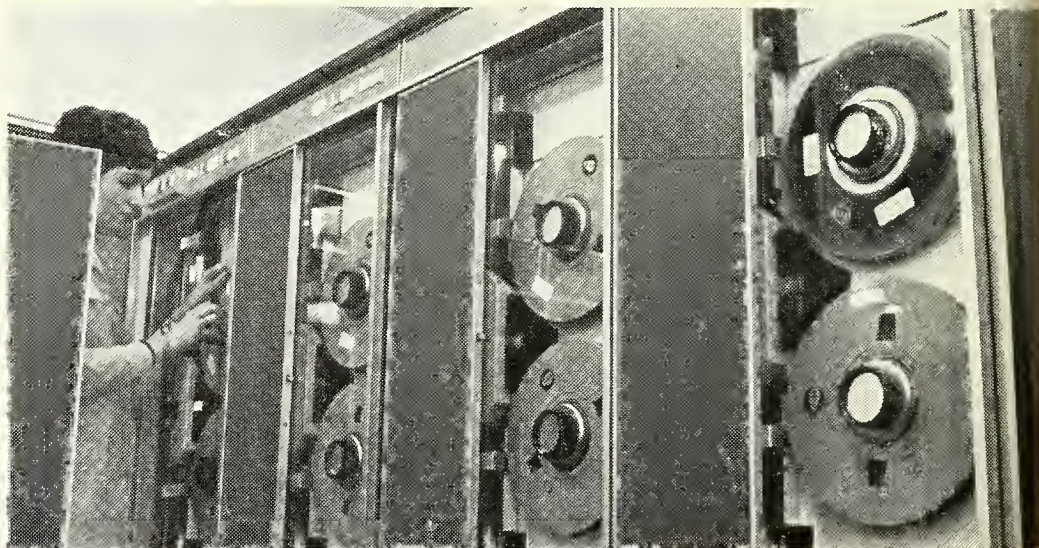
It has been necessary, however, to take a long and careful look at the company's purchasing documentation where acute problems arise. If adequate records are not kept of supplies of all kinds on which tax has been paid, the company will not be able to reclaim the amount paid which of course will adversely affect the state of the business.

At April 1, 1973, retailers will have on their shelves goods on which they have paid purchase tax, and in selling them they will be obliged to charge VAT. In order to relieve the element of double taxation traders who are registered for VAT may put in a claim for the purchase tax which they have paid on their stocks as at March 31, 1973. This will be re-paid to them.

Importance of registration

This is one more reason why it is important that retailers whose turnover is in excess of £5,000 a year should register as soon as possible and definitely before April 1, 1973, as rebate is only available to registered traders. Because of this concession it now appears that there will not be a "tax holiday" as the Government had originally suggested.

There are many areas of uncertainty still concerning the introduction of VAT but it will be the wholesalers' continuing endeavour to minimise those problems.



Views of the computer system and staff which are playing an important part in Vestric's preparation for the introduction of VAT



Polaroid's Joint Venture

Twenty-minute tape and slide presentation of the 1973 Polaroid sunglass collection has been the centrepiece of four highly successful meetings which a West Country wholesaler organised to renew face-to-face contacts on a social basis with a large number of its customers recently. The wholesaler, Evans Gadd and Co Ltd, later, staged social evenings for customers in Falmouth, Plymouth, Bristol and Exeter. With the company's directors available at each meeting, more than 200 West of England chemists took up the invitation to preview the 1973 Polaroid sunglasses and discuss over cocktails and buffet supper many aspects of their business with the supplier. Evans Gadd have a long history in the West of England. Founded in 1790, the company now have branches at Bristol and Plymouth in addition to their head office and warehouse at Exeter and supply approximately 700 retailers in the region. The company started to promote business in Polaroid sunglasses four years ago and had increased sales by over 200

per cent by the end of the 1972 summer. The company is one of the first sunglass wholesalers to use the 1973 Polaroid sunglass presentation, which was prepared by Polaroid (UK) Ltd specifically for use by wholesalers planning sunglass discussions with their customers.

The sunglass presentation was supported by Polaroid in several ways, initially helping with the design and issue of the invitations to Evans Gadd customers, in mounting a display of the new season's sunglass designs and associated merchandising and advertising displays, and in having Polaroid UK sales staff at each meeting to assist the wholesaler in answering particular questions from the customers.

Distributing bottles

Because of their weight and brittle nature the distribution of glass bottles to the pharmaceutical and cosmetic industries has always been an expensive operation for the manufacturer. Beatson Clark & Co Ltd helped to minimise this problem by opening distribution centres which provided an improved storage and delivery service to their customers. These are at Northampton and Barnsley. At Beatson Clark's glass works in Rotherham a new export distribution centre was commissioned last month. Also this year equipment is being installed to improve inspection and packaging at thelehr end (a later stage in production).

Group's MD

Vestric Ltd have appointed Mr J. C. Stewart, the present deputy managing director, to succeed Mr W. A. Kinnear, as managing director when Mr Kinnear retires from the company at the end of December, after 27 years' service. Mr Stewart read history and law at Trinity College, Dublin, before joining



Mr J. C. Stewart
the export marketing organisation of British Celanese Ltd in 1952. He was appointed deputy managing director of Vestric in January 1970.

J. M. Loveridge Ltd., Millbrook Road, Southampton.

The independent wholesaler for the
independent pharmacy.

Branches at Calne, Corfe Mullen and St. Helier
(C.I.) which, together with Head Office, offer
a comprehensive service with full
pharmaceutical facilities.

Market News

Crude drugs firm

London, November 22: The weakness of the £ sterling coupled with shortages of many commodities in the crude drugs section continued to affect the prices of several items during the week. Nutmegs retained and in fact added to last week's advanced prices, Belladonna leaves were firmer at £320 metric ton on the spot. Also dearer were Alleppy green cardamoms, cinnamon bark, Madagascar cloves and several varieties of ginger. Lemon peel was £10 ton dearer on spot and for shipment. Shipments of Tinnevely senna from Tuticorin during October were:

	US	UK	Europe
	Tons	Tons	Tons
Senna leaves	—	—	161
pod	—	—	144

In essential oils bois de rose was slightly firmer. Lemongrass was not quoted on the spot although a parcel was available for shipment. Spot Chinese peppermint was sharply reduced following the arrival of new supplies from origin. A report of the British Pharmaceutical Commission for 1971 just published says of the titles of monographs of the official varieties of dextrose that in scientific and medical circles the name used is glucose. The term 'purified glucose' and 'medicinal glucose' will therefore not be officially recognised after 1973. The proposed new titles for dextrose will be glucose and dextrose monohydrate.

Pharmaceutical chemicals

Alcohol: (Per proof gal). Synthetic ethanol in 2,500 bulk gal lots—96 per cent, £0.245 and 99.9 per cent, £0.257 in tank wagon; £0.260 and £0.272 in drums for 900-bulk gal; industrial grade 95 per cent £0.172 in bulk and £0.187 in drums.

Amylobarbitone: 50-kg £3.75 kg; sodium £4.30.

Barbitone: 50-kg lots £2.65 kg; sodium £2.65.

Butabarbital: 50-kg £5.35 kg; sodium £6.

Butobarbitone: £5-kg kg for 50-kg lots.

Dextromethorphan: Hydrobromide £98.80 kg.

Kaolin: BP is £66 per 1,000 kg in sacks.

Magnesium carbonate: Heavy £192, light £184 per metric ton.

Magnesium hydroxide: BPC £560 metric ton.

Magnesium oxide: BP (per metric ton); light £560; heavy £890.

Magnesium peroxide: 50-kg lots 23-25 per cent £0.59 kg.

Magnesium sulphate: BP from £42 metric ton exsiccated £75-£80 ton, ex works.

Magnesium trisilicate: £470 metric ton

Methylated spirits: (Per bulk gal, delivered) 45-gal drums minimum 900 gal, industrial 66 op £0.324; perfumery quality 68 op £0.377; mineralised 64 op, £0.338. In tank wagon, 2,500-gal the rates are £0.301; £0.354, £0.315 respectively.

Sodium benzoate: One-metric ton lots £28.33 kg.

Sodium bicarbonate: BP £26.40 per long ton for 8-ton lots in 1-cwt bags delivered.

Sodium carbonate: 89-100% from £23.47 long ton delivered; anhydrous £107.

Sodium chloride: Vacuum dried £8.15 per long ton in plastic sacks for 6-ton lots, ex works.

Sodium citrate £313 per metric ton.

Sodium percarbonate: (Per metric ton) £170.75.

Sodium potassium tartrate: £295 per metric ton.

Sodium sulphate: BP from £35 to £40 per metric ton as to crystal, BP exsiccated £60 ton.

Sodium thiosulphate: £50 per metric ton.

Thymol: In 1-ton lots £2 per kg.

Crude drugs

Aconite: Spot £1,125 metric ton; £1,000, cif.

Agar: (lb) Kobe not quoted; European £0.73.

Aloes: (metric ton) Cape primes £346 spot; £315, cif, Curacao £740 spot; £675, cif.

Balsams: (lb) Canada £2.15 spot; shipment £2.10, cif. **Copaiba:** BPC £1.25, **Para:** £0.40. **Peru:** £1.17, £1.12, cif. **Tolu:** BP £0.70.

Belladonna: (metric ton) leaves £320 spot; £315, cif. Herb £250; £225, cif. Root, £320 nominal spot.

Benzoine: BPC £40 to £42 cwt spot; £37-£40, cif.

Buchu: Spot £2.20 kg spot; £1.98, cif.

Camphor: BP natural powder £1.50 kg spot; £1.00 cif. Synthetic BP £0.57 kg in 500-kg lots.

Cassia: Ligna, whole £765 metric ton cif.

Cardamoms: (Per lb cif) Alleppy greens No. 1, £0.90; prime seeds £0.90.

Cascara: Spot £450 metric ton; no cif offers.

Cherry bark: Spot £380 metric ton, cif.

Chillies: Zanzibar £600 ton spot.

Cinnamon bark: Seychelles £345 ton cif. Nigerian funtua new crop £360.

Cinnamon quills: four O's £0.27lb; quillings £0.14 lb, cif.

Cloves: Madagascar £1,620 metric ton, cif.

Cochineal: Tenerife black-brilliant £7 kg spot; £6.85, cif. Peruvian silver grey £6.30 spot, £6.25 cif.

Cocillana: Spot £700 metric ton.

Colocynth pulp: Spot £700 metric ton.

Dandelion: Root £520 metric ton spot; £500, cif.

Ergot: Spot £3.10 kg.

Gentian: Root £490 metric ton spot; £480, cif.

Ginger: (ton) Cochín, new crop £230, cif. Jamaican No. 3 not quoted. Nigerian split £220 spot; £200, cif; peeled £320 spot; £310, cif. Sierra Leone, March-May £310.

Gentian: Root £480 metric ton spot; £470, cif.

Gums: **Acacia:** Kordofan cleaned sorts £305 metric ton spot, £280, cif. **Karaya:** No. 2 faq £22 cwt. spot. **Tragacanth:** (cwt) No. 1 spot £300, No. 2 £280.

Henbane: Niger spot £430 metric ton; £420, cif.

Honey: (Per ton in 6-cwt drums ex-warehouse) Australian light amber £308.50, medium £298.50. Canadian £412.50. Mexican £340. Chinese light amber £297.

Hydrastis: Spot £2.80 lb; £2.60, cif.

Jalap: Mexican 15% resin £1,000 metric ton.

Kola nuts: West African halves £95 spot; shipment £85 metric ton, cif.

Lanolin: Anhydrous BP minimum 1,000 kg £375 to £415; cosmetic grade £430.

Lemon peel: Spot £330 metric ton; £310, cif.

Liquorice root: (metric ton) Chinese £100. Russian £110. Spray-dried powder £396, delivered. Block juice £431.50.

Lobelia: American herb £780 metric ton, cif.

Lycopodium: Indian £1.75 lb; Russian £2.25, spot.

Menthol: (kg) Chinese spot £6.90, shipment £5.85, cif. Brazilian spot £3.90; shipment £3.85, cif.

Mace: Grenada No. 1 £952 ton, fob.

Nutmeg: (Per ton, cif). Grenada: 80's £715; sound unassorted £600, defectives £515, all cif.

Nux vomica: Shipment £100 metric ton, cif.

Quillala: £650 metric ton nominal.

Pepper: (ton) Sarawak black £380, cif; white £550, cif.

Pimento: Jamaican £830 long ton, cif

Podophyllum: Emodi £350 metric ton cif (new crop).

Rhubarb: From £0.30 to £1.50 lb.

Saffron: Mancha superior £84 kg.

Sarsaparilla: Spot £0.62 lb; no cif offers.

Senega: Canadian £1.80 lb spot; £1.70, cif

Senna: (lb) Tinnevely No. 3 faq leaves £0.06½; pods, hand-picked £0.11; manufacturing £0.08½; Alexandria h/p £0.52 ex wharf manufacturing £0.26 nominal.

Squill: White spot £320 metric ton, £270, cif.

Seeds: (ton) Anise: China star £175, spot shipment £125, cif. **Caraway:** Dutch ex wharf £1,060, virtually unobtainable. **Celery:** Indian £300; shipment £265, cif. **Corlander:** Moroccan £80, cif. **Cumin:** Indian £325, cif. Chinese £275 metric ton, cif. **Dill:** Indian, for shipment £140, cif. **Fennel:** Indian £200, cif. Chinese £220 metric ton. **Fenugreek:** Moroccan £69, cif. **Mustard:** £60-£120 spot.

Styrax: £2.30 lb spot; £2.25, cif.

Tonquin beans: Angostura £850 metric ton afloat.

Tumeric: Madras finger £190 ton; £175 cif.

Valerian: (metric ton) Continental £280; £275 cif; Indian £270 spot; £265, cif.

Waxes: (ton) **Bees:** Dar-es-Salaam, spot nominal; shipment £660, cif. **Candella** £570 on spot, £545 cif. **Carnauba** prime yellow, spot £720; £660, cif, fatty grey £425 and £355, cif.

Witchhazel leaves: Spot cleared; new crop £820.

Essential oils

Bois de rose: Afloat £4.30 kg, cif.

Cedarwood: American £1.25 kg, cif; Kenyan £1.70 spot.

Cinnamon: Ceylon leaf £1.27 kg, spot and cif. Seychelles leaf rectified £3, cif. Bark, BP £2.20 English distilled bark £93.

Eucalyptus: 70-75 per cent from £0.85 kg.

Geranium: (kg) Bourbon £15.75 kg; Congo £14.

Lemongrass: Spot not quoted; £2.20 kg, cif.

Peppermint: (per kg) Arvensis Chinese, spot £3.30; Nov-Dec £2.70, cif. Brazilian £1.65 spot; Jan-Feb £1.60, cif. American piperata from £1.60.

Spearmint: American £4.40 kg spot; Chinese £5.00, cif.

Coming events

Monday, November 27

Harrow Branch, Pharmaceutical Society, Clinical research centre, Northwick Park Hospital, Watford Road, Harrow, at 8 pm. Dr M. Liebermann (consultant paediatrician) on "The management of inborn errors in metabolism".

Leicester Branch, Pharmaceutical Society, Postgraduate medical centre, Leicester Royal Infirmary, at 8 pm. Dr D. Samsone (general practitioner, Leicester) on "Chemotherapy of gastrointestinal disturbances" (lecture course).

Wednesday, November 29

Ayrshire Branch, Pharmaceutical Society, Marine Court Hotel, Ayr, at 7.30 pm. Dinner and dance.

Chester Branch, Pharmaceutical Society, Queen Hotel, Chester, at 7.30 pm. Annual dinner and dance.

Joint Pharmaceutical Analysis Group, Pharmacy lecture theatre, University of Wales, Cathays Park, Cardiff, at 2.30 pm. "Questions and answers in pharmaceutical analysis."

Manchester, Salford Branch, Pharmaceutical Society, Grand Hotel, Aytoun Street, Manchester, at 7.15 pm. President's dinner and ball (ticket £3).

Sheffield Branch, Pharmaceutical Society, Royal Victoria Hotel, Sheffield, at 7.30 p.m. Dr A. Usher (Department of forensic medicine, Sheffield University) on "The chemistry of death".

Society for Drug Research, Pharmaceutical Society, 17 Bloomsbury Square, London WC1, at 10.30 am. Symposium on "Anxiety". Fee £1.50 for non-members.

West Metropolitan Branch, Pharmaceutical Society, Great Western Hotel, Paddington Station, London W2, at 7.15 pm. Dr H. Davis (former chief pharmacist, Ministry of Health) on "Pharmacy as I have seen it".

West Midlands Branch, National Pharmaceutical Union, Royal Hotel, Ablewell Street, Walsall, at 8 pm. Annual meeting, followed by a discussion on "The NHS contract".

Thursday, November 30

Leeds Branch, National Pharmaceutical Union, Golden Lion Hotel, Lower Briggate, Leeds, at 8 pm. Mr J. Charlton (deputy secretary, Central NHS (Chemist Contractors) Committee) on "The basis of NHS remuneration".

Southend Branch, Pharmaceutical Society, Overcliff Hotel, Manor Road, Westcliffe-on-Sea, Essex, at 8 pm. Mr J. T. Mearns (director of studies, University of Bath) on "Drug dependence—a social disease."

Sunday, December 3

Yorkshire Region, Pharmaceutical Society, University of Leeds, Woodhouse Lane, Leeds 2, at 10.30 am. Regional conference. Mr C. C. Stevens (vice-president Pharmaceutical Society) on "The future of pharmacy in the Common Market"; Inspector Clough (Bradford City Police) on "The problems of drug addiction and the safety of drugs within the pharmacy", and Mr A. Howells on "The reorganisation of the National Health Service."

André Philippe



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Hospital appointments

THE LONDON HOSPITAL (Whitechapel) PHARMACIST

A Basic Grade Pharmacist is required in this busy Category V Teaching Hospital.

The successful applicant will have the opportunity to work by planned movement in all sections of the Pharmacy and the other hospitals in the Group. In addition there will be an opportunity after suitable training to join the team of Ward Pharmacists. There is an active and expanding Drug Information Centre in the Pharmacy and staff are expected to attend and contribute to the weekly meetings of this section.

Salary: £1545-£1941 per annum plus £126 London Weighting plus £25 Higher Qualification Allowance.

Accommodation available
Further information may be obtained from: Group Chief Pharmacist, C. W. Barrett, M.Pharm. M.P.S.

Applications to: The House Governor, The London Hospital (Whitechapel), Whitechapel, London E1 1BB

WHIPPS CROSS HOSPITAL LEYTONSTONE, E11 1NR

Basic Grade Pharmacist required at recently modernised and enlarged Pharmacy in this 862 bedded, mainly acute, District General Hospital. Within easy reach of pleasant residential areas and central London.

Enquiries to Group Pharmacist, telephone 01-539 5522, ext. 125. Application Forms obtainable from Hospital Secretary, 01-539 5522, ext. 351, returnable as soon as possible.

BROOKWOOD HOSPITAL, KNAPHILL, WOKING, SURREY

PHARMACY TECHNICIAN

required at this Hospital. Applicants should possess the Certificate of the Society of Apothecaries or the City and Guilds Dispensing Technicians Certificate.

Salary £954-£1,320 p.a.

For further details apply to the Chief Pharmacist, Telephone Brookwood 2446. Extension 34

PHARMACY TECHNICIAN

required at City Hospital, York. Duties include dispensing for in-patients and out-patients, manufacturing products and packaging and general pharmaceutical duties under the direction of a pharmacist. Applicants must have a Society of Apothecaries or City and Guilds Pharmacy Technician Certificate. 38 hour week £954-£1,320 per annum.

Applications, in writing, giving full details including the names and addresses of two referees to Group Secretary (Personnel) Bootham Park Hospital, York YO3 7BY.

York 'A' Hospital Management Committee

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Retail 75p per tube
Wholesale £2.50 carton of 6
Post paid c.w.o. from:
Lloyd's Surgical Dept. Ltd.,
Commercial Rd., Portsmouth.
Showcard free on request.

Situations vacant

PHARMACY TECHNICIAN: HM PRISON, PARKHURST

A Pharmacy Technician is required at HM Prison, Parkhurst, nr Newport, Isle of Wight.

Salary scale £894 rising to £1320 plus £77 per annum environment allowance and an additional allowance may be paid to applicants having exceptional qualifications or experience.

Five day week. Post superannuable under NHS superannuation scheme.

Intending applicants may obtain further information from the Chief Pharmacist: Newport (Isle of Wight) 3855.

Application forms obtainable from the Establishment Officer, Home Office, Prison Department (R 10/10 VDC), Portland House, Stag Place, London, SW1.

Pharmaceutical General Council (Scotland)

Appointment of Successor to the Secretary

An opportunity exists for a male pharmacist, ideally aged 25-30 years, to join the staff of the above Council in Edinburgh. The successful applicant will be required to undertake a probationary period of training of about 2 years duration before being appointed as Successor to the Secretary. Further information and application forms, returnable by 31 January 1973, may be obtained from The Secretary, Pharmaceutical General Council (Scotland), 36 York Place, Edinburgh EH1 3HU.

ROOFING DEPARTMENT ESTIMATOR/ REPRESENTATIVE

Due to expansion of our roofing contracting division, we require a man between the ages 20-40 who has had previous experience in domestic roofing estimating, to work from our office in Woking, Surrey. The successful applicant would be considered for promotion to Technical Representative (after approx. 4-6 months). Salary negotiable depending on experience.

Company car provided with promotion to Technical Representative. Three weeks annual holiday. Excellent pension scheme. Applicants please apply in writing to: Mr. Banfield, High Wycombe for interview at Woking.

Hall & Co. (Thames Valley) Ltd.,
R.M.C. House,
Coronation Road,
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Tel: High Wycombe 33124.

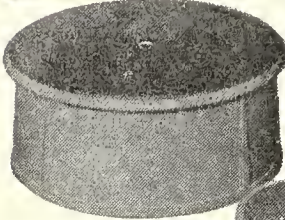
Wanted

URGENTLY REQUIRED. all items connected with old-fashioned Pharmacies.—Runs of drug drawers, shop stands, jars, etc.—Telephone Ashford (Surrey) 72319 or write Robin Wheeler, 'Maplehurst', Park Lane, Ashford, Surrey.

URGENTLY REQUIRED: Small Automatic Filler for 5g ointment tubes. Please state price required. Box No. 2052.

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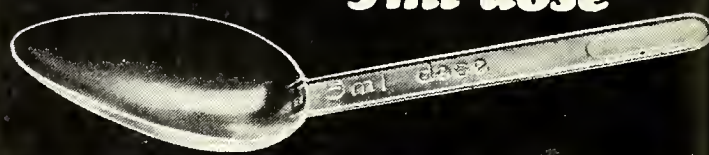
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A. J. Seward & Co., Ltd, Imberhorne Lane, East Grinstead, Sussex, or Phone Mr Bristow, East Grinstead 21436.

AN OLD-ESTABLISHED pharmacy requires a superintendent pharmacist. Lady or Gentleman. Long term locum considered. Minimum of clerical work. Adequate supporting staff. Rota 1 in 6. Close to underground stations, connecting bus passes the door. Write for interview to Frank Williams (Acton) Ltd, 131 The Vale, Acton, London, W3.

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Storage/ Distribution/ Warehouse

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CHEMIST originated Holding Company with strategic facilities in the Midland Area would like to negotiate with N.A.P.D. Wholesaler, willing to acquire (or operate on a concessionary or share of profits basis) a well established Ethical Delivered Trade Warehouse. Excellent premises with trained staff and full supporting facilities available. Current turnover in excess of half million, two fifths firmly secured in Voluntary Group. Both rising with considerable growth potential. Apply in confidence to Box No. 2059.

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Preferably freehold property in Southern England. A small group of stores could be considered.

Box No. 2058

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SOUTH COAST DRUG STORE for sale. Long established profitable living. 500 sq. ft. Best agencies. Room for pharmacy. Long lease, cheap rent. Modern comfortable flat over. Box No. 2057.

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Write giving personal details, experience etc. to Box No. 2061.

AGENTS required for old established Cosmetic Cream, all areas. Generous terms. Please reply in writing giving areas covered. Box 2023.

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